

**CITY OF LINCOLN**  
**REGULAR CITY COUNCIL MEETING**  
**AGENDA**  
**JANUARY 20, 2026**  
**CITY HALL COUNCIL CHAMBERS**  
**700 BROADWAY STREET**  
**6:00 PM**

- 1. Call to Order**
- 2. Roll call**
- 3. Pledge of allegiance**
- 4. Public Participation**
- 5. Consent Agenda By Omnibus Vote**

All items under the Consent Agenda are considered to be routine in nature and/or non-controversial and will be approved by on motion. If anyone wishes to have a separate vote on any item, it will be pulled from the Consent Agenda and voted on separately.

- A. Payment of Bills.
- B. Approval of minutes December 15, 2025 Public Hearing Tax Levy, December 15, 2025 Public Hearing Annexation Agreement, December 15, 2025 Regular City Council Meeting, December 23, 2025 Committee of the Whole Meeting, January 5, 2026 Regular City Council Meeting.

- 6. Ordinances and Resolutions**

- A. Resolution 2026-525 Recognizing January 26-30, 2026 as Catholic Schools Week in the City of Lincoln.
- B. Ordinance Establishing Historic District Boundaries.

- 7. Bids**

Approval of bid from Byrne's Backhoe and Excavating for the demolition and removal of the property at 224 Williamette Avenue at a cost not to exceed \$5,995.00.

- 8. Reports**

- A. City Treasurer's Report for December, 2025
- B. City Clerk's Report for December, 2025
- C. Department Head Reports for December, 2025

- 9. New Business/Communication**

- A. Approval of the purchase of an E-One Fire Engine at a cost not to exceed \$1,371,357.00.
- B. Approval of the purchase of an "Influent Pumping Station – Heater Replacement" in an amount not to exceed \$23,132.97.
- C. Approval of participation in the "MRO Savings Program – USA Bluebook".
- D. Advise and Consent to the Mayoral Appointment of Tim Becke to the position of Alderman for Ward Two (Oath of Office following approved vote).

- 10. Announcements**

- 11. Possible Executive Session**

- 12. Adjournment**

We welcome the participation of persons with disabilities at all City of Lincoln meetings. If auxiliary aid or service is required for most effective participation and communication, please notify the City Clerk's Office at 217-735-2815 or [cityclerk@lincolnil.gov](mailto:cityclerk@lincolnil.gov) no later than 48 hours prior to the meeting time.

**PUBLIC HEARING – 2025 Tax Levy**  
Lincoln City Hall, Council Chambers  
700 Broadway Street | Lincoln, Illinois

**Monday, December 15, 2025**

The Public Hearing with the City Council of Lincoln was called to order by Mayor Tracy Welch at 6:00p.m., with proper notice given.

**Present:**

Alderwoman Robin McClallen, Ward 1  
Alderman Steve Parrott, Ward 1  
Vacant, Ward 2  
Alderman Sam Downs, Ward 2  
Alderman Kevin Bateman, Ward 3  
Alderwoman Dennis Clemons, Ward 3  
Alderman Stan Anderson, Ward 4  
Alderwoman Rhonda O'Donoghue, Ward 4

**Staff Present:**

Peggy Bateman, City Clerk  
Chuck Conzo, City Treasurer  
John Hoblit, City Attorney  
Walt Landers, Streets Superintendent  
Wes Woodhall, Building and Safety Official  
Ty Johnson, Fire Chief

**Absent:**

Joe Meister, Police Chief  
Andrew Bowns, Wastewater Treatment Plant, Veolia Water  
Scott McCoy, Director of Tourism

**Presiding:**

Mayor Tracy Welch

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**Public Participation:**

There was no one present to speak for public participation.

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**Notice of Proposed Property Tax Levy for 2025 for the City of Lincoln, Illinois**  
There were no comments.

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**Adjournment:**

Alderwoman O'Donoghue made the motion to adjourn, Alderman Parrott seconded. Mayor Welch adjourned the meeting at 6:01pm.

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**Respectfully Submitted By:**

Charity Hutchison, Recording Secretary

**PUBLIC HEARING – Execution of Annexation Agreement**  
Lincoln City Hall, Council Chambers  
700 Broadway Street | Lincoln, Illinois

**Monday, December 15, 2025**

The Public Hearing with the City Council of Lincoln was called to order by Mayor Tracy Welch at 6:05p.m., with proper notice given.

**Present:**

Alderwoman Robin McClallen, Ward 1  
Alderman Steve Parrott, Ward 1  
Vacant, Ward 2  
Alderman Sam Downs, Ward 2  
Alderman Kevin Bateman, Ward 3  
Alderwoman Dennis Clemons, Ward 3  
Alderman Stan Anderson, Ward 4  
Alderwoman Rhonda O'Donoghue, Ward 4

**Staff Present:**

Peggy Bateman, City Clerk  
Chuck Conzo, City Treasurer  
John Hoblit, City Attorney  
Walt Landers, Streets Superintendent  
Wes Woodhall, Building and Safety Official  
Ty Johnson, Fire Chief

**Absent:**

Joe Meister, Police Chief  
Andrew Bowns, Wastewater Treatment Plant, Veolia Water  
Scott McCoy, Director of Tourism

**Presiding:**

Mayor Tracy Welch

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**Public Participation:**

There was no one present to speak for public participation.

**Hearing testimony as to an Ordinance authorizing the execution of an annexation agreement for permanent index number: 11-001-001-00**

There were no comments or testimony.

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**Adjournment:**

Aldermen Clemons made the motion to adjourn, Alderman Downs seconded. Mayor Welch adjourned the meeting at 6:06pm.

**Respectfully Submitted By:**

Charity Hutchison, Recording Secretary

## **REGULAR CITY COUNCIL MEETING**

Lincoln City Hall, Council Chambers  
700 Broadway Street | Lincoln, Illinois

**Monday, December 15, 2025**

The Regular Meeting of the City Council of Lincoln was called to order by Mayor Welch at 6:10pm, with proper notice given. City Clerk Peggy Bateman called roll.

**Present:**

Alderwoman Robin McClallen, Ward 1  
Alderman Steve Parrott, Ward 1  
Alderman David Sanders, Ward 2  
Alderman Sam Downs, Ward 2  
Alderman Kevin Bateman, Ward 3  
Alderman Dennis Clemons, Ward 3  
Alderman Stan Anderson, Ward 4  
Alderwoman Rhonda O'Donoghue, Ward 4

**Staff Present:**

Peggy Bateman, City Clerk  
Walt Landers, Streets Superintendent

Ty Johnson, Fire Chief  
Chuck Conzo, City Treasurer  
Wes Woodhall, Building and Safety Officer  
John Hoblit, City Attorney

**Remote:**

Andrew Bowns, Veolia Water, Project Manager

**Absent:**

Joe Meister, Police Chief  
Scott McCoy, Director of City Tourism

**Presiding:**

Tracy Welch, Mayor

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**Public Comment:**

There was no one present for public participation.

**Consent Agenda by Omnibus Vote:**

**A. Payment of Bills**

**B. Approval of minutes November 25, 2025 Committee of the Whole Meeting, December 1, 2025  
Public Hearing GO Bonds, December 1, 2025 Regular City Council Meeting.**

Alderwoman O'Donoghue made the motion to approve, Alderman Downs seconded. Mayor Welch called for discussion, there being none, City Clerk Bateman called roll.

**Yea:** (7) Alderman Steve Parrott, Alderman Sam Downs, Alderman Dennis Clemons, Alderman Kevin Bateman, Alderwoman Robin McClellan, Alderman Stan Anderson, Alderwoman Rhonda O'Donoghue

**Nays:** (0)

**Abstain: (0)**  
**Absent: (0)**

**Ordinances and Resolutions:**

**A. Ordinance creating Section 3-27 of the Lincoln City Code (Tabled 11/17/2025)**

This item will remain tabled.

**B. Ordinance 2025-1056 approving the petition for annexation of Parcel No. 11-001-001-00.**

Alderman Anderson made the motion to approve, Alderwoman O'Donoghue seconded. Mayor Welch called for discussion, there being none, City Clerk Bateman called roll.

**Yea: (7)** Alderman Steve Parrott, Alderman Sam Downs, Alderman Dennis Clemons, Alderman Kevin Bateman, Alderwoman Robin McClellan, Alderman Stan Anderson, Alderwoman Rhonda O'Donoghue

**Nays: (0)**

**Abstain: (0)**

**Absent: (0)**

**C. Ordinance 2025-1057 for the Levying of Taxes for all corporate purposes, in and for the City of Lincoln, Illinois for the fiscal year beginning May 1, 2025 and ending April 30, 2026.**

Alderwoman McClellan made the motion to approve, Alderman Anderson seconded. Mayor Welch called for discussion, there being none, City Clerk Bateman called roll.

**Yea: (6)** Alderman Steve Parrott, Alderman Sam Downs, Alderman Dennis Clemons, Alderwoman Robin McClellan, Alderman Stan Anderson, Alderwoman Rhonda O'Donoghue

**Nays: (1)** Alderman Kevin Bateman

**Abstain: (0)**

**Absent: (0)**

**D. Resolution 2025-523 abating the tax heretofore for the year 2025 to pay debt service on \$2,285,000.00 general obligation bonds (Alternative Revenue Source, Series 2014) of the City of Lincoln, Logan County, Illinois.**

Alderman Downs made the motion to approve, Alderwoman McClellan seconded. Mayor Welch called for discussion, there being none, City Clerk Bateman called roll.

**Yea: (7)** Alderman Steve Parrott, Alderman Sam Downs, Alderman Dennis Clemons, Alderman Kevin Bateman, Alderwoman Robin McClellan, Alderman Stan Anderson, Alderwoman Rhonda O'Donoghue

**Nays: (0)**

**Abstain: (0)**

**Absent: (0)**

**E. Resolution 2025-524 abating the tax heretofore for the Year 2025 to pay debt service on \$3,270,000.00 General Obligation Bonds (Alternative Revenue Source, Series 2018) of the City of Lincoln, Logan County, Illinois.**

Alderman Downs made the motion to approve, Alderman Parrott seconded. Mayor Welch called for discussion, there being none, City Clerk Bateman called roll.

**Yea: (7)** Alderman Steve Parrott, Alderman Sam Downs, Alderman Dennis Clemons, Alderman Kevin Bateman, Alderwoman Robin McClellan, Alderman Stan Anderson, Alderwoman Rhonda O'Donoghue

**Nays: (0)**

**Abstain: (0)**

**Absent: (0)**

**Report:**

**A. City Treasurer's Report for November, 2025**

General Fund – Increased from last month

Income Tax – better than a year ago

Municipal Sales Tax – Increased

Non-home rule Sales Tax – Increased from a year ago

Motor Fuel Sales Tax – almost the same as a year ago

Video Gaming – slight increase from a year ago

**B. City Clerk's Report for November, 2025**

\$320,557.79 was received for the month of August 2025. \$25,479.66 was received from both prisons.

**C. Department Head Report for November, 2025**

These are either on file or will be shortly.

**New Business/Communications:**

**A. Approval of amendment to Work Order No 11 from Crawford, Murphy & Tilley for the Community Pavilion in an amount not to exceed \$5,000.00.**

Alderman Downs made the motion to approve, Alderman Clemons seconded. Mayor Welch called for discussion, there being none, City Clerk Bateman called roll.

**Yea:** (7) Alderman Steve Parrott, Alderman Sam Downs, Alderman Dennis Clemons, Alderman Kevin Bateman, Alderwoman Robin McClellan, Alderman Stan Anderson, Alderwoman Rhonda O'Donoghue

**Nay:** (0)

**Abstain:** (0)

**Absent:** (0)

**B. Advise & Consent to the Mayoral appointment of Chris Harding to Deputy Fire Chief.**

Alderman Bateman made the motion to approve, Alderwoman O'Donoghue seconded. Mayor Welch called for discussion, there being none, City Clerk Bateman called roll.

**Yea:** (7) Alderman Steve Parrott, Alderman Sam Downs, Alderman Dennis Clemons, Alderman Kevin Bateman, Alderwoman Robin McClellan, Alderman Stan Anderson, Alderwoman Rhonda O'Donoghue

**Nay:** (0)

**Abstain:** (0)

**Absent:** (0)

**Announcements:**

- WLB girls basketball took 3<sup>rd</sup> place at State and CEL 7<sup>th</sup> grade girls made an appearance as well.

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**Adjournment:**

There being no further discussion to come before the City Council of Lincoln, Alderman Anderson motioned to adjourn, seconded by Alderman Downs. Mayor Welch adjourned the meeting at 6:33 p.m.

**Respectfully Submitted By:**

Charity Hutchison, Recording Secretary

## **COMMITTEE OF THE WHOLE MEETING**

Lincoln City Hall, Council Chambers  
700 Broadway Street | Lincoln, Illinois

**Tuesday, December 23, 2025**

The Committee of the Whole Meeting of the City Council of Lincoln was called to order by Mayor Pro Tem Kevin Bateman at 6:01 p.m., with proper notice given. City Clerk Peggy Bateman called roll.

**Present:**

Alderman Steve Parrott, Ward 1  
Vacant, Ward 2  
Alderman Sam Downs, Ward 2  
Alderman Kevin Bateman, Ward 3  
Alderman Dennis Clemons, Ward 3  
Alderman Stan Anderson, Ward 4  
Alderwoman Rhonda O'Donoghue, Ward 4

**Staff Present:**

Peggy Bateman, City Clerk  
Chuck Conzo, City Treasurer  
John Hoblit, City Attorney  
Walt Landers, Streets Superintendent  
Ty Johnson, Fire Chief  
Joe Meister, Police Chief

**Absent:**

Mayor Tracy Welch  
Alderwoman Robin McClallen, Ward 1  
Andrew Bowns, Veolia Water, Project Manager  
Wes Woodhall, Building and Safety Officer  
Scott McCoy, Director of Tourism

**Presiding:**

Mayor Pro Tem Kevin Bateman

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The council had a moment of silence for the passing of Rick Hoefle who served as a past Alderman.

**Public Comment:**

There is no one present for public comment.

**Oath of Office Jacob Benninger to the office of Patrolman**

Sworn in by City Attorney John Hoblit

**Advice and Consent to the Mayoral appointment of Officer Christy Fruge to Deputy Chief of Police.**

This item will be placed on the regular agenda.

**Economic Development Structural Grant to Katie Davis for three (3) exterior door replacements at 509 N Chicago Street.**

This item will be placed on the regular agenda.

**Ordinance providing for the issue of an amount not to exceed \$500,000.00 General Obligation Limited Tax Bonds, Series 2026, of the City of Lincoln, Logan County, Illinois and for the levy of a district annual tax to pay the principal and interest on said bonds.**

These bonds are done every three years for capital projects.

This item will be placed on the regular agenda.

**Ordinance creating 3-27 of the Lincoln City Code (Tabled 11/25/25)**

The ordinance has been simplified from 16 pages to 3.

Alderman Anderson would like to remove the annual \$25 permit fee since the masseuse has to pay for their license through the State of Illinois. The council was in agreement. The permit fee will be removed.

This item will be placed on the regular agenda.

**Ordinance adding a “No Knock” registry regarding solicitation.**

The council discussed how the people would sign up for the registry.

This item will be placed on the regular agenda.

**Announcements:**

- The landscape waste facility will be closed on the Christmas Eve and New Year's Eve but open on those Saturdays

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**Adjournment:**

There being no further discussion to come before the City Council of Lincoln, Alderman Anderson motioned to adjourn, seconded by Alderman Clemons. All were in favor. Mayor Pro Tem Bateman adjourned the meeting at 6:34p.m.

**Respectfully Submitted By:**

Charity Hutchison, Recording Secretary

## **REGULAR CITY COUNCIL MEETING**

Lincoln City Hall, Council Chambers  
700 Broadway Street | Lincoln, Illinois

**Monday, January 5, 2026**

The Regular Meeting of the City Council of Lincoln was called to order by Mayor Welch at 6:01pm, with proper notice given. City Clerk Peggy Bateman called roll.

**Present:**

Alderman Steve Parrott, Ward 1  
Vacant, Ward 2  
Alderman Sam Downs, Ward 2  
Alderman Kevin Bateman, Ward 3  
Alderman Stan Anderson, Ward 4  
Alderwoman Rhonda O'Donoghue, Ward 4

**Staff Present:**

Peggy Bateman, City Clerk  
Chuck Conzo, City Treasurer  
John Hoblit, City Attorney  
Ty Johnson, Fire Chief  
Joe Meister, Police Chief  
Walt Landers, Streets Superintendent  
Wes Woodhall, Building and Safety Officer  
Andrew Bowns, Veolia Water, Project Manager

**Absent:**

Alderwoman Robin McClallen, Ward 1  
Alderman Dennis Clemons, Ward 3

**Remotely:**

Scott McCoy, Tourism Director

**Presiding:**

Tracy Welch, Mayor

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The council held a moment of silence for the passing of Steven Mesner and Blair Hoerbert.

**Public Comment:**

There was no one present or on the phone for public comment.

***Mayor Welch moved this item up on the agenda.***

**A. Advise and Consent to the Mayoral Appointment of Christy Fruge to Deputy Chief of Police  
(Oath of Office if approved)**

Alderman Anderson made the motion to approve, Alderman Downs seconded. Mayor Welch called for discussion, there being none, City Clerk Bateman called the roll.

**Yeas: (4)** Alderman Steve Parrott, Alderman Sam Downs, Alderman Kevin Bateman, Alderman Stan Anderson

**Nays: (0)**

**Abstain: (1) Alderwoman Rhonda O'Donoghue**  
**Absent: (2) Alderman Dennis Clemons, Alderwoman Robin McClellan**

**Consent Agenda by Omnibus Vote:**

**A. Payment of Bills**

**B. Approval of minutes for December 9, 2025 Committee of the Whole Meeting**

Alderwoman O'Donoghue made the motion to approve, Alderman Parrott seconded. Mayor Welch called for discussion, there being none, City Clerk Bateman called the roll.

**Yea: (5) Alderman Steve Parrott, Alderman Sam Downs, Alderwoman Rhonda O'Donoghue, Alderman Kevin Bateman, Alderman Stan Anderson,**

**Nays: (0)**

**Abstain: (0)**

**Absent: (2) Alderman Dennis Clemons, Alderwoman Robin McClellan**

**Ordinances and Resolutions:**

**A. Ordinance providing for the issue of an amount not to exceed \$500,000.00 General Obligation Limited Tax Bonds, Series 2026, of the City of Lincoln, Logan County, Illinois and for the levy of a direct annual tax to pay the principal and interest on said bonds.**

Alderman Downs made the motion to approve, Alderman Anderson seconded. Mayor Welch called for discussion, there being none, City Clerk Bateman called the roll.

**Yea: (5) Alderman Steve Parrott, Alderman Sam Downs, Alderwoman Rhonda O'Donoghue, Alderman Kevin Bateman, Alderman Stan Anderson**

**Nays: (0)**

**Abstain: (0)**

**Absent: (2) Alderman Dennis Clemons, Alderwoman Robin McClellan**

**B. Ordinance creating Section 3-27 of the Lincoln City Code (tabled item 11/17/25)**

Alderman Bateman made the motion to remove the item from the table, Alderwoman O'Donoghue seconded. Mayor Welch called for discussion, there being none, City Clerk Bateman called the roll.

**Yea: (5) Alderman Steve Parrott, Alderman Sam Downs, Alderwoman Rhonda O'Donoghue, Alderman Kevin Bateman, Alderman Stan Anderson**

**Nays: (0)**

**Abstain: (0)**

**Absent: (2) Alderman Dennis Clemons, Alderwoman Robin McClellan**

Mayor Welch called for discussion.

The \$25 fee has been removed from the ordinance.

Alderman Bateman made the motion to approve, Alderwoman O'Donoghue seconded. Mayor Welch called for discussion, there being none, City Clerk Bateman called the roll.

**Yea: (5) Alderman Steve Parrott, Alderman Sam Downs, Alderwoman Rhonda O'Donoghue, Alderman Kevin Bateman, Alderman Stan Anderson**

**Nays: (0)**

**Abstain: (0)**

**Absent: (2) Alderman Dennis Clemons, Alderwoman Robin McClellan**

**C. Ordinance adding a “No Knock” Registry Regarding Solicitation.**

Alderwoman O'Donoghue made the motion to approve, Alderman Anderson seconded. Mayor Welch called for discussion, there being none, City Clerk Bateman called the roll.

**Yea: (5)** Alderman Steve Parrott, Alderman Sam Downs, Alderwoman Rhonda O'Donoghue, Alderman Stan Anderson, Alderman Kevin Bateman

**Nays: (0)**

**Abstain: (0)**

**Absent: (2)** Alderman Dennis Clemons, Alderwoman Robin McClellan

**New Business/Communications:**

**B. Approval of Economic Development Grant to Kathie Davis, dba Clear Grace Strength, for replacement of three (3) exterior doors at an amount not to exceed \$7,500.00.**

Alderwoman O'Donoghue made the motion to approve, Alderman Downs seconded. Mayor Welch called for discussion.

Alderman Downs made the motion to amend the item to read Katie Davis, Alderman Anderson seconded. City Clerk Bateman called roll on the amendment.

**Yea: (5)** Alderman Steve Parrott, Alderman Sam Downs, Alderwoman Rhonda O'Donoghue, Alderman Kevin Bateman, Alderman Stan Anderson

**Nays: (0)**

**Abstain: (0)**

**Absent: (2)** Alderman Dennis Clemons, Alderwoman Robin McClellan

City Clerk Bateman called roll on the item as amended.

**Yea: (5)** Alderman Steve Parrott, Alderman Sam Downs, Alderwoman Rhonda O'Donoghue, Alderman Kevin Bateman, Alderman Stan Anderson

**Nays: (0)**

**Abstain: (0)**

**Absent: (2)** Alderman Dennis Clemons, Alderwoman Robin McClellan

**Announcements:**

- Coffee with the Mayor on Saturday, Jan. 10<sup>th</sup>.
- A letter was included in January sewer bills regarding the annual discount

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**Adjournment:**

There being no further discussion to come before the City Council of Lincoln, Alderman Downs motioned to adjourn, seconded by Alderman Parott. Mayor Welch adjourned the meeting at 6:19 p.m.

**Respectfully Submitted By:**

Charity Hutchison, Recording Secretary



## Resolution 2026-525

# CATHOLIC SCHOOLS WEEK

**January 26-30, 2026**

**WHEREAS**, it has come to the attention of the City Council of the City of Lincoln, IL, that Catholic Schools Week is celebrated throughout the United States from January 26, 2026, to January 30, 2026; and

**WHEREAS**, the theme for 2026 is “Catholic Schools: United in Faith and Community”; and

**WHEREAS**, through the years, Catholic Schools throughout the United States educate many thousands of children; and

**WHEREAS**, Carroll Catholic School has provided valuable and enriching education opportunities for families in Lincoln, IL, since 1961 – almost 65 years, and has prepared students to live and learn in an ever-changing and diverse world.

**NOW, THEREFORE, BE IT RESOLVED**, by the Mayor and City Council of the City of Lincoln, IL, that we recognize the sacrifices of parents sending their children to Catholic Schools and recognize the outstanding commitment of teachers and other personnel who provide outstanding educational opportunities in the Catholic School in Lincoln, and throughout Illinois and the United States; and

**BE IT FURTHER RESOLVED**, that a suitable copy of this resolution be presented to Mr. Welch, Principal of Carroll Catholic School in Lincoln, IL, on behalf of the educators and parents who support Catholic education in this city, with our best wishes.

Adopted this 20<sup>th</sup> day of January 2026.

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Peggy S. Bateman, City Clerk

*Tracy L. Welch*

Tracy L. Welch, Mayor

## MEMORANDUM

**TO:** City Council Members  
**FROM:** Mayor Welch and Tourism Director Scott McCoy  
**MEETING DATE:** January 13, 2026  
**RE:** Ordinance Establishing Historic District

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### Background

The Historic Preservation Commission was created by ordinance in approximately 2013 or 2014. Chapter 2-10 Historic Preservation Commission of the City Code defines Historic District as:

“An area designated as a historic district by ordinance of the City Council and which may contain within definable geographic boundaries one or more landmarks and which may have within its boundaries other properties or structures that, while not of such historic and/or architectural significance to be designated as landmarks, nevertheless contribute to the overall visual characteristics of the landmark or landmarks located within the historic district.”

Although we have been unable to locate an ordinance that officially defines the Historic District, we have been able to locate multiple versions of a Historic District map (all define the same area) that appears to date back to the mid 80’s. While not a lot has changed in the past 40 years, there have been a few changes that are recommended:

1. Remove the properties located at the corner of Pulaski and S. Hamilton St. (aka the Twin Sister houses) from the historic district as they are residential.
2. Remove the property located at the corner of S. Logan and Pulaski St. from the historic district as it is residential.
3. Add the full block across the alley from the Fire Department. Currently the map only designates  $\frac{1}{2}$  of the block as part of the historic district.
4. Designate municipal buildings on the map. The intention is to identify locations within the historic district that would be exempt from obtaining a Certificate of Appropriateness (CoA).

This request is being made to account for changes within the district over the past 40 years and officially establish the Historic District.

### Fiscal Impact

None

### COW Recommendation

Place “Ordinance Establishing Historic District” on the January 19, 2026 Regular City Council Meeting agenda.

### Council Recommendation

Approve ordinance establishing the Historic District.

**ORDINANCE NO.**  
**AN ORDINANCE ESTABLISHING HISTORIC  
DISTRICT BOUNDARIES**

THIS ORDINANCE is made and adopted by the CITY COUNCIL OF THE CITY OF LINCOLN, LOGAN COUNTY, ILLINOIS, at a regular meeting held in the City Council Chambers in said City on the \_\_\_\_\_ day of \_\_\_\_\_, 2026, WITNESSETH:

WHEREAS, the CITY OF LINCOLN is a municipal corporation located in Logan County, Illinois; and

WHEREAS, the CITY OF LINCOLN states that approximately in 2013 and 2014 the historic preservation commission was created; and

WHEREAS, since the time of the creation of the Historic Preservation Commission a historic district was never set by ordinance from the City Council; and

WHEREAS, the CITY OF LINCOLN believes the historic preservation commission has been using a map that was established sometime in the 1980s where there was ordinance passed regarding a national historic district; and

WHEREAS, the CITY OF LINCOLN believes the historic map should be updated to determine a map that is curtailed to the historic preservation commission;

NOW, THEREFORE, IT IS HEREBY ORDAINED by the CITY COUNCIL OF THE CITY OF LINCOLN, as follows:

1. That an updated map for the historic district to be utilized Historic Preservation Commission. (See Exhibit A).
2. Effective Date. That this Ordinance is effective immediately upon passage.

The vote on the adoption of this Ordinance was as follows:

Alderman Parrott	_____	Alderwoman McClallen	_____
Alderman Clemons	_____	Alderman Bateman	_____
Alderwoman O'Donoghue	_____	Alderman Anderson	_____
Alderman Downs	_____		

Ayes: \_\_\_\_\_

Nays: \_\_\_\_\_

Abstain: \_\_\_\_\_

Absent: \_\_\_\_\_

Passed and approved this \_\_\_\_\_ day of \_\_\_\_\_, 2026.

CITY OF LINCOLN,

BY: \_\_\_\_\_

Tracy Welch, Mayor  
City of Lincoln, Logan County, Illinois

ATTEST: \_\_\_\_\_ (SEAL)

City Clerk, City of Lincoln,  
Logan County, Illinois

# Lincoln Illinois - Historic District Map

Historic District

Historic District



All items

Added



All items

Removed

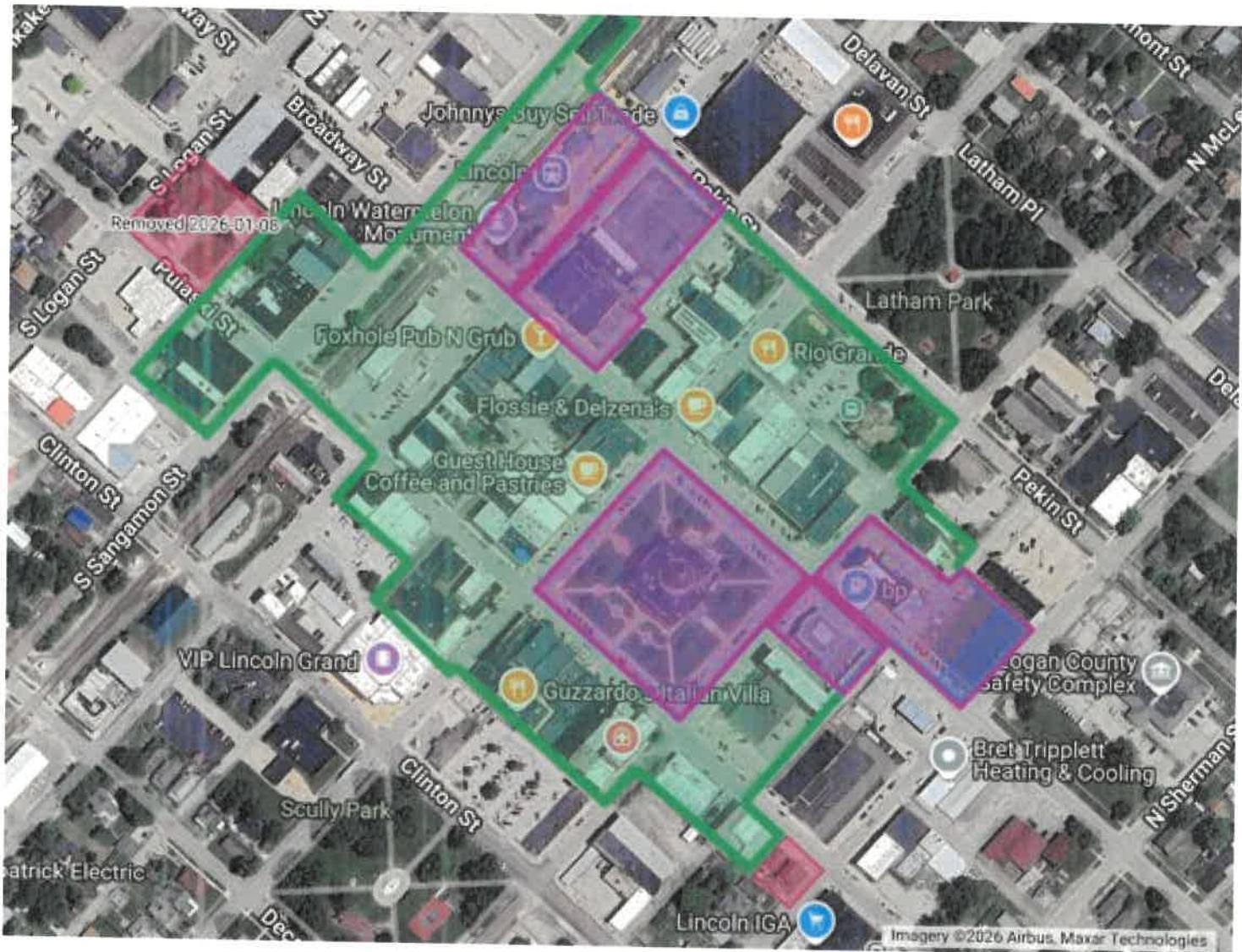


All items

City/County/State/Federal



All items



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# **MEMORANDUM**

**TO: Mayor Tracy Welch and Members of the City Council**

**FROM: Wes Woodhall, Building and Safety Official**

**DATE: January 13<sup>th</sup>, 2026**

**RE: Demolition of 224 Willamette Ave.**

**Background:** The Building and Safety Department has targeted another severely dilapidated, vacated property to be demolished. This property has been a constant source of blight for many years. We have done our best to work with the owner on resolve, to no avail. We have spent time and money to clean up the exterior of the property, that squatters have marred. All required notifications have been prepared and publicized per statute. A public bid was announced and held on January 6<sup>th</sup>.

**Analysis/Discussion:** The Building and Safety Department solicited for bids and received 5 bids:

Byrne's Backhoe and Excavating	\$5,995.00
Harold Goodman Inc.	\$10,700.00
Thomas Excavating and Concrete	\$11,250.00
Diversified Enterprises, LLC	\$14,550.00
Littleton Storm and Timber	\$14,800.00

**COW Recommendation:** Place on Council agenda for discussion of using budgeted funds for the demolition of 224 Willamette Ave.

**Fiscal Impact:** Money for this project will be allocated from the FY 2025/2026 budget, line item 02-0224-8599. Tonnage fees will be paid out of a standing account surplus and/or this same account.

**Council Recommendation:** Approve bid from Byrnes Backhoe and Excavating. for the demolition and removal of the property at 224 Willamette Ave.



# LINCOLN FIRE DEPARTMENT

Fire ~ Rescue ~ Life Safety

700 Broadway – Lincoln, IL 62656

Aaron (Ty) Johnson – Fire Chief

Phone 217-735-4020 [AJohnson@lincolnil.gov](mailto:AJohnson@lincolnil.gov)



12/22/2025

From: Aaron T Johnson, Fire Chief

To: Mayor Welch and all Alderpersons

RE: New Fire Engine

In the spring of 2025, it was brought before the council to authorize starting the process of purchasing a new fire engine. The council voted to move forward with the project. Since then, an "engine committee" was formed. This committee was led by Firefighter Kyle Patridge. Other members on the committee were Lieutenant Shelby Bosie and Inspector Nick Davis. The engine committee decided on a "rescue engine" style apparatus as all medical calls are being handled by an engine or truck company. The engine committee then met with multiple manufacturers and discussed options. They then presented all specifications over multiple meetings. Three manufacturers were capable of meeting specifications. Ultimately, E-one was chosen. E-one is also the manufacturer of Truck 5103, our most recent purchase.

Banner Fire Equipment (authorized seller of E-one) worked with the engine committee and has prepared a proposal. This proposal is good for 30 days. Payment is not required until delivery of the fire engine. This is expected to be 1080-1110 calendar days after receipt of order. The contract cost is \$1,371,357.00. Banner Fire Equipment offers a prepayment discount (rebate) for customers who pay for their fire apparatus in full at the time of the order or before delivery.

Rebate Amount: 4.5% interest is paid on any amount of money that the city would like to put down on the new engine. This credit is based on the number of days E-one has the money up to the time when the truck has completed its build at E-one. These figures are approximate discounts. This program is designed for fire departments and emergency services to maximize their budget value by avoiding inflation-related price increases and securing a lower total cost for new trucks. Production backlogs for new fire apparatus can currently extend into 2028. Banner Fire Equipment uses this program to help customers manage multi-year procurement pipelines.

The contract process has been done utilizing Sourcewell. Sourcewell contracts meet Illinois bidding requirements because Sourcewell is a government agency that conducts rigorous, nationally competitive solicitations (RFPs/IFBs) for various goods/services (like construction, vehicles, tech)



# LINCOLN FIRE DEPARTMENT

Fire ~ Rescue ~ Life Safety

700 Broadway – Lincoln, IL 62656

Aaron (Ty) Johnson – Fire Chief

Phone 217-735-4020 [Ajohnson@lincolnil.gov](mailto:Ajohnson@lincolnil.gov)



that Illinois public entities (cities, schools, etc.) can piggyback on, saving time and ensuring compliance with public bidding laws.

**Justification:** The Lincoln Fire Department currently operates with 2 fire engines, which are 25 years old and 15 years old. They are reaching the end of their useful lifespan. These aging vehicles are experiencing increased maintenance costs and reliability issues, impacting our ability to respond effectively to emergencies.

**Enhanced Safety:** A new fire engine will improve our equipment reliability and overall safety for firefighters and the public.

**Increased Efficiency:** Modern fire engines are designed with advanced technology and features that enhance efficiency and effectiveness in firefighting operations.

**Cost Savings:** While the initial cost of a new engine is significant, the long-term maintenance costs and operational reliability will lead to cost savings in the long run. Repair costs on the current fleet exceeded \$50,000 in FY 24-25. Repair costs for FY 25-26 are currently \$65,000 to date.

**Community Needs:** Investing in our fire department is an investment in the safety and well-being of our community. Lincoln Fire Department responds to over 3,000 calls annually.

**Recommendation:** I recommend the City Council place this on the agenda to approve this purchase contract.

**Next Steps:** Although difficult to show a financial need, I will continue seeking further information on available grant opportunities to help offset the cost of the new fire engine.

Aaron T Johnson, Fire Chief



## **SALES CONTRACT**

This agreement made by and between Banner Fire Equipment, INC (Company) and (Buyer)

Lincoln Fire Department  
(Legal Name of Buyer)

700 Broadway, Lincoln, IL 62656  
(Address, City, State, Zip Code)

1. **Acceptance:** The "Company" agrees to sell, and the "Buyer" agrees to purchase the apparatus and equipment described in the following Exhibit Specifically:

- a. **Exhibit:** - E-One Cyclone eMax rescue pumper.

Each **Exhibit** made part of this contract, in accordance with the terms and conditions listed on contract pages 1,2,3 & 4.

2. **Delivery:** The E-One pumper is projected to be completed in 36-37 months from order.

- a. **Note:** Due to turmoil in the current manufacturing struggles dealing with inflation, parts and labor shortages the above delivery times are best estimates at the time of this contract. Any changes in delivery shall be communicated and documented as a change order upon notification of the change.

The Company cannot be held liable for penalties and / or delays due to strikes, failures to obtain materials, fires, accidents, force majeure, pandemics, civil wars, riots, delays in the manufacturing due to long lead times on materials, delays in manufacturing due to labor shortages, floods, explosions, hurricanes, or any other causes beyond the Company's control.

Changes in major components, configuration, or other items that may change the major components or configuration, (e.g.: engine, transmission, axles, water tank, body, fire pump) will not be allowed after the contract execution date.

If inability to obtain exclusive or brand name materials causes completion or delivery problems, the Company shall advise the Buyer of said problem. The Company resolves to examine alternative sources of said material. Material substitutions shall be mutually agreed upon by the



Buyer and the Company. No substitutions shall be made without the execution of a written change order by the Buyer.

3. **Change Orders:** Changes to the contract may be requested by the Buyer after the execution of the contract. Changes after completion of the pre-construction conference will delay production time. All changes shall be reviewed for cost and scheduling impact by the Company. Changes shall be sequentially numbered and are not considered approved until a change order from both parties is signed. Change Orders shall be prepared by the Company and executed by the Buyer. The price of the apparatus shall be adjusted to account for any Change Orders.
4. **SPECIFICATIONS:** The Company agrees that all materials, workmanship, and warranties in and about this apparatus shall comply with the attached Specifications.
5. **WARRANTY:** The Warranties in and about this apparatus shall comply with the hereto attached specifications.
6. **PRICE:** The Buyer shall pay, as a purchase price for:
  - a. Exhibit A, E-One Cyclone aluminum eMax rescue pumper: **\$1,371,357.00**
  - b. Exhibit B, Payment Terms; 100% payment is due when truck is completed at E-One a final inspection completed by department members, and shipped to Banner Fire in Roxana, IL. Any remaining balance due to change orders at final inspection, will be due once those items have been completed and the truck is ready for delivery.
  - c. Exhibit C, Performance Bond: Add \$5,500.00 if a performance bond is needed.

#### 7. **TERMS OF PAYMENT:**

- a. Terms of payment: 100% of the above amount is due at the time of completion and delivery of the apparatus to Banner Fire in Roxana, IL.  
The purchase price payment reflects US dollars and does not include any authorized change orders which, if applicable, shall be paid at the time of the final inspection and signed acceptance by both the buyer and the seller.
- b. No payment of any amount shall be made payable to a sales representative without written approval from the company.
- c. Late payment: A late fee of .025% of the sale price will be charged per day for overdue payments beginning thirty (30) days after the payment is due for the next thirty (30) days.



- d. It is agreed that the apparatus and equipment covered by this contract shall remain the property of the Company and not be placed in service until the entire contract price has been paid.
- e. A copy of the Buyer's tax-exempt certificate, if applicable, shall be submitted with this signed contract.
- f. A Banner Fire Equipment, Inc Title information form attached, properly filled out, and submitted with this contract.

8. Banner Fire Equipment, Inc requires, and the Customer agrees, that the unit shall be inspected and / or delivered within seven (7) days of notice that the unit has been completed at the dealership. No add-ons will be completed at the dealership without the 90% payment of the vehicle before agreed upon add-ons are to be started by Banner Fire Equipment, Inc.

9. **CANCELLATION:** In the event this Agreement is cancelled or terminated by the buyer before completion there will be a cancellation fee charged to the buyer. The following charge schedule based on costs incurred will be applied (a) 10% of Purchase Price after the order is accepted and entered by Banner Fire Equipment, Inc. (b) 20% of the purchase price after signed drawings from Pre-Construction, and (c) 30% of the purchase price after material requisition. Once the vehicle is in product there will be no cancellation allowed.

This contract, to be binding, must be signed by an officer of Banner Fire Equipment, Inc or a person authorized, in writing, by Banner Fire Equipment, Inc. to do so.

**10. TAG-ON / ADDITIONAL ORDERS:** The Company, at its sole discretion, would allow the terms of this contract to be extended both in terms to the Buyer as well as to other entities for similar unit(s) for a time period of 24 months after this contract is signed by both parties. To accommodate for pricing, the Company would quote the original prices plus manufacturers price increases or Producer's Price Index (PPI) as it applies to either Fire Apparatus and/or heavy commercial truck market. After execution of this contract, whichever PPI or the Manufacturer's price increase is greater will be used. Additionally, any regulatory changes (NFPA, EPA/Engine Emissions, FMVSS, etc.) would also have to be added as they become applicable. Change orders changing these units from the original quotation would need to be authorized, signed, and accepted as normal. Any entity using the tag-on process would be required to sign a new contract commencing the relationship. If the purchasing agency is not the BUYER, a separate contract will be required to complete the additional purchases.

Additionally, any new tag-on order would require separate Performance bond if initially required by the purchaser.



This contract, including its appendices, embodies the entire understanding between the parties relating to the subject matter contained herein and merges all prior discussions and agreements between them. No agent or representative of the Company has authority to make any representations, statements, warranties, or agreements not herein expressed and all modifications of amendments of this agreement, including any appendices, must be in writing signed by an authorized representative of each of the parties hereto.

No surety of any performance bond given by the Company to the Buyer in connection with this Agreement shall be liable for any obligation of the Company arising under the Standard Warranty.

**11. GOVERNING LAW:** This Agreement shall be governed by and construed in accordance with the laws of the State of Illinois without giving effect to principals of conflict of laws. Buyer and Company irrevocable and unconditionally agree that any suit, action, or other legal proceeding arising out of or relating to this agreement shall be brought in a court of records of the State of Illinois.

**12. Trade-in:** At the time of this contract NO trade in vehicles have been offered for consideration.

IN WITNESS WHEREOF, the Buyer and the Company have caused this contract to be executed by their duly authorized representatives.

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COMPANY

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BUYER

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Banner Fire Equipment, Inc.

Lincoln Fire Department

By: \_\_\_\_\_

By: \_\_\_\_\_

Michael T. Benker

Title: Dealer Principal

Title: \_\_\_\_\_

Date: \_\_\_\_\_

Date: \_\_\_\_\_



### **Title information Form**

Please fill out the proper title information and return with the order submission. Please make sure the information is correct. This title will be processed using the information provided and **cannot** be changed. In the event that the information is incorrect, a new title will have to be ordered. Title form needs to be completed for each unit purchased.

FED ID # \_\_\_\_\_ Tax Exempt # \_\_\_\_\_

Customer: \_\_\_\_\_  
(Name)

\_\_\_\_\_  
(Address)

\_\_\_\_\_  
(City, State, Zip)

If the unit is being financed and has a lien holder, please fill out the information below.

Lien Holder Name: \_\_\_\_\_

\_\_\_\_\_  
(Address)

\_\_\_\_\_  
(City, State, Zip)

All MSO's and title paperwork are sent via UPS and require a signature. UPS cannot deliver to a PO Box. Does the title need to go somewhere other than the customer address listed above? If no, please leave blank.

Name \_\_\_\_\_

Address \_\_\_\_\_

City/State/Zip \_\_\_\_\_

**Submitted:**

Customer Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Customer Name and Title (printed): \_\_\_\_\_

Dealer Signature: \_\_\_\_\_ Date: \_\_\_\_\_



Simple interest program offered by E-One

4.5% interest paid on any amount of money that the city would like to put down on the pumper.

Completion of the apparatus is approximately 1080 days

For every \$500k down there would be a credit of \$66,575.00

If the city wanted to make more of a down payment, \$1,200,000.00 the credit would be \$159,780.00

The credit amount is based on the number of days E-One has the money up to the time when the truck has completed its build at E-One.

These figures are approximate discounts.



**Solicitation Number: RFP #113021**

## **CONTRACT**

This Contract is between Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 (Sourcewell) and Rev Group, Inc., 245 S. Executive Dr., Suite 100, Brookfield, WI 53005 (Supplier).

Sourcewell is a State of Minnesota local government unit and service cooperative created under the laws of the State of Minnesota (Minnesota Statutes Section 123A.21) that offers cooperative procurement solutions to government entities. Participation is open to eligible federal, state/province, and municipal governmental entities, higher education, K-12 education, nonprofit, tribal government, and other public entities located in the United States and Canada. Sourcewell issued a public solicitation for Firefighting Apparatus and Fire Service Vehicles from which Supplier was awarded a contract.

Supplier desires to contract with Sourcewell to provide equipment, products, or services to Sourcewell and the entities that access Sourcewell's cooperative purchasing contracts (Participating Entities).

### **1. TERM OF CONTRACT**

- A. EFFECTIVE DATE.** This Contract is effective upon the date of the final signature below.
- B. EXPIRATION DATE AND EXTENSION.** This Contract expires February 10, 2026, unless it is cancelled sooner pursuant to Article 22. This Contract may be extended one additional year upon the request of Sourcewell and written agreement by Supplier.
- C. SURVIVAL OF TERMS.** Notwithstanding any expiration or termination of this Contract, all payment obligations incurred prior to expiration or termination will survive, as will the following: Articles 11 through 14 survive the expiration or cancellation of this Contract. All other rights will cease upon expiration or termination of this Contract.

### **2. EQUIPMENT, PRODUCTS, OR SERVICES**

- A. EQUIPMENT, PRODUCTS, OR SERVICES.** Supplier will provide the Equipment, Products, or Services as stated in its Proposal submitted under the Solicitation Number listed above.

Supplier's Equipment, Products, or Services Proposal (Proposal) is attached and incorporated into this Contract.

All Equipment and Products provided under this Contract must be new and the current model. Supplier may offer close-out, refurbished, or remounted Equipment or Products if they are clearly indicated in Supplier's product and pricing list. Unless agreed to by the Participating Entities in advance, Equipment or Products must be delivered as operational to the Participating Entity's site.

This Contract offers an indefinite quantity of sales, and while substantial volume is anticipated, sales and sales volume are not guaranteed.

**B. WARRANTY.** Supplier warrants that all Equipment, Products, and Services furnished are free from liens and encumbrances, and are free from defects in design, materials, and workmanship. In addition, Supplier warrants the Equipment, Products, and Services are suitable for and will perform in accordance with the ordinary use for which they are intended. Supplier's dealers and distributors must agree to assist the Participating Entity in reaching a resolution in any dispute over warranty terms with the manufacturer. Any manufacturer's warranty that extends beyond the expiration of the Supplier's warranty will be passed on to the Participating Entity.

**C. DEALERS, DISTRIBUTORS, AND/OR RESELLERS.** Upon Contract execution and throughout the Contract term, Supplier must provide to Sourcewell a current means to validate or authenticate Supplier's authorized dealers, distributors, or resellers relative to the Equipment, Products, and Services offered under this Contract, which will be incorporated into this Contract by reference. It is the Supplier's responsibility to ensure Sourcewell receives the most current information.

### **3. PRICING**

All Equipment, Products, or Services under this Contract will be priced at or below the price stated in Supplier's Proposal.

When providing pricing quotes to Participating Entities, all pricing quoted must reflect a Participating Entity's total cost of acquisition. This means that the quoted cost is for delivered Equipment, Products, and Services that are operational for their intended purpose, and includes all costs to the Participating Entity's requested delivery location.

Regardless of the payment method chosen by the Participating Entity, the total cost associated with any purchase option of the Equipment, Products, or Services must always be disclosed in the pricing quote to the applicable Participating Entity at the time of purchase.

**A. SHIPPING AND SHIPPING COSTS.** All delivered Equipment and Products must be properly packaged. Damaged Equipment and Products may be rejected. If the damage is not readily

apparent at the time of delivery, Supplier must permit the Equipment and Products to be returned within a reasonable time at no cost to Sourcewell or its Participating Entities. Participating Entities reserve the right to inspect the Equipment and Products at a reasonable time after delivery where circumstances or conditions prevent effective inspection of the Equipment and Products at the time of delivery. In the event of the delivery of nonconforming Equipment and Products, the Participating Entity will notify the Supplier as soon as possible and the Supplier will replace nonconforming Equipment and Products with conforming Equipment and Products that are acceptable to the Participating Entity.

Supplier must arrange for and pay for the return shipment on Equipment and Products that arrive in a defective or inoperable condition.

Sourcewell may declare the Supplier in breach of this Contract if the Supplier intentionally delivers substandard or inferior Equipment or Products.

**B. SALES TAX.** Each Participating Entity is responsible for supplying the Supplier with valid tax-exemption certification(s). When ordering, a Participating Entity must indicate if it is a tax-exempt entity.

**C. HOT LIST PRICING.** At any time during this Contract, Supplier may offer a specific selection of Equipment, Products, or Services at discounts greater than those listed in the Contract. When Supplier determines it will offer Hot List Pricing, it must be submitted electronically to Sourcewell in a line-item format. Equipment, Products, or Services may be added or removed from the Hot List at any time through a Sourcewell Price and Product Change Form as defined in Article 4 below.

Hot List program and pricing may also be used to discount and liquidate close-out and discontinued Equipment and Products as long as those close-out and discontinued items are clearly identified as such. Current ordering process and administrative fees apply. Hot List Pricing must be published and made available to all Participating Entities.

#### **4. PRODUCT AND PRICING CHANGE REQUESTS**

Supplier may request Equipment, Product, or Service changes, additions, or deletions at any time. All requests must be made in writing by submitting a signed Sourcewell Price and Product Change Request Form to the assigned Sourcewell Supplier Development Administrator. This approved form is available from the assigned Sourcewell Supplier Development Administrator. At a minimum, the request must:

- Identify the applicable Sourcewell contract number;
- Clearly specify the requested change;
- Provide sufficient detail to justify the requested change;

- Individually list all Equipment, Products, or Services affected by the requested change, along with the requested change (e.g., addition, deletion, price change); and
- Include a complete restatement of pricing documentation in Microsoft Excel with the effective date of the modified pricing, or product addition or deletion. The new pricing restatement must include all Equipment, Products, and Services offered, even for those items where pricing remains unchanged.

A fully executed Sourcewell Price and Product Change Request Form will become an amendment to this Contract and will be incorporated by reference.

## **5. PARTICIPATION, CONTRACT ACCESS, AND PARTICIPATING ENTITY REQUIREMENTS**

**A. PARTICIPATION.** Sourcewell's cooperative contracts are available and open to public and nonprofit entities across the United States and Canada; such as federal, state/province, municipal, K-12 and higher education, tribal government, and other public entities.

The benefits of this Contract should be available to all Participating Entities that can legally access the Equipment, Products, or Services under this Contract. A Participating Entity's authority to access this Contract is determined through its cooperative purchasing, interlocal, or joint powers laws. Any entity accessing benefits of this Contract will be considered a Service Member of Sourcewell during such time of access. Supplier understands that a Participating Entity's use of this Contract is at the Participating Entity's sole convenience and Participating Entities reserve the right to obtain like Equipment, Products, or Services from any other source.

Supplier is responsible for familiarizing its sales and service forces with Sourcewell contract use eligibility requirements and documentation and will encourage potential participating entities to join Sourcewell. Sourcewell reserves the right to add and remove Participating Entities to its roster during the term of this Contract.

**B. PUBLIC FACILITIES.** Supplier's employees may be required to perform work at government-owned facilities, including schools. Supplier's employees and agents must conduct themselves in a professional manner while on the premises, and in accordance with Participating Entity policies and procedures, and all applicable laws.

## **6. PARTICIPATING ENTITY USE AND PURCHASING**

**A. ORDERS AND PAYMENT.** To access the contracted Equipment, Products, or Services under this Contract, a Participating Entity must clearly indicate to Supplier that it intends to access this Contract; however, order flow and procedure will be developed jointly between Sourcewell and Supplier. Typically, a Participating Entity will issue an order directly to Supplier or its authorized subsidiary, distributor, dealer, or reseller. If a Participating Entity issues a purchase order, it may use its own forms, but the purchase order should clearly note the applicable Sourcewell

contract number. All Participating Entity orders under this Contract must be issued prior to expiration or cancellation of this Contract; however, Supplier performance, Participating Entity payment obligations, and any applicable warranty periods or other Supplier or Participating Entity obligations may extend beyond the term of this Contract.

Supplier's acceptable forms of payment are included in its attached Proposal. Participating Entities will be solely responsible for payment and Sourcewell will have no liability for any unpaid invoice of any Participating Entity.

**B. ADDITIONAL TERMS AND CONDITIONS/PARTICIPATING ADDENDUM.** Additional terms and conditions to a purchase order, or other required transaction documentation, may be negotiated between a Participating Entity and Supplier, such as job or industry-specific requirements, legal requirements (e.g., affirmative action or immigration status requirements), or specific local policy requirements. Some Participating Entities may require the use of a Participating Addendum; the terms of which will be negotiated directly between the Participating Entity and the Supplier. Any negotiated additional terms and conditions must never be less favorable to the Participating Entity than what is contained in this Contract.

**C. SPECIALIZED SERVICE REQUIREMENTS.** In the event that the Participating Entity requires service or specialized performance requirements not addressed in this Contract (such as e-commerce specifications, specialized delivery requirements, or other specifications and requirements), the Participating Entity and the Supplier may enter into a separate, standalone agreement, apart from this Contract. Sourcewell, including its agents and employees, will not be made a party to a claim for breach of such agreement.

**D. TERMINATION OF ORDERS.** Participating Entities may terminate an order, in whole or in part, immediately upon notice to Supplier in the event of any of the following events:

1. The Participating Entity fails to receive funding or appropriation from its governing body at levels sufficient to pay for the equipment, products, or services to be purchased; or
2. Federal, state, or provincial laws or regulations prohibit the purchase or change the Participating Entity's requirements.

**E. GOVERNING LAW AND VENUE.** The governing law and venue for any action related to a Participating Entity's order will be determined by the Participating Entity making the purchase.

## **7. CUSTOMER SERVICE**

**A. PRIMARY ACCOUNT REPRESENTATIVE.** Supplier will assign an Account Representative to Sourcewell for this Contract and must provide prompt notice to Sourcewell if that person is changed. The Account Representative will be responsible for:

- Maintenance and management of this Contract;
- Timely response to all Sourcewell and Participating Entity inquiries; and
- Business reviews to Sourcewell and Participating Entities, if applicable.

**B. BUSINESS REVIEWS.** Supplier must perform a minimum of one business review with Sourcewell per contract year. The business review will cover sales to Participating Entities, pricing and contract terms, administrative fees, sales data reports, supply issues, customer issues, and any other necessary information.

#### **8. REPORT ON CONTRACT SALES ACTIVITY AND ADMINISTRATIVE FEE PAYMENT**

**A. CONTRACT SALES ACTIVITY REPORT.** Each calendar quarter, Supplier must provide a contract sales activity report (Report) to the Sourcewell Supplier Development Administrator assigned to this Contract. Reports are due no later than 45 days after the end of each calendar quarter. A Report must be provided regardless of the number or amount of sales during that quarter (i.e., if there are no sales, Supplier must submit a report indicating no sales were made).

The Report must contain the following fields:

- Participating Entity Name (e.g., City of Staples Highway Department);
- Participating Entity Physical Street Address;
- Participating Entity City;
- Participating Entity State/Province;
- Participating Entity Zip/Postal Code;
- Participating Entity Contact Name;
- Participating Entity Contact Email Address;
- Participating Entity Contact Telephone Number;
- Sourcewell Assigned Entity/Participating Entity Number;
- Item Purchased Description;
- Item Purchased Price;
- Sourcewell Administrative Fee Applied; and
- Date Purchase was invoiced/sale was recognized as revenue by Supplier.

**B. ADMINISTRATIVE FEE.** In consideration for the support and services provided by Sourcewell, the Supplier will pay an administrative fee to Sourcewell on all Equipment, Products, and Services provided to Participating Entities. The Administrative Fee must be included in, and not added to, the pricing. Supplier may not charge Participating Entities more than the contracted price to offset the Administrative Fee.

The Supplier will submit payment to Sourcewell for the percentage of administrative fee stated in the Proposal multiplied by the total sales of all Equipment, Products, and Services purchased

by Participating Entities under this Contract during each calendar quarter. Payments should note the Supplier's name and Sourcewell-assigned contract number in the memo; and must be mailed to the address above "Attn: Accounts Receivable" or remitted electronically to Sourcewell's banking institution per Sourcewell's Finance department instructions. Payments must be received no later than 45 calendar days after the end of each calendar quarter.

Supplier agrees to cooperate with Sourcewell in auditing transactions under this Contract to ensure that the administrative fee is paid on all items purchased under this Contract.

In the event the Supplier is delinquent in any undisputed administrative fees, Sourcewell reserves the right to cancel this Contract and reject any proposal submitted by the Supplier in any subsequent solicitation. In the event this Contract is cancelled by either party prior to the Contract's expiration date, the administrative fee payment will be due no more than 30 days from the cancellation date.

## **9. AUTHORIZED REPRESENTATIVE**

Sourcewell's Authorized Representative is its Chief Procurement Officer.

Supplier's Authorized Representative is the person named in the Supplier's Proposal. If Supplier's Authorized Representative changes at any time during this Contract, Supplier must promptly notify Sourcewell in writing.

## **10. AUDIT, ASSIGNMENT, AMENDMENTS, WAIVER, AND CONTRACT COMPLETE**

**A. AUDIT.** Pursuant to Minnesota Statutes Section 16C.05, subdivision 5, the books, records, documents, and accounting procedures and practices relevant to this Agreement are subject to examination by Sourcewell or the Minnesota State Auditor for a minimum of six years from the end of this Contract. This clause extends to Participating Entities as it relates to business conducted by that Participating Entity under this Contract.

**B. ASSIGNMENT.** Neither party may assign or otherwise transfer its rights or obligations under this Contract without the prior written consent of the other party and a fully executed assignment agreement. Such consent will not be unreasonably withheld. Any prohibited assignment will be invalid.

**C. AMENDMENTS.** Any amendment to this Contract must be in writing and will not be effective until it has been duly executed by the parties.

**D. WAIVER.** Failure by either party to take action or assert any right under this Contract will not be deemed a waiver of such right in the event of the continuation or repetition of the circumstances giving rise to such right. Any such waiver must be in writing and signed by the parties.

**E. CONTRACT COMPLETE.** This Contract represents the complete agreement between the parties. No other understanding regarding this Contract, whether written or oral, may be used to bind either party. For any conflict between the attached Proposal and the terms set out in Articles 1-22 of this Contract, the terms of Articles 1-22 will govern.

**F. RELATIONSHIP OF THE PARTIES.** The relationship of the parties is one of independent contractors, each free to exercise judgment and discretion with regard to the conduct of their respective businesses. This Contract does not create a partnership, joint venture, or any other relationship such as master-servant, or principal-agent.

#### **11. INDEMNITY AND HOLD HARMLESS**

Supplier must indemnify, defend, save, and hold Sourcewell and its Participating Entities, including their agents and employees, harmless from any claims or causes of action, including attorneys' fees incurred by Sourcewell or its Participating Entities, arising out of any act or omission in the performance of this Contract by the Supplier or its agents or employees; this indemnification includes injury or death to person(s) or property alleged to have been caused by some defect in the Equipment, Products, or Services under this Contract to the extent the Equipment, Product, or Service has been used according to its specifications. Sourcewell's responsibility will be governed by the State of Minnesota's Tort Liability Act (Minnesota Statutes Chapter 466) and other applicable law.

#### **12. GOVERNMENT DATA PRACTICES**

Supplier and Sourcewell must comply with the Minnesota Government Data Practices Act, Minnesota Statutes Chapter 13, as it applies to all data provided by or provided to Sourcewell under this Contract and as it applies to all data created, collected, received, stored, used, maintained, or disseminated by the Supplier under this Contract.

#### **13. INTELLECTUAL PROPERTY, PUBLICITY, MARKETING, AND ENDORSEMENT**

##### **A. INTELLECTUAL PROPERTY**

1. *Grant of License.* During the term of this Contract:
  - a. Sourcewell grants to Supplier a royalty-free, worldwide, non-exclusive right and license to use the trademark(s) provided to Supplier by Sourcewell in advertising and promotional materials for the purpose of marketing Sourcewell's relationship with Supplier.
  - b. Supplier grants to Sourcewell a royalty-free, worldwide, non-exclusive right and license to use Supplier's trademarks in advertising and promotional materials for the purpose of marketing Supplier's relationship with Sourcewell.
2. *Limited Right of Sublicense.* The right and license granted herein includes a limited right of each party to grant sublicenses to their respective subsidiaries, distributors, dealers,

resellers, marketing representatives, and agents (collectively "Permitted Sublicensees") in advertising and promotional materials for the purpose of marketing the Parties' relationship to Participating Entities. Any sublicense granted will be subject to the terms and conditions of this Article. Each party will be responsible for any breach of this Article by any of their respective sublicensees.

**3. Use; Quality Control.**

- a. Neither party may alter the other party's trademarks from the form provided and must comply with removal requests as to specific uses of its trademarks or logos.
- b. Each party agrees to use, and to cause its Permitted Sublicensees to use, the other party's trademarks only in good faith and in a dignified manner consistent with such party's use of the trademarks. Upon written notice to the breaching party, the breaching party has 30 days of the date of the written notice to cure the breach or the license will be terminated.

4. As applicable, Supplier agrees to indemnify and hold harmless Sourcewell and its Participating Entities against any and all suits, claims, judgments, and costs instituted or recovered against Sourcewell or Participating Entities by any person on account of the use of any Equipment or Products by Sourcewell or its Participating Entities supplied by Supplier in violation of applicable patent or copyright laws.

5. *Termination.* Upon the termination of this Contract for any reason, each party, including Permitted Sublicensees, will have 30 days to remove all Trademarks from signage, websites, and the like bearing the other party's name or logo (excepting Sourcewell's pre-printed catalog of suppliers which may be used until the next printing). Supplier must return all marketing and promotional materials, including signage, provided by Sourcewell, or dispose of it according to Sourcewell's written directions.

B. PUBLICITY. Any publicity regarding the subject matter of this Contract must not be released without prior written approval from the Authorized Representatives. Publicity includes notices, informational pamphlets, press releases, research, reports, signs, and similar public notices prepared by or for the Supplier individually or jointly with others, or any subcontractors, with respect to the program, publications, or services provided resulting from this Contract.

C. MARKETING. Any direct advertising, marketing, or offers with Participating Entities must be approved by Sourcewell. Send all approval requests to the Sourcewell Supplier Development Administrator assigned to this Contract.

D. ENDORSEMENT. The Supplier must not claim that Sourcewell endorses its Equipment, Products, or Services.

#### **14. GOVERNING LAW, JURISDICTION, AND VENUE**

The substantive and procedural laws of the State of Minnesota will govern this Contract. Venue for all legal proceedings arising out of this Contract, or its breach, must be in the appropriate state court in Todd County, Minnesota or federal court in Fergus Falls, Minnesota.

#### **15. FORCE MAJEURE**

Neither party to this Contract will be held responsible for delay or default caused by acts of God or other conditions that are beyond that party's reasonable control. A party defaulting under this provision must provide the other party prompt written notice of the default.

#### **16. SEVERABILITY**

If any provision of this Contract is found by a court of competent jurisdiction to be illegal, unenforceable, or void then both parties will be relieved from all obligations arising from that provision. If the remainder of this Contract is capable of being performed, it will not be affected by such determination or finding and must be fully performed.

#### **17. PERFORMANCE, DEFAULT, AND REMEDIES**

**A. PERFORMANCE.** During the term of this Contract, the parties will monitor performance and address unresolved contract issues as follows:

1. *Notification.* The parties must promptly notify each other of any known dispute and work in good faith to resolve such dispute within a reasonable period of time. If necessary, Sourcewell and the Supplier will jointly develop a short briefing document that describes the issue(s), relevant impact, and positions of both parties.
2. *Escalation.* If parties are unable to resolve the issue in a timely manner, as specified above, either Sourcewell or Supplier may escalate the resolution of the issue to a higher level of management. The Supplier will have 30 calendar days to cure an outstanding issue.
3. *Performance while Dispute is Pending.* Notwithstanding the existence of a dispute, the Supplier must continue without delay to carry out all of its responsibilities under the Contract that are not affected by the dispute. If the Supplier fails to continue without delay to perform its responsibilities under the Contract, in the accomplishment of all undisputed work, the Supplier will bear any additional costs incurred by Sourcewell and/or its Participating Entities as a result of such failure to proceed.

**B. DEFAULT AND REMEDIES.** Either of the following constitutes cause to declare this Contract, or any Participating Entity order under this Contract, in default:

1. Nonperformance of contractual requirements, or
2. A material breach of any term or condition of this Contract.

The party claiming default must provide written notice of the default, with 30 calendar days to cure the default. Time allowed for cure will not diminish or eliminate any liability for liquidated or other damages. If the default remains after the opportunity for cure, the non-defaulting party may:

- Exercise any remedy provided by law or equity, or
- Terminate the Contract or any portion thereof, including any orders issued against the Contract.

## 18. INSURANCE

A. REQUIREMENTS. At its own expense, Supplier must maintain insurance policy(ies) in effect at all times during the performance of this Contract with insurance company(ies) licensed or authorized to do business in the State of Minnesota having an "AM BEST" rating of A- or better, with coverage and limits of insurance not less than the following:

1. *Workers' Compensation and Employer's Liability.*

Workers' Compensation: As required by any applicable law or regulation.

Employer's Liability Insurance: must be provided in amounts not less than listed below:

Minimum limits:

\$500,000 each accident for bodily injury by accident

\$500,000 policy limit for bodily injury by disease

\$500,000 each employee for bodily injury by disease

2. *Commercial General Liability Insurance.* Supplier will maintain insurance covering its operations, with coverage on an occurrence basis, and must be subject to terms no less broad than the Insurance Services Office ("ISO") Commercial General Liability Form CG0001 (2001 or newer edition), or equivalent. At a minimum, coverage must include liability arising from premises, operations, bodily injury and property damage, independent contractors, products-completed operations including construction defect, contractual liability, blanket contractual liability, and personal injury and advertising injury. All required limits, terms and conditions of coverage must be maintained during the term of this Contract.

Minimum Limits:

\$1,000,000 each occurrence Bodily Injury and Property Damage

\$1,000,000 Personal and Advertising Injury

\$2,000,000 aggregate for Products-Completed operations

\$2,000,000 general aggregate

3. *Commercial Automobile Liability Insurance.* During the term of this Contract, Supplier will maintain insurance covering all owned, hired, and non-owned automobiles in limits of liability not less than indicated below. The coverage must be subject to terms

no less broad than ISO Business Auto Coverage Form CA 0001 (2010 edition or newer), or equivalent.

Minimum Limits:

\$1,000,000 each accident, combined single limit

4. *Umbrella Insurance.* During the term of this Contract, Supplier will maintain umbrella coverage over Employer's Liability, Commercial General Liability, and Commercial Automobile.

Minimum Limits:

\$2,000,000

5. *Network Security and Privacy Liability Insurance.* During the term of this Contract, Supplier will maintain coverage for network security and privacy liability. The coverage may be endorsed on another form of liability coverage or written on a standalone policy. The insurance must cover claims which may arise from failure of Supplier's security resulting in, but not limited to, computer attacks, unauthorized access, disclosure of not public data – including but not limited to, confidential or private information, transmission of a computer virus, or denial of service.

Minimum limits:

\$2,000,000 per occurrence

\$2,000,000 annual aggregate

Failure of Supplier to maintain the required insurance will constitute a material breach entitling Sourcewell to immediately terminate this Contract for default.

B. CERTIFICATES OF INSURANCE. Prior to commencing under this Contract, Supplier must furnish to Sourcewell a certificate of insurance, as evidence of the insurance required under this Contract. Prior to expiration of the policy(ies), renewal certificates must be mailed to Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 or sent to the Sourcewell Supplier Development Administrator assigned to this Contract. The certificates must be signed by a person authorized by the insurer(s) to bind coverage on their behalf.

Failure to request certificates of insurance by Sourcewell, or failure of Supplier to provide certificates of insurance, in no way limits or relieves Supplier of its duties and responsibilities in this Contract.

C. ADDITIONAL INSURED ENDORSEMENT AND PRIMARY AND NON-CONTRIBUTORY INSURANCE CLAUSE. Supplier agrees to list Sourcewell and its Participating Entities, including their officers, agents, and employees, as an additional insured under the Supplier's commercial general liability insurance policy with respect to liability arising out of activities, "operations," or "work" performed by or on behalf of Supplier, and products and completed operations of Supplier. The policy provision(s) or endorsement(s) must further provide that coverage is

primary and not excess over or contributory with any other valid, applicable, and collectible insurance or self-insurance in force for the additional insureds.

**D. WAIVER OF SUBROGATION.** Supplier waives and must require (by endorsement or otherwise) all its insurers to waive subrogation rights against Sourcewell and other additional insureds for losses paid under the insurance policies required by this Contract or other insurance applicable to the Supplier or its subcontractors. The waiver must apply to all deductibles and/or self-insured retentions applicable to the required or any other insurance maintained by the Supplier or its subcontractors. Where permitted by law, Supplier must require similar written express waivers of subrogation and insurance clauses from each of its subcontractors.

**E. UMBRELLA/EXCESS LIABILITY/SELF-INSURED RETENTION.** The limits required by this Contract can be met by either providing a primary policy or in combination with umbrella/excess liability policy(ies), or self-insured retention.

## **19. COMPLIANCE**

**A. LAWS AND REGULATIONS.** All Equipment, Products, or Services provided under this Contract must comply fully with applicable federal laws and regulations, and with the laws in the states and provinces in which the Equipment, Products, or Services are sold.

**B. LICENSES.** Supplier must maintain a valid and current status on all required federal, state/provincial, and local licenses, bonds, and permits required for the operation of the business that the Supplier conducts with Sourcewell and Participating Entities.

## **20. BANKRUPTCY, DEBARMENT, OR SUSPENSION CERTIFICATION**

Supplier certifies and warrants that it is not in bankruptcy or that it has previously disclosed in writing certain information to Sourcewell related to bankruptcy actions. If at any time during this Contract Supplier declares bankruptcy, Supplier must immediately notify Sourcewell in writing.

Supplier certifies and warrants that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota; the United States federal government or the Canadian government, as applicable; or any Participating Entity. Supplier certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this Contract. Supplier further warrants that it will provide immediate written notice to Sourcewell if this certification changes at any time.

## **21. PROVISIONS FOR NON-UNITED STATES FEDERAL ENTITY PROCUREMENTS UNDER UNITED STATES FEDERAL AWARDS OR OTHER AWARDS**

Participating Entities that use United States federal grant or FEMA funds to purchase goods or services from this Contract may be subject to additional requirements including the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 C.F.R. § 200. Participating Entities may have additional requirements based on specific funding source terms or conditions. Within this Article, all references to "federal" should be interpreted to mean the United States federal government. The following list only applies when a Participating Entity accesses Supplier's Equipment, Products, or Services with United States federal funds.

- A. **EQUAL EMPLOYMENT OPPORTUNITY.** Except as otherwise provided under 41 C.F.R. § 60, all contracts that meet the definition of "federally assisted construction contract" in 41 C.F.R. § 60-1.3 must include the equal opportunity clause provided under 41 C.F.R. §60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 C.F.R. §, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 C.F.R. § 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor." The equal opportunity clause is incorporated herein by reference.
- B. **DAVIS-BACON ACT, AS AMENDED (40 U.S.C. § 3141-3148).** When required by federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. § 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 C.F.R. § 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-federal entity must report all suspected or reported violations to the federal awarding agency. The contracts must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. § 3145), as supplemented by Department of Labor regulations (29 C.F.R. § 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-federal entity must report all suspected or reported violations to the federal awarding agency. Supplier must be in compliance with all applicable Davis-Bacon Act provisions.

**C. CONTRACT WORK HOURS AND SAFETY STANDARDS ACT (40 U.S.C. § 3701-3708).** Where applicable, all contracts awarded by the non-federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. §§ 3702 and 3704, as supplemented by Department of Labor regulations (29 C.F.R. § 5). Under 40 U.S.C. § 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. § 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence. This provision is hereby incorporated by reference into this Contract. Supplier certifies that during the term of an award for all contracts by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

**D. RIGHTS TO INVENTIONS MADE UNDER A CONTRACT OR AGREEMENT.** If the federal award meets the definition of “funding agreement” under 37 C.F.R. § 401.2(a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that “funding agreement,” the recipient or subrecipient must comply with the requirements of 37 C.F.R. § 401, “Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements,” and any implementing regulations issued by the awarding agency. Supplier certifies that during the term of an award for all contracts by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

**E. CLEAN AIR ACT (42 U.S.C. § 7401-7671Q.) AND THE FEDERAL WATER POLLUTION CONTROL ACT (33 U.S.C. § 1251-1387).** Contracts and subgrants of amounts in excess of \$150,000 require the non-federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. § 7401- 7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. § 1251- 1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). Supplier certifies that during the term of this Contract will comply with applicable requirements as referenced above.

**F. DEBARMENT AND SUSPENSION (EXECUTIVE ORDERS 12549 AND 12689).** A contract award (see 2 C.F.R. § 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 C.F.R. §180 that implement Executive Orders 12549 (3 C.F.R. § 1986 Comp., p. 189) and 12689 (3 C.F.R. § 1989 Comp., p. 235), “Debarment and Suspension.” SAM Exclusions contains the names

of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Supplier certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency.

**G. BYRD ANTI-LOBBYING AMENDMENT, AS AMENDED (31 U.S.C. § 1352).** Suppliers must file any required certifications. Suppliers must not have used federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Suppliers must disclose any lobbying with non-federal funds that takes place in connection with obtaining any federal award. Such disclosures are forwarded from tier to tier up to the non-federal award. Suppliers must file all certifications and disclosures required by, and otherwise comply with, the Byrd Anti-Lobbying Amendment (31 U.S.C. § 1352).

**H. RECORD RETENTION REQUIREMENTS.** To the extent applicable, Supplier must comply with the record retention requirements detailed in 2 C.F.R. § 200.333. The Supplier further certifies that it will retain all records as required by 2 C.F.R. § 200.333 for a period of 3 years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

**I. ENERGY POLICY AND CONSERVATION ACT COMPLIANCE.** To the extent applicable, Supplier must comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act.

**J. BUY AMERICAN PROVISIONS COMPLIANCE.** To the extent applicable, Supplier must comply with all applicable provisions of the Buy American Act. Purchases made in accordance with the Buy American Act must follow the applicable procurement rules calling for free and open competition.

**K. ACCESS TO RECORDS (2 C.F.R. § 200.336).** Supplier agrees that duly authorized representatives of a federal agency must have access to any books, documents, papers and records of Supplier that are directly pertinent to Supplier's discharge of its obligations under this Contract for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to Supplier's personnel for the purpose of interview and discussion relating to such documents.

**L. PROCUREMENT OF RECOVERED MATERIALS (2 C.F.R. § 200.322).** A non-federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation

and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 C.F.R. § 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

**M. FEDERAL SEAL(S), LOGOS, AND FLAGS.** The Supplier not use the seal(s), logos, crests, or reproductions of flags or likenesses of Federal agency officials without specific pre-approval.

**N. NO OBLIGATION BY FEDERAL GOVERNMENT.** The U.S. federal government is not a party to this Contract or any purchase by an Participating Entity and is not subject to any obligations or liabilities to the Participating Entity, Supplier, or any other party pertaining to any matter resulting from the Contract or any purchase by an authorized user.

**O. PROGRAM FRAUD AND FALSE OR FRAUDULENT STATEMENTS OR RELATED ACTS.** The Contractor acknowledges that 31 U.S.C. 38 (Administrative Remedies for False Claims and Statements) applies to the Supplier's actions pertaining to this Contract or any purchase by a Participating Entity.

**P. FEDERAL DEBT.** The Supplier certifies that it is non-delinquent in its repayment of any federal debt. Examples of relevant debt include delinquent payroll and other taxes, audit disallowance, and benefit overpayments.

**Q. CONFLICTS OF INTEREST.** The Supplier must notify the U.S. Office of General Services, Sourcewell, and Participating Entity as soon as possible if this Contract or any aspect related to the anticipated work under this Contract raises an actual or potential conflict of interest (as described in 2 C.F.R. Part 200). The Supplier must explain the actual or potential conflict in writing in sufficient detail so that the U.S. Office of General Services, Sourcewell, and Participating Entity are able to assess the actual or potential conflict; and provide any additional information as necessary or requested.

**R. U.S. EXECUTIVE ORDER 13224.** The Supplier, and its subcontractors, must comply with U.S. Executive Order 13224 and U.S. Laws that prohibit transactions with and provision of resources and support to individuals and organizations associated with terrorism.

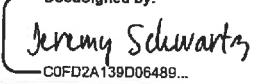
**S. PROHIBITION ON CERTAIN TELECOMMUNICATIONS AND VIDEO SURVEILLANCE SERVICES OR EQUIPMENT.** To the extent applicable, Supplier certifies that during the term of this Contract it will comply with applicable requirements of 2 C.F.R. § 200.216.

**T. DOMESTIC PREFERENCES FOR PROCUREMENTS.** To the extent applicable, Supplier certifies that during the term of this Contract will comply with applicable requirements of 2 C.F.R. § 200.322.

## 22. CANCELLATION

Sourcewell or Supplier may cancel this Contract at any time, with or without cause, upon 60 days' written notice to the other party. However, Sourcewell may cancel this Contract immediately upon discovery of a material defect in any certification made in Supplier's Proposal. Cancellation of this Contract does not relieve either party of financial, product, or service obligations incurred or accrued prior to cancellation.

Sourcewell

DocuSigned by:  
By:   
Jeremy Schwartz  
Title: Chief Procurement Officer  
Date: 2/7/2022 | 9:18 PM CST

Rev Group, Inc.

DocuSigned by:  
By:   
Mike Virnig  
Title: Vice President Sales, REV Fire Group  
Date: 2/24/2022 | 3:15 PM CST

Approved:

DocuSigned by:  
By:   
Chad Coauette  
Title: Executive Director/CEO  
Date: 2/24/2022 | 3:17 PM CST

# RFP 113021 - Firefighting Apparatus and Fire Service Vehicles

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## Vendor Details

Company Name: E-ONE, Inc.  
Does your company conduct business under any other name? If yes, please state: REV Fire Group  
Address: 1601 SW 37th AVE  
Ocala, FL 34474  
Contact: Fred Cureton  
Email: fred.cureton@revfiregroup.com  
Phone: 352-895-0783  
HST#: 59-1515283

## Submission Details

Created On: Tuesday November 02, 2021 04:14:12  
Submitted On: Tuesday November 30, 2021 16:23:32  
Submitted By: Fred Cureton  
Email: fred.cureton@revfiregroup.com  
Transaction #: 95acac42-31d9-4719-9cb7-33441ff906f7  
Submitter's IP Address: 192.222.31.157

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## Specifications

**Table 1: Proposer Identity & Authorized Representatives**

**General Instructions** (applies to all Tables) Sourcewell prefers a brief but thorough response to each question. Do not merely attach additional documents to your response without also providing a substantive response. Do not leave answers blank; respond "N/A" if the question does not apply to you (preferably with an explanation).

Line Item	Question	Response *
1	Proposer Legal Name (one legal entity only): (In the event of award, will execute the resulting contract as "Supplier")	REV GROUP, INC. (REV FIRE GROUP Division).
2	Identify all subsidiary entities of the Proposer whose equipment, products, or services are included in the Proposal.	E-ONE, INC., FERRARA FIRE APPARATUS, INC., KOVATCH MOBILE EQUIPMENT CORP., LADDER TOWER, SMEAL HOLDING LLC., SPARTAN FIRE, LLC., SPARTAN CHASSIS.
3	Identify all applicable assumed names or DBA names of the Proposer or Proposer's subsidiaries in Line 1 or Line 2 above.	REV FIRE GROUP, E-ONE, INC., FERRARA FIRE APPARATUS, KME FIRE APPARATUS, KOVATCH MOBILE EQUIPMENT CORP, LADDER TOWER, LTI, SMEAL HOLDING LLC., SMEAL FIRE APPARATUS, SPARTAN EMERGENCY VEHICLES, SPARTAN FIRE APPARATUS, SPARTAN FIRE, LLC., SPARTAN CHASSIS.
4	Proposer Physical Address:	REV Group, Inc. -245 S. EXECUTIVE DR., SUITE 100, BROOKFIELD, WI 53005 E-ONE, Inc. - 1601 SW 37th Ave., Ocala, FL. 34474 Ferrara Fire Apparatus - 27855 James Chapel Rd., Holden, LA 70744 KME Fire Apparatus - One Industrial Complex Nesquehoning, PA 18240 Spartan Fire, LLC. - 907 7th Ave North, Brandon, SD 57005 Smeal Holding LLC. - 610 W 4th St., Snyder, NE 68664 Ladder Tower - 68 Cocalico Creek Road, Ephrata, PA 17522 Spartan Chassis - 1541 Reynolds Rd, Charlotte, MI 48813
5	Proposer website address (or addresses):	REV Group, Inc. - <a href="http://www.revgroup.com">www.revgroup.com</a> REV FIRE GROUP - <a href="http://www.revgroup.com/rev-group-best-fire-truck-manufacturers">www.revgroup.com/rev-group-best-fire-truck-manufacturers</a> E-ONE, Inc. - <a href="http://www.e-one.com">www.e-one.com</a> Ferrara Fire Apparatus - <a href="http://www.ferrarafire.com">www.ferrarafire.com</a> KME Fire Apparatus - <a href="http://www.kmefire.com">www.kmefire.com</a> Spartan Fire, LLC, Smeal Holding LLC., Ladder Tower, and Spartan Chassis - <a href="http://www.spartaner.com">www.spartaner.com</a>
6	Proposer's Authorized Representative (name, title, address, email address & phone) (The representative must have authority to sign the "Proposer's Assurance of Compliance" on behalf of the Proposer and, in the event of award, will be expected to execute the resulting contract):	Mike Virnig, Vice President Sales, REV Fire Group 1601 SW 37th Ave., Ocala, FL 34474 <a href="mailto:mike.virnig@revfiregroup.com">mike.virnig@revfiregroup.com</a> 352-861-3542 (Office), 562-587-1600 (Mobile)
7	Proposer's primary contact for this proposal (name, title, address, email address & phone):	Fred Cureton, National Contract Manager, REV Fire Group 1601 SW 37th Ave., Ocala, FL 34474 <a href="mailto:fred.cureton@revfiregroup.com">fred.cureton@revfiregroup.com</a> 205-680-4468 (Office), 352-895-0783 (Mobile)

8	<p>Proposer's other contacts for this proposal, if any (name, title, address, email address &amp; phone):</p> <p>For E-ONE, Inc.;  1601 SW 37th Ave., Ocala, FL 34474  Fred Cureton, National Contract Manager, REV Fire Group  fred.cureton@revfiregroup.com  205-680-4468 (Office), 352-895-0783 (Mobile)  Larry Daniels, Director of Sales, ldaniels@revgroup.com, 352-861-3541</p> <p>For Ferrara Fire Apparatus:  27855 James Chapel Rd., Holden, LA 70744  Eric Adams, Apparatus Sales, erica@ferrarafire.com, 225-567-7100  Jason Louque, Director of Sales, jasonl@ferrarafire.com, 225-567-7100</p> <p>For KME Fire Apparatus:  One Industrial Complex Nesquehoning, PA 18240  Anthony Maff, Senior Sales Support, tmaff@kmefire.com, 570-669-5595  Chris McClung, Director of Sales, cmcclung@kmefire.com, 352-502-6881</p> <p>For Spartan Fire LLC., Smeal Holdings, LLC., and Ladder Towers:  907 7th Ave North, Brandon, SD 57005  Nicole Sateren, Sales Assistant, nicole.sateren@spartanmotors.com, 402-218-2762  Chris Wade, Director of Sales, chris.wade@spartanmotors.com, 402-218-2762</p> <p>For Spartan Chassis:  Stephen Carleton, Manager of Sales and Training, Spartan Motors  1541 Reynolds Rd, Charlotte, MI 48813  stephen.carleton@spartanmotors.com  517-588-4704 (Office), 570-657-5557 (Mobile)</p>
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**Table 2: Company Information and Financial Strength**

Line Item	Question	Response *
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9	<p>Provide a brief history of your company, including your company's core values, business philosophy, and industry longevity related to the requested equipment, products or services.</p>	<p>REV Group® companies are leading designers and manufacturers of specialty vehicles and related aftermarket parts and services. Our companies serve a diversified customer base, primarily in the United States, through three segments: Fire &amp; Emergency, Commercial, and Recreation. They provide customized vehicle solutions for applications, including essential needs for public services (ambulances, fire apparatus, school buses, and transit buses), commercial infrastructure (terminal trucks and industrial sweepers) and consumer leisure (recreational vehicles). REV's diverse portfolio is made up of well-established principal vehicle brands, including many of the most recognizable names within their industry. Several of our brands pioneered their specialty vehicle product categories and date back more than 50 years. REV Group trades on the NYSE under the symbol REVG.</p> <p>REV Group manufactures more than 20,000 specialty vehicles every year — a testament to the trust placed in our products.</p> <p>E-ONE, Inc. has been in business since 1974. Ferrara Fire Apparatus has been in business since 1987. KME Fire Apparatus has been in business since 1980 but it's founders had been in the transportation business since 1948. Spartan Fire, LLC./Spartan Chassis has been in business since 1975.</p> <p>Values:</p> <p>DO WHAT'S RIGHT - We act with integrity and transparency, always. We keep our commitments and earn trust through our actions.</p> <p>SAFETY IS LIFE - The safety of our people and those who travel in our vehicles is our top priority. It's more than the way we work, it's a way of life. For our employees this includes weekly safety bulletins, required protective clothing (steel toe shoes, safety classes, ear plugs, etc.), fall restraints, wellness health screenings, optional vision and dental coverage, optional long term illness coverage, and even optional pet coverage. For our end users, our products must be designed and built to meet current industry standard, must provide the level of firefighter safety in their design, must be of the highest quality offered in the industry, and must provide value for Sourcewell members.</p> <p>BUILD LASTING TRUST - Customers depend on our vehicles and support through the entire lifecycle of their purchase. We will build that trust through transparency and respect and by providing quality vehicles and attentive service.</p> <p>THINK LIKE AN OWNER - Each of us plays a vital role in our success. We innovate, execute and use our resources wisely to create value for our stakeholders.</p> <p>WIN AS ONE - We value diversity in our teams, respect alternative perspectives and are accountable to each other to fulfill our goals. We recognize employees for performance excellence by promoting from within when possible, recognizing our Veterans during annual luncheon, recognizing excellence thru attendance, and performing annual evaluations.</p> <p>Our brands are social responsible companies in that we support local community initiatives (parades, marathons, civic activities, fundraisers), and responding to emergencies caused by natural disasters.</p>
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10	What are your company's expectations in the event of an award?	<p>The REV Group's diversified portfolio of specialty products connects and protects communities around the clock and around the world with a lineup of vehicles that have long served the fire and emergency, commercial infrastructure and consumer leisure markets. Together, these vehicle brands have manufactured more than 300,000+ vehicles in service today — a bumper-to-bumper feat that stretches from New York City to Dallas. Among REV's lineup of brands, you'll find vehicles that help fight fires, transport patients to emergency rooms, move freight in the world's ports, offer mobility to people with disabilities, carry children safely from home to school and unite families across the country. It is the goal of the REV Group and our many specialty brands to provide Sourcewell members the largest selection of quality vehicles, options, and services of anyone in the industry. We will provide a working partnership with Sourcewell where together we can provide a one stop shop for purchase and servicing of critical safety and support vehicles.</p> <p>We welcome the opportunity to work with Sourcewell members to understand both current and future needs. This includes but is not limited to apparatus requirements, service requirements, training requirements, and parts/equipment requirements.</p> <p>We welcome the opportunity to work with Sourcewell members to develop custom designed value packages to meet/exceed communicated requirements from our diverse selection of proposed solutions.</p> <p>We commit to provide Sourcewell members timely responses to inquiries and follow up inquiries, to provide Sourcewell members high quality vehicle solutions designed to meet and/or exceed industry standards, to provide Sourcewell members products and services which are competitively priced, provide exceptional value, and extends the life cycle of their purchase, and to provide Sourcewell members unsurpassed "after the sale" service utilizing our worldwide dealer distribution network and supplier partners for parts, service, training, and sales support.</p>
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11	<p>Demonstrate your financial strength and stability with meaningful data. This could include such items as financial statements, SEC filings, credit and bond ratings, letters of credit, and detailed reference letters. Upload supporting documents (as applicable) in the document upload section of your response.</p>	<p>See attached PDF named REV GROUP (REV Fire Group) Financial Strength and Stability.</p> <p>Press Release on financials (see also attached SEC filing and investor presentation).</p> <p>ROOKFIELD, Wis., September 08, 2021—(BUSINESS WIRE)—REV Group, Inc. (NYSE: REVG), a manufacturer of industry-leading specialty vehicles, today reported results for the three months ended July 31, 2021 ("third quarter 2021"). Consolidated net sales in the third quarter 2021 were \$593.3 million, representing an increase of 1.9% compared to \$582.2 million for the three months ended July 31, 2020 ("third quarter 2020"). The increase in consolidated net sales was primarily due to an increase in net sales in the Recreation and Commercial segments partially offset by a decrease in net sales in the Fire and Emergency ("F&amp;E") segment.</p> <p>The company's third quarter 2021 net income was \$23.7 million, or \$0.36 per diluted share. Adjusted Net Income for the third quarter 2021 was \$24.5 million, or \$0.37 per diluted share, compared to Adjusted Net Income of \$6.3 million, or \$0.10 per diluted share, in the third quarter 2020. Adjusted EBITDA in the third quarter 2021 was \$41.6 million, compared to \$21.4 million in the third quarter 2020. The increase in Adjusted EBITDA during the quarter was driven by increased contribution from the F&amp;E and Recreation segments partially offset by a decrease in the Commercial segment.</p> <p><b>Fire &amp; Emergency Segment</b></p> <p>F&amp;E segment net sales were \$269.5 million in the third quarter 2021, a decrease of \$37.2 million, or 12.1%, from \$306.7 million in the third quarter 2020. The decrease in net sales compared to the prior year quarter was primarily due to decreased shipments of fire apparatus and ambulances units compared to the prior year quarter related to supply chain disruption and labor constraints. F&amp;E segment backlog at the end of the third quarter 2021 was \$1,229.5 million, an increase of \$189.8 million compared to \$1,039.7 million at the end of the third quarter 2020. The increase was primarily the result of continued strong demand and order intake for fire apparatus and ambulance units.</p> <p>F&amp;E segment Adjusted EBITDA was \$15.8 million in the third quarter 2021, an increase of \$2.9 million, or 22.5%, from \$12.9 million in the third quarter 2020. Profitability within the segment benefited primarily from cost and efficiency improvements and lower selling, general and administrative ("SG&amp;A") costs, partially offset by lower sales volume and inefficiencies resulting from supply chain disruptions and labor constraints.</p> <p><b>Working Capital, Liquidity, and Capital Allocation</b></p> <p>Cash and cash equivalents totaled \$9.2 million as of July 31, 2021. Net debt<sup>2</sup> was \$240.8 million, and the company had \$276.8 million available under its ABL revolving credit facility as of July 31, 2021, an increase of \$53.1 million as compared to the April 30, 2021 availability of \$223.1 million. Trade working capital<sup>3</sup> for the company as of July 31, 2021 was \$405.5 million, compared to \$449.9 million as of July 31, 2020. The decrease was primarily due to decreased accounts receivable and decreased inventory partially offset by decreased payables. Capital expenditures in the third quarter 2021 were \$5.3 million compared to \$2.0 million in the third quarter 2020.</p> <p><b>Share Repurchase Program</b></p> <p>On September 2, 2021, the company's board of directors approved the authorization of a new share repurchase program that allows the repurchase of up to \$150.0 million of the company's outstanding common stock, effective immediately. The share repurchase authorization expires in 24 months and gives management the flexibility to determine conditions under which shares may be purchased.</p> <p><b>Quarterly Dividend</b></p> <p>The company's board of directors declared a quarterly cash dividend in the amount of \$0.05 per share of common stock, which equates to a rate of \$0.20 per share of common stock on an annualized basis, payable on October 15, 2021, to shareholders of record on September 30, 2021.</p>
12	What is your US market share for the solutions that you are proposing?	REV Fire Group = 25.86% U.S, 25.39% North America
13	What is your Canadian market share for the solutions that you are proposing?	REV Fire Group = 20.00% Canada

14	Has your business ever petitioned for bankruptcy protection? If so, explain in detail.	NO.
15	<p>How is your organization best described: is it a manufacturer, a distributor/dealer/reseller, or a service provider? Answer whichever question (either a) or b) just below) best applies to your organization.</p> <p>a) If your company is best described as a distributor/dealer/reseller (or similar entity), provide your written authorization to act as a distributor/dealer/reseller for the manufacturer of the products proposed in this RFP. If applicable, is your dealer network independent or company owned?</p> <p>b) If your company is best described as a manufacturer or service provider, describe your relationship with your sales and service force and with your dealer network in delivering the products and services proposed in this RFP. Are these individuals your employees, or the employees of a third party?</p>	<p>We are best described as a manufacturer and service provider.</p> <p>In most cases dealers are contracted to represent our brands in designated/agreed territories (U.S., Canada, and International locations). These territories differ in size based on each dealership's capability. Dealers then provide sales, service, and parts support. Dealers issue purchase orders for requested products/services and resell these to the end user/member. Each dealer is an independent business and each have their own employees/facilities. Where dealers are under contract to represent our brands it is our expectation the Sourcewell member will issue purchase orders directly to our authorized dealer. These dealers are listed on the dealer list for each respective brand.</p> <p>There are two additional scenarios:</p> <ol style="list-style-type: none"> <li>1. In cases where there is no dealer coverage each brand provides a direct company employee to manage the sales and service of customers/members in these areas. In these cases the contract will be thru the respective brand and the Sourcewell member would issue the purchase order directly to the brand.</li> <li>2. In cases where the REV Group has local facilities, these employees are company employees who provide sales, service, and parts to customers/members within their area of responsibility. The Sourcewell member would issue their purchase order to the REV RTC facility just as it were an approved dealer.</li> </ol>
16	If applicable, provide a detailed explanation outlining the licenses and certifications that are both required to be held, and actually held, by your organization (including third parties and subcontractors that you use) in pursuit of the business contemplated by this RFP.	License requirements vary across North America. The REV Group and its dealer representatives are expected to adhere to all requirements be it a business license, insurance requirements, sales representative licensing, or service technician certification.
17	Provide all "Suspension or Debarment" information that has applied to your organization during the past ten years.	N/A

Table 3: Industry Recognition &amp; Marketplace Success

Line Item	Question	Response *
18	Describe any relevant industry awards or recognition that your company has received in the past five years	<p>E-ONE currently holds a Notice of ULC and/or NFPA Audit Completion and Authorization to Apply VIP Sticker issued December 30, 2015 for both the Ocala and Hamburg facilities, is ANAB accredited for International Management Systems certificate number IMS-0020, is ISO 9001:2015 certified with a certificate valid thru July 30 2024, and holds a 2021 FAMA Certificate of Membership. See the attached for additional detail.</p> <p>Gary Pacilio (E-ONE, Inc.) is on the 2021 FAMA Board of Directors as the Treasurer, Bert McCutcheon (Ferrara Fire Apparatus) is on the 2021 FAMA Board of Directors as the Director-at-Large, Roger Lackore (Spartan Fire, LLC) is the FAMA committee chair of the Technical Committee.</p>
19	What percentage of your sales are to the governmental sector in the past three years	As it relates to fire apparatus, a very high percentage (probably 90% +). Most apparatus are sold to government, municipal, city, and county entities.
20	What percentage of your sales are to the education sector in the past three years	As it relates to fire apparatus; None in the formal education sector. We sometimes sell fire apparatus to support fire training academies but these are typically purchased through the municipal side of the business.

21	<p>List any state, provincial, or cooperative purchasing contracts that you hold. What is the annual sales volume for each of these contracts over the past three years?</p>	<p>As it relates to fire apparatus: Totals for REV Fire Group = \$555,579,245</p> <p>Sourcewell (Based on delivered units - E-ONE 2018=\$768,854, 2019 = \$1,604,379; E-ONE 2020 = \$7,314,034; E-ONE 2021 YTD = \$11,372,360 E-ONE has quoted a total of \$71,643,085 and booked \$58,812,849 or 82.09% of quoted. Ferrara has not delivered any apparatus sold thru Sourcewell. KME has not delivered any apparatus sold thru Sourcewell. Spartan reports Sourcewell sales as follows: 2019 = \$28,992,914; 2020 = \$31,246,024; and 2021YTD = \$53,117,860</p> <p>Florida Sheriffs - Totals for REV Fire Group: 2019 = \$21,701,882; 2020 = \$13,332,720; 2021 YTD = \$1,460,807</p> <p>FCAM/MAPC - Totals for REV Fire Group: 2020 = \$6,348,619; 2021 YTD = \$4,385,656</p> <p>HGAC - Totals for REV Fire Group: 2019 = \$59,700,417; 2020 = \$66,851,936; 2021 YTD = \$37,905,966</p> <p>LaMAS (Ferrara Only) - Totals for REV Fire Group - 2019 = \$16,697,950; 2020 = \$39,945,556; 2021 YTD = \$16,584,214</p> <p>NASPO - Totals for REV Fire Group: 2019 = \$7,160,834; 2020 = \$7,357,335; 2021 YTD = \$3,647,860</p> <p>North Carolina Sheriffs - Totals for REV Fire Group - No sales</p> <p>NJ Start - Totals for REV Fire Group: 2019 = \$0.00; 2020 = \$873,240; 2021 YTD = \$5,283,681</p> <p>NPPGOV - Totals for REV Fire Group - No sales</p> <p>Ohio STS - Totals for REV Fire Group - 2019 = \$10,021,008; 2020 = \$4,573,412; 2021 YTD = \$7,485,321</p> <p>PA Costars - Totals for REV Fire Group - 2019 = \$528,482; 2020 = \$4,927,186; 2021 YTD = \$1,620,885</p> <p>Texas Buy Board - Totals for REV Fire Group: 2019 = \$3,831,135; 2020 = Zero Sales; 2021 YTD = No Sales</p>
22	<p>List any GSA contracts or Standing Offers and Supply Arrangements (SOSA) that you hold. What is the annual sales volume for each of these contracts over the past three years?</p>	<p>Not all brands participate in GSA pricing. Ferrara and KME currently have GSA schedules while E-ONE and KME have DLA Troop contracts.</p> <p>For E-ONE:</p> <p>USAF, Georgia, Fire Apparatus, 16 vehicles on 5 separate PO, \$8,635,579 total; US Army, Washington DC, Fire Apparatus, 9 vehicles on 2 separate PO, \$4,160,375 total; US Navy, Washington DC, Fire Apparatus. 2 vehicles on 1 PO, \$1,532,942 total; New Hampshire Training Academy, NH, 1 vehicle, \$845,726.00</p> <p>For KME:</p> <p>US Army National Guard, Military, Washington, DC, (20) Type 3 Wildland vehicles \$359,052 each or \$7,181,055.92 total; US Army, Military, Washington, DC, (7) Water Tankers \$317,153.89 each or \$2,220,077.29 total; USMC, Military, Washington, DC, (5) Water Tankers \$313,626.60 each or \$1,568,183.00 total; US Army National Guard, Military, Washington, DC, (8) Wildland vehicles \$296,264.50 each or \$2,370,116.00 total; USMC, Military, Washington, DC, (4) Wildland vehicles, \$496,260.00 each or \$1,985,040.00 total.</p> <p>For Spartan (Top States):</p> <p>State of TX (pumpers, aerials, platforms) = 43 Units/ \$24,158,085</p> <p>State of PA (pumpers, tillers, water towers) = 27 Units/ \$18,451,964</p> <p>State of NC (pumpers, aerials, platforms) = 23 Units/ \$17,218,037</p> <p>State of CA (pumpers) = 24 Units/ \$14,684,004</p> <p>State of MI (pumpers, aerials) = \$13,731,604</p>

**Table 4: References/Testimonials**

Line Item 23. Supply reference information from three customers who are eligible to be Sourcewell participating entities.

Entity Name *	Contact Name *	Phone Number *	
City of Albuquerque, NM	Nathaniel Meisner	505-934-8721	*
County of San Diego, CA	Jimmy Steel	619-851-5722	*
Fire Department of New York, NY	Mark Aronberg	718-784-6500	*
City of Asheville Fire Department, NC	Jeremy Knighton	828-552-2071	
City of Atlanta Fire Department, GA	Derek Harris	404-597-0418	

**Table 5: Top Five Government or Education Customers**

Line Item 24. Provide a list of your top five government, education, or non-profit customers (entity name is optional), including entity type, the state or province the entity is located in, scope of the project(s), size of transaction(s), and dollar volumes from the past three years.

Entity Name	Entity Type *	State / Province *	Scope of Work *	Size of Transactions *	Dollar Volume Past Three Years *	
City of Baton Rouge	Government	Louisiana - LA	Pumpers, Rescues, and Aerials	10 Units	\$7,270,787.00	*
City of Birmingham	Government	Alabama - AL	Pumper and Aerials	12 Units	\$8,647,814.00	*
City of San Francisco	Government	California - CA	Pumpers and Aerials	8 Units	\$6,144,801.00	*
U. S. Army	Government	District of Columbia - DC	Wildlands	20 Units	\$7,181,055.92	*
U. S. Air Force	Government	Georgia - GA	Misc Vehicles	16 Units	\$8,635,579.00	*

**Table 6: Ability to Sell and Deliver Service**

Describe your company's capability to meet the needs of Sourcewell participating entities across the US and Canada, as applicable. Your response should address in detail at least the following areas: locations of your network of sales and service providers, the number of workers (full-time equivalents) involved in each sector, whether these workers are your direct employees (or employees of a third party), and any overlap between the sales and service functions.

Line Item	Question	Response *	
25	Sales force.	The REV Fire Group have a confirmed 533 full time sales associates and another 223 part time sales associates. There were however several dealers who did not provide this additional information so the number would be higher. This accounts for all reported brands, dealers, service centers, and Spartan OEMs within the U.S. and Canada.	*
26	Dealer network or other distribution methods.	<p>The REV Fire Group has 36 dealers representing the E-ONE brand, 20 dealer representing the Ferrara Fire brand, 30 dealers representing the KME Fire brand, 28 dealers representing the Spartan Fire, LLC brand, and 37 OEMS representing the Spartan Chassis brand. Several dealers represent two or more brands but usually specialize in one brand over the other due to their past experience.</p> <p>The 37 OEMS will play a key part in adding Spartan chassis as a new product offering for the REV Group/REV Fire Group. Spartan chassis has never been offered on any other cooperative purchasing contract. These 37 OEMs will be able to work with members to provide chassis pricing for apparatus re-chassis, accident repairs, apparatus upgrades, or body remounts.</p> <p>See the attached dealer list/dealer survey results.</p>	*
27	Service force.	The REV Fire Group have a confirmed 519 Emergency Vehicle Technicians (EVTs) and another 665 non-EVT technicians. As stated above, not all dealers responded to our survey so the number is actually higher. This accounts for all reported brands, dealers, service centers, and Spartan OEMs within the U.S. and Canada.	*

28	Describe the ordering process. If orders will be handled by distributors, dealers or others, explain the respective roles of the Proposer and others.	The typical process is for the member to work with the local brand dealer/representative to configure the apparatus to meet their mission, their design requirements, and their budget. The configuration is normally sent for review by the engineering team for approval/changes. Once the member agrees on the configuration and the quoted amount they place the order with the brand dealer/representative. The order is accepted, the member works with the brand and dealer representative to set up a date for a pre-build conference. During the pre-build conference the member can voice concerns or needed changes. The configuration is tweaked to meet any required changes. The updated configuration/price/drawings are presented to the member for his approval. A purchase order is issued by the member to the brand dealer and the dealer submits the order to the brand manufacturer. If there is no dealer involved, then the transaction would be the same except directly with the brand manufacturer/sales representative. Terms are COD when the completed apparatus leaves the manufacturer to be delivered.
29	Describe in detail the process and procedure of your customer service program, if applicable. Include your response-time capabilities and commitments, as well as any incentives that help your providers meet your stated service goals or promises.	For service, parts, or customer service needs the member is always encouraged to first contact their local dealer representative. Most dealers and REV Group brands are open during normal daily business hours and respond quickly. Most offer after hour customer support should the member have an issue which needs to be addressed after normal business hours. Each brand and dealer have either toll free customer service numbers or an answer service able to get the correct person to respond.
30	Describe your ability and willingness to provide your products and services to Sourcewell participating entities in the United States.	The REV Group/REV Fire Group has a distribution channel eager to service Sourcewell members anywhere in North America. Our 151 dealers/OEMs are ready and willing to work the members to meet apparatus and apparatus support needs. With out vast array of available products, we are sure we can match our offerings to the members wants and needs.
31	Describe your ability and willingness to provide your products and services to Sourcewell participating entities in Canada.	During our last contract with Sourcewell we have eagerly supported the Canadian market by attending Canadian conferences and meeting with procurement professionals at the Ontario/Sourcewell joint conference. We support the CANOE initiative to promote Sourcewell's U S contracts and to adopt them as theirs. Business wise, we will need to adjust our U. S. pricing to reflect differences in currency, provide the additional testing for Canadian compliance, and collect for recycle fees imposed on batteries and tires.
32	Identify any geographic areas of the United States or Canada that you will NOT be fully serving through the proposed contract.	While some areas can be very remote, we have always entertained answering the call where there is a need.
33	Identify any Sourcewell participating entity sectors (i.e., government, education, not-for-profit) that you will NOT be fully serving through the proposed contract. Explain in detail. For example, does your company have only a regional presence, or do other cooperative purchasing contracts limit your ability to promote another contract?	There are no entity sectors we will not serve and we have nothing limiting our participation in the Sourcewell contract.
34	Define any specific contract requirements or restrictions that would apply to our participating entities in Hawaii and Alaska and in US Territories.	We currently serve both areas. One key difference would be delivery cost when shipment of an apparatus is needed. Our estimated driveway cost is to deliver the vehicle to the port. Cost to prepare and ship the vehicle over water or via airlines is at the members expense in addition to our normal driveway expense.

**Table 7: Marketing Plan**

Line Item	Question	Response *
35	Describe your marketing strategy for promoting this contract opportunity. Upload representative samples of your marketing materials (if applicable) in the document upload section of your response.	<p>The REV Fire Group recently hired Natalie Childress as Senior Director of Marketing. She will partner with REV Fire Group's Vice President of Sales, Mike Virnig, and divisional teams to evolve brand strategy and consumer experience for the group's fire truck brands. Childress has more than nine years of marketing and brand experience, including five years of marketing and business development leadership experience.</p> <p>She most recently served as the Business Strategy Manager for Mastercraft Boat Company, driving global brand building and strategy. Prior to, Childress held progressive roles with a focus on cross-functional branding, product marketing and owners' experience within Sea Ray, part of Brunswick Corporation. She was recognized as a 40 Under 40 Marine Industry Leader this year by Boating Industry.</p> <p>She will be instrumental in leading us during our transition from a single brand within the Sourcewell contract to a multi-brand contractor. It will be important Sourcewell members understand REV Fire Groups capabilities and how each brand has responded as part of the RFP. Our goal would be for each brand to be linked from the Sourcewell awarded contract so members can view each brands product and service offerings versus only seeing an overview of all the brands as one.</p>
36	Describe your use of technology and digital data (e.g., social media, metadata usage) to enhance marketing effectiveness.	Social media and digital advertising will be key to communicating to Sourcewell members our capabilities, our products, our services, and our brands.
37	In your view, what is Sourcewell's role in promoting contracts arising out of this RFP? How will you integrate a Sourcewell-awarded contract into your sales process?	It is important Sourcewell and the REV Fire Group brands work jointly to promote our partnership to serve the needs of the member base, and to recruit new members as we go forward. We currently promote Sourcewell and encourage our dealer partners to actively discuss all the opportunities for providing products and services to their organization under a single contract umbrella.
38	Are your products or services available through an e-procurement ordering process? If so, describe your e-procurement system and how governmental and educational customers have used it.	At this time only our parts procurement system provides e-procurement. The complexity of custom designing a fire apparatus is a programmers nightmare as the number of engineering rules has to change as each option is chosen. The programming must look for multiple options being selected for the same space, components hitting each other due to their movement, and another set of complicated rules to govern operation safety.

**Table 8: Value-Added Attributes**

Line Item	Question	Response *
39	Describe any product, equipment, maintenance, or operator training programs that you offer to Sourcewell participating entities. Include details, such as whether training is standard or optional, who provides training, and any costs that apply.	<p>As part the REV Group/REV Fire Group proposal, we are offering the following solutions in addition to our fire apparatus:</p> <p>Leasing - with REV Finance, other third party leasing companies within our industry, local banks or other third party financial institutions the member wishes to pursue.</p> <p>Parts contracts.</p> <p>Service contracts.</p> <p>Accident repairs.</p> <p>Apparatus refurbs/upgrades.</p> <p>Vehicle trade-ins. This could be thru REV, the local dealer, or a third party vendor willing to purchase the vehicle.</p> <p>Maintenance contracts.</p> <p>Brand specific extended warranties.</p> <p>Vendor specific extended warranties.</p> <p>Training located at the brand's facilities or remotely offered at a location designated by the member. Training can be based on maintenance of the vehicle, operation of the vehicle, or as a refresher course where maintenance, safety, and operation are covered. Three days of training is standard and required to be performed by factory trainers on all aerials, industrial pumper, and ARFF vehicles.</p>

40	Describe any technological advances that your proposed products or services offer.	<p>As part of the REV Group our other divisions are making great strides in electric vehicle (EV). For example:</p> <p>ENC® DEBUTS THE AXESS BATTERY ELECTRIC BUS (BEB) AT APTA EXPO THE FIRST EV BUS THAT IS ZERO EMISSIONS AND ZERO CORROSION. October 25, 2021 Link: <a href="https://www.revgroup.com/blog-single/enc-debuts-the-axess-battery-electric-bus-beb-at-apta-expo-the-first-ev-bus-that-iszero-emissions-and-zero-corrosion">https://www.revgroup.com/blog-single/enc-debuts-the-axess-battery-electric-bus-beb-at-apta-expo-the-first-ev-bus-that-iszero-emissions-and-zero-corrosion</a></p> <p>REV GROUP'S COLLINS BUS ENTERS MULTIYEAR AGREEMENT WITH LIGHTNING EMOTORS FOR ELECTRIC SCHOOL BUSES. August 31st, 2021 Link: <a href="https://www.revgroup.com/blog-single/-rev-groups-collins-bus-enters-multiyear-agreement-with-lightning-emotors-for-electric-school-buses">https://www.revgroup.com/blog-single/-rev-groups-collins-bus-enters-multiyear-agreement-with-lightning-emotors-for-electric-school-buses</a></p> <p>CAPACITY TRUCKS® INTRODUCES FIRST NORTH AMERICAN HYDROGEN FUEL CELL ELECTRIC HYBRID TRUCK BUILT FROM THE GROUND UP. August 26th, 2021 Link: <a href="https://www.revgroup.com/blog-single/capacity-trucks-introduces-first-north-american-hydrogen-fuel-cell-electric-hybrid-truck-built-from-the-ground-up">https://www.revgroup.com/blog-single/capacity-trucks-introduces-first-north-american-hydrogen-fuel-cell-electric-hybrid-truck-built-from-the-ground-up</a></p> <p>REV FIRE GROUP® TO SHOWCASE LATEST IN FIRE APPARATUS AND UNVEIL WORLD OF INNOVATION AND PROTECTION AT FDIC 2021. August 5th, 2021 Link: <a href="https://www.revgroup.com/blog-single/rev-fire-group-to-showcase-latest-in-fire-apparatus-and-unveil-world-of-innovation-and-protection-at-fdic-2021">https://www.revgroup.com/blog-single/rev-fire-group-to-showcase-latest-in-fire-apparatus-and-unveil-world-of-innovation-and-protection-at-fdic-2021</a></p> <p>This showcase included the following:</p> <ol style="list-style-type: none"> <li>1. Smart Reach™ Multi-Stance™ System: Through augmented reality, attendees can experience firsthand this patented new Smeal ladder and outrigger control system that offers 360-degree, no dead-zone functionality on aerials that can be adapted to the scene while maintaining full reach. The Smart Reach control console provides real-time data, and its electric and hydraulic aerial controls offer the ultimate in smooth operation. It also offers Advance Rung Lighting, a series of RGB LED light strips that can have customized patterns running the length of the ladder.</li> <li>2. Smart Flo™: This integrated pressure governor system for fire apparatus allows control of both water flow and foam from one location. It features a one-button pump shift for ease of operation, automatic pump protection and a camera display of the officer's side, offering firefighters total control at any fire scene.</li> <li>3. ECO IDLE-TEC™: This idle reduction system specifically designed for fire apparatus shuts off the main engine during EMS and rescue calls, eliminating loud diesel engine noise and exhaust while maintaining power for lighting, air conditioning and more. This reduces operating costs, protects the environment, and improves driver safety and comfort.</li> <li>4. Active Air Purification System: Designed with advanced Photohydroionization® (PHI Cell) and UV technology, these units kill 99 percent of pathogens, including the virus which causes COVID-19, in the air and on surfaces delivering better air quality and a safer cab environment for your crew.</li> </ol> <p>This technology has been recently expanded with the introduction of E-ONE's newest product, the industries first all electric fire truck. Press release link: <a href="https://www.revgroup.com/blog-single/rev-fire-group-receives-order-from-the-mesa-fire-and-medical-department-for-an-e-one-vector-north-americas-first-fully-electric-fire-truck">https://www.revgroup.com/blog-single/rev-fire-group-receives-order-from-the-mesa-fire-and-medical-department-for-an-e-one-vector-north-americas-first-fully-electric-fire-truck</a></p>
41	Describe any "green" initiatives that relate to your company or to your products or services, and include a list of the certifying agency for each.	The REV Group is a leader in providing new products and technology which contribute to the green footprint needed to protect our environment. We promote recycling of all that is possible. REV recently released an occupant air purification and filtration systems to help reduce risk to toxins and viruses. This can be retrofitted to any vehicle manufactured. It removes 99% of impurities and treats the air for bacteria such as Covid 19.
42	Identify any third-party issued eco-labels, ratings or certifications that your company has received for the equipment or products included in your Proposal related to energy efficiency or conservation, life-cycle design (cradle-to-cradle), or other green/sustainability factors.	We do not have any 3rd party issued eco-labels. We do not see much of this in our industry even though you may provide the latest in technology such as our all electric fire truck.
43	Describe any Women or Minority Business Entity (WMBE), Small Business Entity (SBE), or veteran owned business certifications that your company or hub partners have obtained. Upload documentation of certification (as applicable) in the document upload section of your response.	We do not tract this. We do however look to do business with those companies which provide value for our customers. REV Group rewards women for doing a great job by promoting them as managers. REV Group honors our vets by having yearly luncheons and acknowledging their service to our country.

44	What unique attributes does your company, your products, or your services offer to Sourcewell participating entities? What makes your proposed solutions unique in your industry as it applies to Sourcewell participating entities?	I think we have the best cradle to grave offering for your members. With the REV Group/REV Fire Group providing options from 7 fire apparatus brands, we are sure your members can find what they need. As custom builders we pride ourselves in exceeding the members expectations. Our total solutions include parts contracts, service contracts, training, accident repairs, apparatus refurbs, upgrades, and remount. The addition of adding the Spartan chassis separately from a complete apparatus should provide your members one additional solution if they are looking to extend the life expectancy of their current vehicles.
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**Table 9: Warranty**

**Describe in detail your manufacturer warranty program, including conditions and requirements to qualify, claims procedure, and overall structure. You may upload representative samples of your warranty materials (if applicable) in the document upload section of your response in addition to responding to the questions below.**

Line Item	Question	Response *
45	Do your warranties cover all products, parts, and labor?	Yes with limited time periods
46	Do your warranties impose usage restrictions or other limitations that adversely affect coverage?	Since warranty is a legal document with legal responsibilities, we do provide specifics related to lack of maintenance, abuse, neglect, misuse, and/or failure to notify. In some cases there may be certain inspections which must be performed to keep the warranty in force.
47	Do your warranties cover the expense of technicians' travel time and mileage to perform warranty repairs?	Yes
48	Are there any geographic regions of the United States or Canada (as applicable) for which you cannot provide a certified technician to perform warranty repairs? How will Sourcewell participating entities in these regions be provided service for warranty repair?	Typically the selling dealer will service their sales territories. Each brand does support the distribution channel with factory based technicians. In cases where a problem is hard to remedy, both the dealer and the manufacturer will team up to resolve the issue.
49	Will you cover warranty service for items made by other manufacturers that are part of your proposal, or are these warranties issues typically passed on to the original equipment manufacturer?	It depends on the severity and the approval extended by the supplier. We prefer to be a one stop shop for the member if he has a problem. In many cases the supplier requires the failure to be repaired by their technicians at their location.
50	What are your proposed exchange and return programs and policies?	Please see the attached document for this section.
51	Describe any service contract options for the items included in your proposal.	Service contract will normally be between the member and the selling dealer. In some cases service contracts can be thru the manufacturer. This scenario could be an option where there is a highly technical component of the apparatus the dealer may not have the expertise to correct. We offer extended warranties, drive train warranties, vendor component extended warranties, and third party extended warranties.

**Table 10: Payment Terms and Financing Options**

Line Item	Question	Response *
52	Describe your payment terms and accepted payment methods.	Payment terms are COD at the time the apparatus leaves the plant for delivery to the customer. The selling dealer however may provide additional times based on the contract with the member. This could range from COD to 30+ days.
53	Describe any leasing or financing options available for use by educational or governmental entities.	The REV Group has our own internal finance company. We also use third party providers when asked to provide leasing quotes. We also recommend the member check with local lending institutions to make sure they are taking advantage of all resources to obtain the most competitive rates.
54	Describe any standard transaction documents that you propose to use in connection with an awarded contract (order forms, terms and conditions, service level agreements, etc.). Upload a sample of each (as applicable) in the document upload section of your response.	All brands would provide a quote to the member based on their custom configured apparatus. There would be contract between the selling dealer/manufacture and the member. Worksheets are typically used to calculate the agreed discount and the customer should receive a customer summary sheet if requested.
55	Do you accept the P-card procurement and payment process? If so, is there any additional cost to Sourcewell participating entities for using this process?	Most of our brands do accept P cards with no additional cost involved. We do however have some brands who do not.

**Table 11: Pricing and Delivery**

Provide detailed pricing information in the questions that follow below. Keep in mind that reasonable price and product adjustments can be made during the term of an awarded Contract as described in the RFP, the template Contract, and the Sourcewell Price and Product Change Request Form.

Line Item	Question	Response *
56	Describe your pricing model (e.g., line-item discounts or product-category discounts). Provide detailed pricing data (including standard or list pricing and the Sourcewell discounted price) on all of the items that you want Sourcewell to consider as part of your RFP response. If applicable, provide a SKU for each item in your proposal. Upload your pricing materials (if applicable) in the document upload section of your response.	Our pricing model discounts are based off MSRP minus a percentage or a flat discount on certain market specific products where discount are not normally offered. The pricing includes up to \$5,000 for driveway, PDI, and dealer delivery and training. Taxes, trips, pre-pay discounts, multiple quantity discounts, and trade-ins are not included in these prices but will change the price to the member if part of the order.
57	Quantify the pricing discount represented by the pricing proposal in this response. For example, if the pricing in your response represents a percentage discount from MSRP or list, state the percentage or percentage range.	Pricing discounts range from 3% to 20% depending on the brand and the product offered. In some cases a flat fee discount is offered which ranges from \$5,000 to \$15,000.
58	Describe any quantity or volume discounts or rebate programs that you offer.	Depending on the model of the apparatus and the overall deal, multiple unit discounts could be offered starting at around 1% more per unit. This would be affected by the mix and the quantity of the apparatus purchased.
59	Propose a method of facilitating "sourced" products or related services, which may be referred to as "open market" items or "nonstandard options". For example, you may supply such items "at cost" or "at cost plus a percentage," or you may supply a quote for each such request.	If the sourced items are items supplied by the brand, these would be treated as a part of the apparatus and the same discount would apply based on the model of the apparatus. For items purchased as loose equipment or customer requested items, these would be provided at cost with a 30% or less markup.
60	Identify any element of the total cost of acquisition that is NOT included in the pricing submitted with your response. This includes all additional charges associated with a purchase that are not directly identified as freight or shipping charges. For example, list costs for items like pre-delivery inspection, installation, set up, mandatory training, or initial inspection. Identify any parties that impose such costs and their relationship to the Proposer.	Driveway up to \$5,000 is included and will be adjusted up or down based on the actual cost plus a \$200 admin fee. For shipments where the apparatus has to be shipped or flown to its destination, these additional cost over and above getting the vehicle to the port would be the responsibility of the member. Pre-build and inspection trips are not included. Taxes are not included. NFPA requires we provide 3 days of training on all aerials, industrial pumbers, and ARFFs which is included in the quote. All other training is provided by the selling dealer.
61	If freight, delivery, or shipping is an additional cost to the Sourcewell participating entity, describe in detail the complete freight, shipping, and delivery program.	As stated above, we have included up to \$5,000 allowance for delivery on each unit. If the actual price to deliver is less, the member will receive a credit. If the actual price is more, the member will be responsible for the added expense. This is also true for PDI and Dealer Delivery and training. We have included values within the quote for different models but the member could be billed more or provided a credit depending on the actual cost.
62	Specifically describe freight, shipping, and delivery terms or programs available for Alaska, Hawaii, Canada, or any offshore delivery.	As stated above, our standard quote includes delivering the apparatus to the port. Cost associated with completing the delivery is on a case by case basis depending on the additional requirements set by the member. We would provide a quote for their approval.
63	Describe any unique distribution and/or delivery methods or options offered in your proposal.	Nothing unique. We provide delivery of the vehicle as requested by the end user. If the apparatus is being shipped on a boat, the member might request the apparatus be wrapped and/or loaded in a container. The expense for these items would be based on a case by case basis and would differ based on the type vehicle, weight, size, and market price at the time of the shipment.

**Table 12: Pricing Offered**

Line Item	The Pricing Offered in this Proposal is: *	Comments
64	b. the same as the Proposer typically offers to GPOs, cooperative procurement organizations, or state purchasing departments.	While we must be competitive on all cooperative procurement contracts, ultimately the market and the competition drive our pricing to your members. The key is which contract you use, its simplicity, and the support from the management team with the respective contract. Sourcewell is our go to contract.

**Table 13: Audit and Administrative Fee**

Line Item	Question	Response *
65	Specifically describe any self-audit process or program that you plan to employ to verify compliance with your proposed Contract with Sourcewell. This process includes ensuring that Sourcewell participating entities obtain the proper pricing, that the Vendor reports all sales under the Contract each quarter, and that the Vendor remits the proper administrative fee to Sourcewell. Provide sufficient detail to support your ability to report quarterly sales to Sourcewell as described in the Contract template.	We use a self audit spreadsheet which gives the selling dealer a go/no go visual indicator of their compliance to the contract. The goal of the spreadsheet was to communicate how the numbers were calculated and to show the customer we met or exceeded the contracted discounts within the RFP.
66	If you are awarded a contract, provide a few examples of internal metrics that will be tracked to measure whether you are having success with the contract.	We track sales proposed as Sourcewell contracted business versus actual booked business. Currently this information can be sorted by quote number, truck number, customer, state/province, apparatus model, date sold, delivered/not delivered, and/or selling dealer.
67	Identify a proposed administrative fee that you will pay to Sourcewell for facilitating, managing, and promoting the Sourcewell Contract in the event that you are awarded a Contract. This fee is typically calculated as a percentage of Vendor's sales under the Contract or as a per-unit fee; it is not a line-item addition to the Member's cost of goods. (See the RFP and template Contract for additional details.)	.75% of the contracted amount with admin fee ceilings based on the following: All commercial chassis products (except aerials) = \$1500.00 max All custom chassis products (except aerials) = \$1750.00 max All aerials = \$2000.00 max All apparatus accident repairs/re-chassis/body remount, apparatus upgrades, and Spartan chassis quotes = \$1750.00 max  Combinations of multiple apparatus purchased via the same purchase order = \$2000.00 max.  The above admin fees were chosen to compete with the many other cooperative contracts the member would have at their disposal. If you use a straight percentage of 1% the admin fee will be too high and the member will move to the more competitive contract. Thus, the purchase will not be booked thru Sourcewell.  Parts and service programs/contracts as per the following:

**Table 14A: Depth and Breadth of Offered Equipment Products and Services**

Line Item	Question	Response *
68	Provide a detailed description of the equipment, products, and services that you are offering in your proposal.	<p>As it relates to fire apparatus: The REV Group and its multiple fire apparatus brands (REV Fire Group) offer Sourcewell members a wide variety of models. These include brush trucks, urban interface units, crew haulers, air and light units, light rescues, medium rescues, heavy rescues, combo rescues, walk-in/walk around rescues, command vehicles, hazmat vehicles, pumpers, rescue pumper, wet side tankers, dry side tankers, vacuum tankers, elliptical tankers, aerial booms, aerial ladders, aerial platforms, ARFF units, ARFF foam testing units, and Rhino turrets. In addition to apparatus, we offer service/maintenance, parts, training, refurbishment/upgrades, accident repair services, and any other new/product or service agreed upon by the member and fits within the scope of the RFP.</p> <p>As it relates to Spartan Chassis - these chassis' are offered by many fire apparatus manufacturers which are not part of the REV GROUP/REV Fire Group. In most cases they are competitors of the REV Fire Group. That said, within the scope of the RFP, we wanted to provide our dealer partners and Spartan Chassis' OEMs the option to offer chassis upgrades, re-chassis options, wreck repairs, and body remounts on a new Spartan chassis via the Sourcewell contract, thus eliminate the requirement of going out to bid.. The agreed discount and admin fee would only be based on the chassis quote. All other expenses, labor, parts, and loose equipment would be listed separately from the chassis line item quote, must be approved by the Sourcewell member, and fit within the scope of the RFP.</p>
69	Within this RFP category there may be subcategories of solutions. List subcategory titles that best describe your products and services.	<p>For fire apparatus - we offer leasing, trade-ins, pre-pay discounts, and multiple unit discounts. For leasing this would be handled thru REV Leasing, one of many third party leasing companies within the industry, or through local institutions agreed upon by the member and fits within the scope of the RFP.</p> <p>For service/parts purchases - these would brand specific new parts, vendor supplied parts, brand/dealer supplied parts/loose equipment, brand/dealer supplied PPE/fire fighting support equipment, services (other-TBD) where the need expressed by the member fits within the scope of the RFP, and any volume discounts which may apply.</p> <p>For Product Life Cycle Extension Services - these would include wreck repairs, apparatus upgrades, apparatus refurbs, dealer/third party annual aerial inspection/certification, dealer/third party annual pump testing, and dealer/third party contracted services (other-TBD) where the need expressed by the member fits within the scope of the RFP.</p> <p>For Extended Warranties - these would include warranties offered specifically by the brand (base warranty extensions and/or bumper to bumper warranties, third party drivetrain warranties, vendor supplied extended warranties, or additional warranties requested by the member and falls within the scope of the RFP).</p> <p>Contract Services - these would be brand provided service contracts, training offered by each brand, service contracts negotiated with our dealer partners, parts contracts negotiated with our dealer partners, training services negotiated with our dealer partners, or any added contract services agreed upon by the member and fits within the scope of the RFP.</p>

**Table 14B: Depth and Breadth of Offered Equipment Products and Services**

Indicate below if the listed types or classes of equipment, products, and services are offered within your proposal. Provide additional comments in the text box provided, as necessary.

Line Item	Category or Type	Offered *	Comments	
70	Firefighting apparatus and service vehicles, of all types, such as: pumper/engine, initial attack, mobile water supply, aerial, quint, special service, mobile foam, command and communications, and purpose-built firefighting or rescue trailers	<input checked="" type="radio"/> Yes <input type="radio"/> No	Do not offer rescue trailers.	*
71	Wildland fire apparatus, of all types, such as: fire suppression equipment, mobile water supply, and crew carriers	<input checked="" type="radio"/> Yes <input type="radio"/> No	All of the mentioned including brush trucks and initial attack vehicles.	*
72	Aircraft rescue and firefighting vehicles	<input checked="" type="radio"/> Yes <input type="radio"/> No	Also providing a mobile foam tester.	*
73	Purpose-built chassis and vehicle components for firefighting apparatus and fire service vehicles	<input checked="" type="radio"/> Yes <input type="radio"/> No	Offering brand specific chassis for wreck repair, refurb, and chassis upgrades. Also offering Spartan custom built chassis as additional option for re-chassis solutions.	*
74	Equipment, options, accessories, and supplies complementary or incidental to the purchase of a turnkey or complete unit of the types described in Lines 70-72 above	<input checked="" type="radio"/> Yes <input type="radio"/> No	Offered thru the manufacturing brand or selling dealer.	
75	Services related to the offering of the solutions described in Lines 70-74, including installation, customization, remount, refurbishment, inspection, repair, maintenance, training, and support	<input checked="" type="radio"/> Yes <input type="radio"/> No	All of the items are offered. Also offering accident repairs.	*

**Table 15: Industry Specific Questions**

Line Item	Question	Response *
76	Describe available service and repair options for the equipment and products offered in your proposal.	A list of dealers and service locations is provided. Depending on the dealer's capabilities added services may be available. This could include pump testing, aerial testing, air pack testing/repair, upfitting, and/or wreck repair.
77	Describe available remount or refurbishing services included within your proposal, the pricing method for such services, and any related order processes.	A list of dealers and service locations is provided. Depending on the dealer's capabilities these added services may be available. If not available at the dealer location the manufacturing brand could provide labor and material quotes based on the requested repairs.
78	Describe your compliance with US standards for the equipment and products offered in your proposal, including applicable federal and state requirements.	<p>Most of our manufacturing facilities are ISO9001 Quality Certified</p> <p>All vehicles must be built to NFPA 1901 or 1906. We provide the member a Letter of Compliance and any item requested not meeting these standards is listed as non-compliant whereas the member and/or dealer must sign and dictate who is responsible for correcting the deficiency prior to putting vehicle in service. See attachments.</p> <p>All ARFFs must meet NFPA 414 and NFPA 412 Standards.</p> <p>Some facilities undergo and pass the UL Inspection Program (VIP) for NFPA 1901. See attachments.</p> <p>Must meet FMVSS—Federal Motor Vehicle Safety Standards</p> <p>All custom cabs must meet the Economic Commission for Europe (ECE) R-29 cab crash testing.</p> <p>Society of Automotive Engineers (SAE) Standards where specified.</p> <p>Underwriters Laboratories (UL &amp; ULC)</p> <p>Federal Aviation Administration (FAA) AC 150/5220-10 for ARFF</p>
79	Describe your compliance with Canadian standards for the equipment and products offered in your proposal, including applicable federal and provincial requirements.	<p>The same as U.S. built units but with the following additional testing requirements:</p> <p>Must meet ULC S515 for all apparatus sold in Canada.</p> <p>Must meet CMVSS—Canadian Motor Vehicle Safety Standards</p> <p>International Civil Aviation Organization (ICAO)</p> <p>Units delivered in Canada must also pass a required motor vehicle test prior to unit being put into service.</p>

**Table 16: Exceptions to Terms, Conditions, or Specifications Form**

**Line Item 80. NOTICE:** To identify any exception, or to request any modification, to the Sourcewell template Contract terms, conditions, or specifications, a Proposer must submit the exception or requested modification on the **Exceptions to Terms, Conditions, or Specifications Form** immediately below. The contract section, the specific text addressed by the exception or requested modification, and the proposed modification must be identified in detail. Proposer's exceptions and proposed modifications are subject to review and approval of Sourcewell and will not automatically be included in the contract.

Contract Section	Term, Condition, or Specification	Exception or Proposed Modification

## Documents

Ensure your submission document(s) conforms to the following:

1. Documents in PDF format are preferred. Documents in Word, Excel, or compatible formats may also be provided.
2. Documents should NOT have a security password, as Sourcewell may not be able to open the file. It is your sole responsibility to ensure that the uploaded document(s) are not either defective, corrupted or blank and that the documents can be opened and viewed by Sourcewell.
3. Sourcewell may reject any response where any document(s) cannot be opened and viewed by Sourcewell.
4. If you need to upload more than one (1) document for a single item, you should combine the documents into one zipped file. If the zipped file contains more than one (1) document, ensure each document is named, in relation to the submission format item responding to. For example, if responding to the Marketing Plan category save the document as "Marketing Plan."
  - Pricing - REV Group\_E-ONE Apparatus Models\_Pricing\_Discounts Updated.pdf - Tuesday November 30, 2021 15:44:05
  - Financial Strength and Stability - REV GROUP (REV Fire Group) Financial Strength and Stability.pdf - Tuesday November 30, 2021 15:15:51
  - Marketing Plan/Samples (optional)
  - WMBE/MBE/SBE or Related Certificates - REV Fire Group Certifications.pdf - Tuesday November 30, 2021 15:47:00
  - Warranty Information - REV Fire Group Warranties.pdf - Tuesday November 30, 2021 16:05:38
  - Standard Transaction Document Samples - 20211110 Q113020 Mesa AZ, H & E (AZ) Custom Summary Report - Amended.pdf - Tuesday November 30, 2021 16:20:31
  - Upload Additional Document - REV Group Misc Files.pdf - Tuesday November 30, 2021 16:18:34

## Addenda, Terms and Conditions

### PROPOSER AFFIDAVIT AND ASSURANCE OF COMPLIANCE

I certify that I am the authorized representative of the Proposer submitting the foregoing Proposal with the legal authority to bind the Proposer to this Affidavit and Assurance of Compliance:

1. The Proposer is submitting this Proposal under its full and complete legal name, and the Proposer legally exists in good standing in the jurisdiction of its residence.
2. The Proposer warrants that the information provided in this Proposal is true, correct, and reliable for purposes of evaluation for contract award.
3. The Proposer, including any person assisting with the creation of this Proposal, has arrived at this Proposal independently and the Proposal has been created without colluding with any other person, company, or parties that have or will submit a proposal under this solicitation; and the Proposal has in all respects been created fairly without any fraud or dishonesty. The Proposer has not directly or indirectly entered into any agreement or arrangement with any person or business in an effort to influence any part of this solicitation or operations of a resulting contract; and the Proposer has not taken any action in restraint of free trade or competitiveness in connection with this solicitation. Additionally, if Proposer has worked with a consultant on the Proposal, the consultant (an individual or a company) has not assisted any other entity that has submitted or will submit a proposal for this solicitation.
4. To the best of its knowledge and belief, and except as otherwise disclosed in the Proposal, there are no relevant facts or circumstances which could give rise to an organizational conflict of interest. An organizational conflict of interest exists when a vendor has an unfair competitive advantage or the vendor's objectivity in performing the contract is, or might be, impaired.
5. The contents of the Proposal have not been communicated by the Proposer or its employees or agents to any person not an employee or legally authorized agent of the Proposer and will not be communicated to any such persons prior to Due Date of this solicitation.
6. If awarded a contract, the Proposer will provide to Sourcewell Participating Entities the equipment, products, and services in accordance with the terms, conditions, and scope of a resulting contract.
7. The Proposer possesses, or will possess before delivering any equipment, products, or services, all applicable licenses or certifications necessary to deliver such equipment, products, or services under any resulting contract.
8. The Proposer agrees to deliver equipment, products, and services through valid contracts, purchase orders, or means that are acceptable to Sourcewell Members. Unless otherwise agreed to, the Proposer must provide only new and first-quality products and related services to Sourcewell Members under an awarded Contract.
9. The Proposer will comply with all applicable provisions of federal, state, and local laws, regulations, rules, and orders.
10. The Proposer understands that Sourcewell will reject RFP proposals that are marked "confidential" (or "nonpublic," etc.), either substantially or in their entirety. Under Minnesota Statutes Section 13.591, subdivision 4, all proposals are considered nonpublic data until the evaluation is complete and a Contract is awarded. At that point, proposals become public data. Minnesota Statutes Section 13.37 permits only certain narrowly defined data to be considered a "trade secret," and thus nonpublic data under Minnesota's Data Practices Act.
11. Proposer its employees, agents, and subcontractors are not:
  1. Included on the "Specially Designated Nationals and Blocked Persons" list maintained by the Office of Foreign Assets Control of the United States Department of the Treasury found at: <https://www.treasury.gov/ofac/downloads/sdnlist.pdf>;
  2. Included on the government-wide exclusions lists in the United States System for Award Management found at: <https://sam.gov/SAM/>; or
  3. Presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated

by the State of Minnesota; the United States federal government or the Canadian government, as applicable; or any Participating Entity. Vendor certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this solicitation.

By checking this box I acknowledge that I am bound by the terms of the Proposer's Affidavit, have the legal authority to submit this Proposal on behalf of the Proposer, and that this electronic acknowledgment has the same legal effect, validity, and enforceability as if I had hand signed the Proposal. This signature will not be denied such legal effect, validity, or enforceability solely because an electronic signature or electronic record was used in its formation. - Fred Cureton, National Contract Manager, REV Group, INC.

The Proposer declares that there is an actual or potential Conflict of Interest relating to the preparation of its submission, and/or the Proposer foresees an actual or potential Conflict of Interest in performing the contractual obligations contemplated in the bid.

Yes  No

The Bidder acknowledges and agrees that the addendum/addenda below form part of the Bid Document.

Check the box in the column "I have reviewed this addendum" below to acknowledge each of the addenda.

File Name	I have reviewed the below addendum and attachments (if applicable)	Pages
Addendum_4_Fire_Apparatus_RFP_113021 Sat November 20 2021 12:53 PM	<input checked="" type="checkbox"/>	5
Addendum_3_Fire_Apparatus_RFP_113021 Thu November 11 2021 02:09 PM	<input checked="" type="checkbox"/>	1
Addendum_2_Fire_Apparatus_RFP_113021 Fri October 29 2021 09:20 AM	<input checked="" type="checkbox"/>	1
Addendum_1_Fire_Apparatus_RFP_113021 Fri October 29 2021 09:20 AM	<input checked="" type="checkbox"/>	1

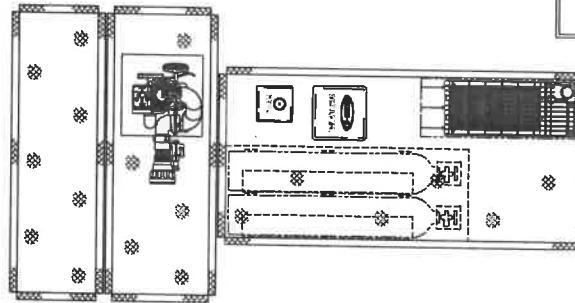


**LINCOLN FIRE DEPARTMENT**  
**LINCOLN, IL**  
**Q149206**  
**PUMPER**  
**CYCLONE 4X2 CHASSIS**

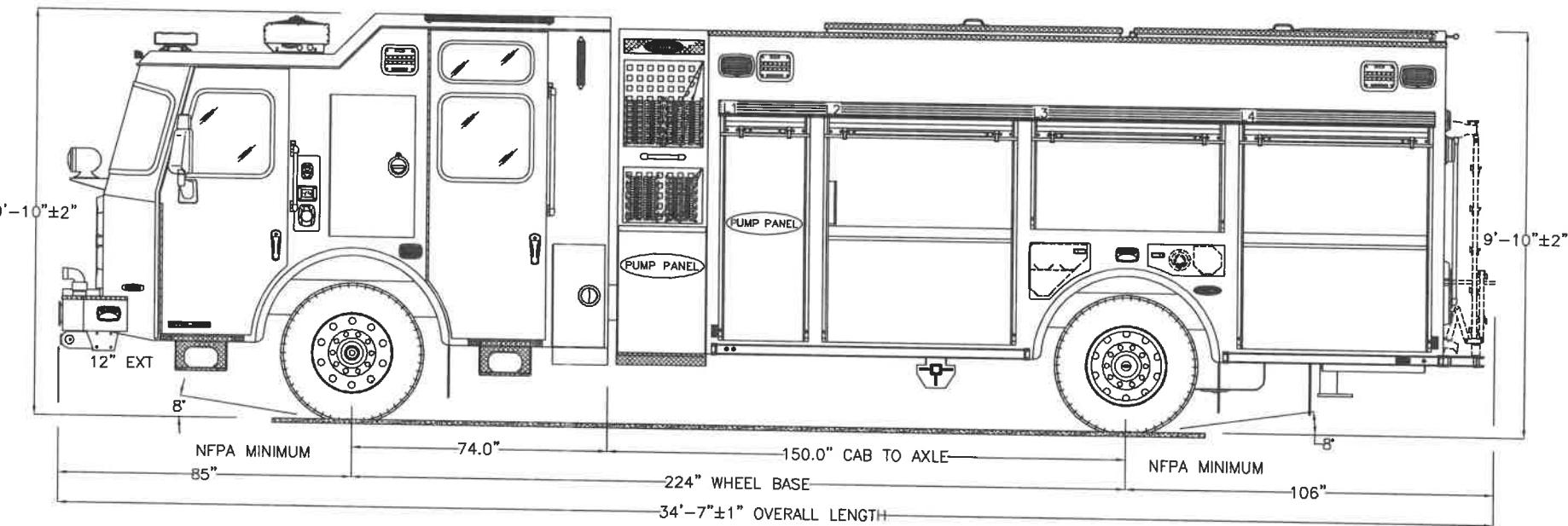
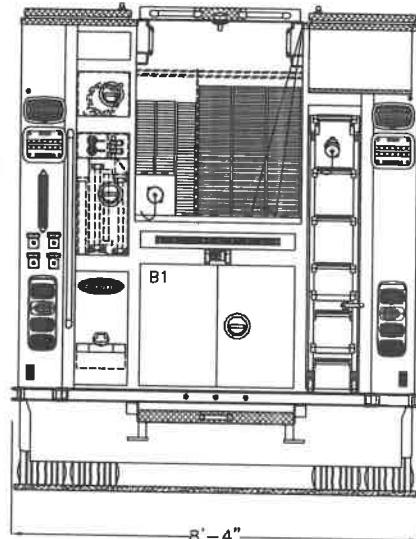
1500 GPM E-ONE PUMP			HOSE LOAD:	
750 GALLON WATER TANK			600' OF 2.50" DJ	
30 GALLON INTEGRAL CLASS "A" FOAM			1000' OF 5.00" LDH	
COMPT.			INTERIOR DIMENSION	
L1			22W 59H PUMP PANEL	
L2/L4			55W 55H	12D UPPER 26D LOWER
L3			56W 25H	12D
R1			24W 59H	12D UPPER 26D LOWER
R2/R4			58W 54H	12D UPPER 26D LOWER
R3			58W 22H	12D UPPER 26D LOWER
B1			38W 30H	30H 27D

THIS DRAWING IS FOR REFERENCE PURPOSES. ALL DIMENSIONS ARE SUBJECT TO MINOR VARIATIONS DUE TO MANUFACTURING PROCESSES.

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HOSEBED HEIGHT:  
 (FOR REFERENCE ONLY)  
 TO TAILBOARD: 43"  
 TO GROUND: 67±2"

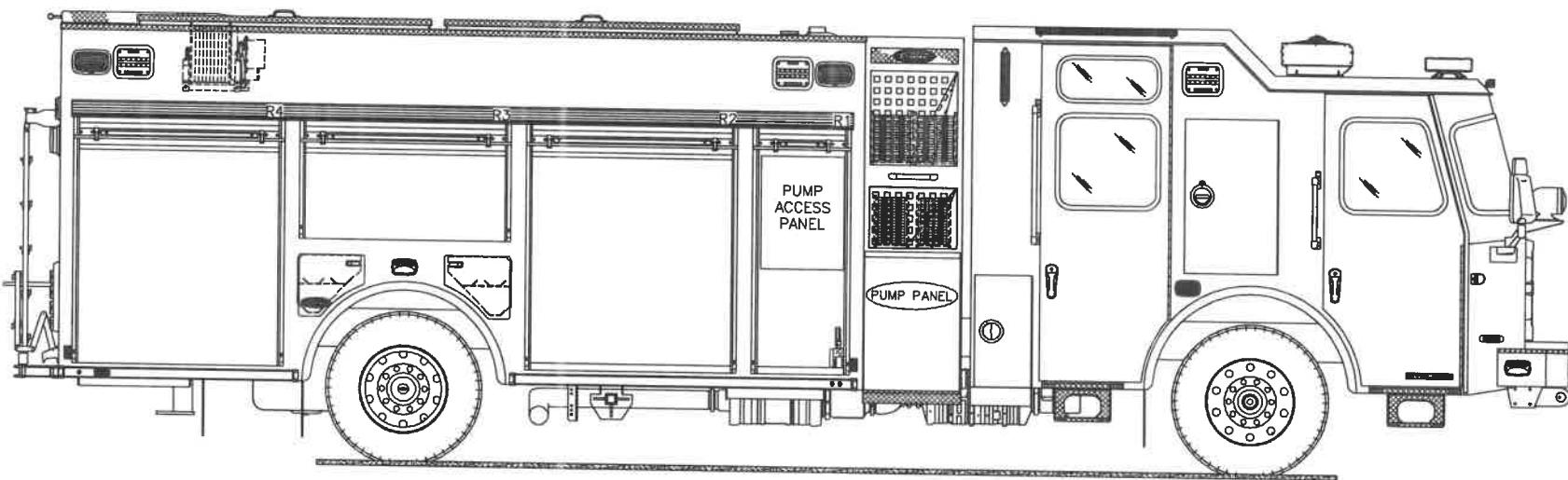
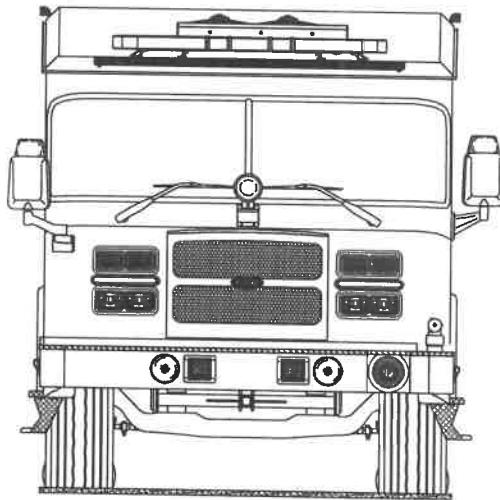




LINCOLN FIRE DEPARTMENT  
LINCOLN, IL  
Q149206  
PUMPER  
CYCLONE 4X2 CHASSIS

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ISSUE	REV	DATE	REVISION	APPROVED
DRW	ST	REV	DESCRIPTION	DATE



# Fire Apparatus Quotation for: LINCOLN FIRE DEPARTMENT



Quotation Number: 149206 Rev: 74

Unit Description: PAEM-CYCN

Quote Description: Pumper, Aluminum, eMAX, Cyclone

Salesperson: CHAMRICK

Salescode	Extended Description	Qty
<b>TESTING COMPLIANCE STANDARD</b>		
1001-0103	The E-ONE supplied components of the vehicle shall meet the requirements of NFPA 1900, 2024 edition.	1
3090-0003	OAH RESTRICTION. The unit has an overall height restriction and the height is not to be exceeded (unloaded condition).	1
3090-0004	OAL. Unit has no overall length restrictions.	1
3090-0006	The hose bed is to have the capacity for the following hose. Hose load shall be listed from driver to officer.	1
3340-1137-12E	Equipment allowance on the apparatus shall be 3500 lbs. This allowance is in addition to the weight of the hoses and ground ladders listed in the shop order as applicable.	1
<b>BUMPERS</b>		
1160-0012	12" Front Bumper Gravel Shield Extension.	1
1160-0186	2" lip on rear and sides of gravelshield. Includes 1" radius on corners.	1
1160-0222	3/16" diamond plate Front Bumper Gravel Shield for heavy duty bumper. Includes 1" turn down around perimeter of HD bumper and over Q2B or speaker notch if applicable.	1
1160-0345	Heavy duty, formed, 10" front bumper with full wrap around. Corners to be tapered for up to an 8.5" wide mounting area (Units with drop style frame extension and recess notch mayl reduce size of mounting area). Includes support wings for outboard sides (as applicable). To be painted job color unless otherwise specified.	1
1160-0347-198	Bumper to have a 5.625" deep x 10.5" wide notch for recessed mechanical siren. Location: driver's side	1
<b>BUMPER TRAYS</b>		
1150-0284	Nylon black strap with stainless steel quick release buckle. Location: driver, officer and center top of front bumper gravel shield. Mount at final inspection.	1

Salescode	Extended Description	Qty
<b>BUMPER TRAYS</b>		
1150-0647	Slats shall be provided on top of gravel shield extending full width of the bumper as applicable based on outboard options.	1
<b>FRAME ASSEMBLY</b>		
1250-0076	Rear underbody support frame. Zinc plated (galvanized).	1
1250-0080	Frame assembly with 10.25 x 3.5 x .375 powder coated galvanized rails.	1
1250-0083	Frame liner 9.375 x 3.125 x .375, galvanized and powder coated.	1
1250-0085	Front chassis frame extensions, crossmembers and battery brackets shall be zinc plated (galvanized) IPOS. Includes rear subframe if applicable (urban interface, straight frame 4x4, etc).	1
1250-0092	GEOMET coated frame assembly fasteners.	1
<b>AXLE OPTIONS</b>		
1025-0018	Meritor RS-30-185 single rear axle 31,000 lb. capacity.	1
1025-0028	Koni shock absorbers for front axle - adjustable.	1
1025-0030	Stemco sight glass for front axle hubs. Inboard wheel seals will be Chicago Rawhide (or equivlant).	1
1025-0210	Meritor FL-943 front axle 21,000 lb. Includes maintenance free bushings.	1
<b>SUSPENSIONS</b>		
1070-0012	Reyco rear suspension springs rated equal to the capacity of the axle. Can only be used up to 31,000.	1
<b>WHEEL OPTIONS</b>		
1050-0007	Front axle wheel trim kit. Includes stainless steel lug nut covers (chrome plated plastic if applicable) and center cap with E-ONE logo. Note: Center cap will have an inspection port IPO a logo if equipped with Stemco oil seals.	1
1050-0008	Rear axle (single) wheel trim kit. Includes stainless steel lug nut covers (chrome plated plastic if applicable) and center cap with E-ONE logo. E-ONE custom chassis w/steel wheels will have chrome plated plastic lug covers.	1
1050-0017	Each inside wheel of the single rear axle shall have valve stem extensions.	1
1050-0044	Accuride aluminum wheels for front axle (2).	1
1050-0045	Accuride aluminum wheels for rear axle (4).	1
<b>TIRE OPTIONS</b>		
1060-0113	Intermittent service tire rating.	1
1060-0117	RWC AirGuard LED tire pressure monitoring valve stem caps (6) for single rear	1

Salescode	Extended Description	Qty
<b>TIRE OPTIONS</b>		
1060-0208	Four Michelin 315 tires model X MULTI Z for rear axle	1
1060-0212	Two Michelin 425 tires model XZE for front axle.	1
<b>BRAKE SYSTEMS</b>		
1100-0001	Meritor EX225H 17" disc brakes for front axle.	1
1100-0002	ArvinMeritor 16-1/2" x 7" S-cam brakes with cast brake drums for a single rear axle.	1
1100-0005	Brake system air 4X2/4X4.	1
1100-0006	Parking brake release mounted on the driver's side lower dash.	1
1100-0024	G4 Electronic Stability Control (4x2), Includes RSC and ATC. Not available on mechanical 4x4, commercial chassis or tiller. (Available with Ez-Trac 4x4).	1
<b>AIR SYSTEM OPTIONS</b>		
1110-0003	Air dryer System Saver 1200.	1
1110-0004	Air tank drains w/pull cords.	1
1110-0005	Automatic moisture ejectors, heated.	1
1110-0006	Air lines nylon.	1
1110-0027	Isolated air tank. Includes pressure protection valve.	1
1110-0043	Auxiliary air tank to be plumbed to the following optional accessories (if equipped): Chassis air horns, brake system air outlet, air reel, light tower, air primer, air operated devices and or customer/dealer installed pneumatic add-on(s).	1
1110-0044-179-02	Air inlet Auto-Eject, Kussmaul. Includes Red weatherproof gasketed cover. Location: outside driver's door next to handrail.	1
1110-0096	Stainless steel mounting straps for air tank.	4
1110-0229	Air horns by Grover stutertone recessed in bumper (PR).	1
<b>ENGINES &amp; TRANSMISSIONS</b>		
1200-0017	Push-button transmission shift selector.	1
1200-0021	TranSynd, Shell Spirax S6ATF A295, or equivalent synthetic transmission fluid for EVS4000 series.	1
1200-0025	Speed maximum 75 MPH. Note: Speed rating may be lower based off OEM tire ratings provided on chassis. (Requires signed NFPA exception letter.)	1
1200-0490	Eng/Trans Cummins X10 450HP/1650TQ with EVS4000P transmission. 2027 EPA Compliant. Includes Acumen telematics and Certified Clean Idle holographic	1

Salescode	Extended Description	Qty
<b>ENGINES &amp; TRANSMISSIONS</b>		
	decal. Note: Until the 2027 EPA engine integration is finalized, option availability and body design relative to engine and aftertreatment are subject to change. Additional costs associated with the 2027 EPA engine will be passed on to the end user. No exceptions.	
1200-0495	Transmission cooler. Required with 2027 EPA engine/trans w/o trans retarder.	1
<b>SECONDARY BRAKING</b>		
1125-0002	Jacobs engine compression brake. Note: Brake lights will illuminate when auxiliary brake is activated.	1
1125-0023	Transmission to seek second gear when Jacobs engine brake or Telma retarder is engaged. N/A with Trans retarder.	1
<b>EXHAUST OPTIONS</b>		
1225-0086	Firwin exhaust blanket from the turbo down to the DPF and between the DPF and SCR. Required on 2027 EPA engines.	1
<b>COOLING PACKAGE</b>		
1800-0041	Cooling system for use with Typhoon and Cyclone chassis. For use with 2027 EPA engines. Includes fan clutch.	1
<b>FUEL SYSTEMS</b>		
1350-0005	Fuel system 65 gallons.	1
1350-0022	Fuel line hose rubber.	1
1350-0090	Fuel water separator Fuel-Pro 382 (Cummins FH2309). Filter is top serviceable. Replaces manufacturer supplied fuel filter. For use with 2021 EPA and newer engines.	1
1350-0102	Fuel shut-off valves (3). Locate each side of fuel / water separator and at tank.	1
<b>ALTERNATOR</b>		
1700-0027	Alternator Leece Neville 420 amp. 420 amp SAE/369 amp NFPA.	1
<b>BATTERIES</b>		
1400-0002	Battery four group 31 1000 CCA.	1
<b>CHASSIS OPTIONS</b>		
1680-0007	Drivelines 1810. Required on 1550 lb/ft torque or greater engines. N/A with EVS3000 transmission.	1
1680-0008	Tow eyes front painted below bumper/cab (PR). Tow eyes will be integral when used with a drop style frame extension.	1

Salescode	Extended Description	Qty
<b>CHASSIS OPTIONS</b>		
1680-0011	Tow eyes rear below body, painted.	1
1680-0076	Receiver, Under front bumper for 9K winch. Includes electrical connection for portable winch application. Custom chassis only. NOTE: When facing receiver the electrical connection shall be to the left.	1
1680-0096	Receivers. Side underbody 9K winch receivers. Includes (2) side facing- (1) each below body compartment ahead of the rear wheels or as shown on approval drawings for portable winch with electrical connection for winch. NOTE: When facing the receiver, mount electrical connection to the left side. Final location to be approved by engineering.	1
1680-0250-M58	Diesel Exhaust Fluid (DEF) 5 gallon tank. Location: left side below rear of cab.	1
1680-0284	Radiator mounted power steering cooler.	1
<b>CAB MODEL</b>		
1520-0245	Cyclone stretched long cab - 100" wide (74" CA).	1
<b>CAB ROOF TYPE</b>		
1615-0005	Delete front vista roof windows.	1
1615-0007	Delete rear vista roof windows.	1
1615-0042	Vista cab roof 4F/16R. Includes 4" front raise and 16" rear raise (12" step up). Does not include front side Vista windows. For use with 100" wide Cyclone only.	1
<b>CAB BADGE PACKAGE</b>		
1610-0000	Cab and body to have applicable E-ONE logos.	1
<b>CAB DOOR OPTIONS</b>		
1550-0003	Rear crew cab doors in the medium position.	1
1550-0084	All cab exterior entry doors to have 1250 keyed locks.	1
1550-0157	Anodize aluminum protective trim on rear edge of cab door openings. E-ONE custom chassis only.	1
1550-0159	Interior cab door locks - manual. Will be individually actuated from each respective door. Includes key lock on each exterior cab door handle.	1
1550-0185	Cab door panels aluminum painted multi-tone to match cab interior paint. Includes upper and lower panels with seam below handrail.	1
1550-0245	Anodized aluminum trim on the vertical edge of the exterior cab compartment openings. Includes wheel well and rear compartments (as applicable).	1
1550-0265	Anodize aluminum trim on bottom edge of the exterior cab compartment openings. Includes wheel well and rear compartments (as applicable).	1

Salescode	Extended Description	Qty
<b>CAB DOOR OPTIONS</b>		
1550-0285	Driver and officer door windows to be power actuated with HD regulators. Switches to be located at center dash. For use with new Typhoon and 100" wide Cyclone cabs.	1
1550-0286	Rear crew cab door windows to be power actuated with HD regulators. Switches to be located on each door with add'l switches accessible by driver. For use with new Typhoon and 100" wide Cyclone cabs.	1
1550-0288	Cab doors to extend down to cover lower step well. For use with new Typhoon cab and 100" wide Cyclone only.	1
1550-0332-000-HN	color to match rear striping chevron "A" individual stripe on lower cab door panel of an extended door. Stainless steel/painted door panels only. E-ONE cabs only.	1
1550-0378	All cab doors shall have exterior pull style handles with chrome metal base and integral key lock.	1
<b>CAB STEP OPTIONS</b>		
1640-0045-158	Step below cab door. Open back style with angled corners. Located driver's front door. Steps under front cab doors shall not interfere with approach angle.	1
1640-0045-159	Step below cab door. Open back style with angled corners. Located officer's front door. Steps under front cab doors shall not interfere with approach angle.	1
1640-0045-160	Step below cab door. Open back style with angled corners. Located driver side rear door. Steps under front cab doors shall not interfere with approach angle.	1
1640-0045-161	Step below cab door. Open back style with angled corners. Located officer side rear door. Steps under front cab doors shall not interfere with approach angle.	1
1640-0047	Lower steps to extend 3.5" past cab. For use with legacy Typhoon / Cyclone with barrier style doors and new Typhoon / Cyclone with barrier style or extended doors.	1
<b>MIRRORS</b>		
1670-0001-C14	Ramco 8001FFR mirrors. Remote controlled with top CAST750 manual convex. Location: Driver side mounted on frt cab door, officer side mounted on frt cab corner.	1
1670-0088	Driver and officer Ramco cab mirrors to be heated. Includes all surfaces (flat and convex, as applicable).	1
<b>MISC EXTERIOR CAB OPTIONS</b>		
1535-0464	Paint Drip Rails. All exterior drip rails over cabinets, etc including vertical drip rails ahead of front cab doors to be painted job color (two tone as applicable).	1
1550-0035	No window on the driver side of the cab	1
1550-0036	No window on the officer side of the cab.	1
1675-0022	Pair of 18" handrails located just behind driver and officer front door one each	1

Salescode	Extended Description	Qty
<b>MISC EXTERIOR CAB OPTIONS</b>		
1675-0024	side. Pair of 36" handrails located just behind driver and officer rear door (ALS doors if equipped) one each side.	1
1675-0030	Mud flaps, front, black with E-ONE logo.	1
1675-0046	Rear cab wall to be smooth 3/16" aluminum plate. Cab wall to be finish painted to match the cab paint scheme.	1
1675-0078	Hansen red LED cab rubber insert handrails upgrade (EA).	4
1675-0201	Large radius cab wheel well. Includes bolt-on adjustable wheel well trim.	1
1675-0289	Mounting plate for battery charger receptacle, indicator and air inlet (if applicable). Plate to be removable aluminum smooth plate painted job color (two-tone if applicable).	1
1685-0737	Coat hook(s), stainless steel to be provided on the cab. Location: mounted with the upper stantion of cab handrail. (EA) For stanchioned hand rails only.	4
<b>HVAC</b>		
1515-0133	Air conditioning with roof top mounted condenser. Includes reduced profile evaporator w/powder coated cover, brushless motors and a rear fan speed switch on the driver side of the rear air distribution housing. Requires A/C controls in multiplex display.	1
1685-0057	Heaters cab rear with covers (PR), and front heater with heat to the feet for the driver and officer.	1
<b>SEATS</b>		
1510-0007	Seat cover material vinyl.	1
1510-0008	Seat color gray.	1
1510-0203-147	Bracket SCBA IMMI SmartDock Gen2 restraint system. Location: officer's seat.	1
1510-0203-150	Bracket SCBA IMMI SmartDock Gen2 restraint system. Location: outboard driver's side rear wall.	1
1510-0203-153	Bracket SCBA IMMI SmartDock Gen2 restraint system. Location: outboard officer's side rear wall.	1
1510-0203-513	Bracket SCBA IMMI SmartDock Gen2 restraint system. Location: center rear wall.	1
1510-0301	Seats, Valor brand.	1
1510-0324	Officer seat USSC Valor P1A air ride ABTS SCBA. Includes fore and aft slides.	1
1510-0474	Driver seat USSC Valor P1A air ride ABTS.	1
1510-0602-130	Flip & Hold USSC Valor ABTS SCBA seat. Location: driver's side outboard.	1
1510-0602-132	Flip & Hold USSC Valor ABTS SCBA seat. Location: officer's side outboard.	1

Salescode	Extended Description	Qty
<b>SEATS</b>		
1510-0602-134	Flip & Hold USSC Valor ABTS SCBA seat. Location: centered.	1
1685-0032	Seating capacity tag of five occupants.	1
<b>MEDICAL CABINETS</b>		
1535-0202	Finish. Cab medical/storage cabinet(s) finish to be multi-tone gray. Includes interior/exterior of cabinet and shelves/trays if equipped.	1
1535-0256	Officer side cab wheel well medical cabinet with external locking pan door painted job color and interior cargo net. Cabinet includes (2) adjustable shelves. Cabinet is approximately 42H x 22W x 28D on Typhoon and Cyclone and 42H x 25W x 28D on 100" wide Cyclone and Quest (viewed from interior).	1
1535-0257	Driver side cab wheel well medical cabinet with external locking pan door painted job color and interior cargo net. Cabinet includes (2) adjustable shelves. Cabinet is approximately 42H x 22W x 28D on Typhoon and Cyclone and 42H x 25W x 28D on 100" wide Cyclone and Quest (viewed from interior).	1
1535-0310	The compartments to the rear sides of the cab are to be designed with a pass through that extends fully from the driver side compartment to the officer side compartment. To be used when equipped with a bench seat riser, common riser used with individual seat(s) or center rear wall cabinet.	1
1535-0422	Compartment rear side of cab "under riser" type. Approx 15W x 30H opening. Includes double pan hinged door. Stretched long cab with medium door location only. Location: driver and officer side.	1
1535-0491	Officer's side rear exterior cab compartment to have entire floor recessed 5".	1
1535-0575	Driver's side rear exterior cab compartment to have entire floor recessed 5".	1
1535-0660	(2) broom handle tubes on ceiling of transverse cab compartment. Tubes centered on vertical compartment centerline.	1
<b>MISC INTERIOR CAB OPTIONS</b>		
1685-0006	Padded sun visors, driver and officer's side overhead.	1
1685-0112	Integrated Roll Sensor (IRS) for RollTek air bag system.	1
1685-0113	Integrated roll sensor slave module for RollTek air bag system.	1
1685-0115	Integrated Belt Pretensioner (IBP) for RollTek air bag system.	1
1685-0187	Severe duty engine cover, molded polyurethane.	5
1685-0193	Slide-out MDT mount officer cab dash. Requires severe duty dash w/MDT notch or low profile officer dash.	1
1685-0239	Cab floor to be overlayed with 1/8" embossed aluminum diamond plate; front and rear. Single piece with no gaps around perimeter and silicone all seams as in around seat bases/cabinets.	1

Salescode	Extended Description	Qty
<b>MISC INTERIOR CAB OPTIONS</b>		
1685-0291	4Front air bag system with steering wheel bag, driver knee bag and officer knee bag. Requires RollTek option.	1
1685-0365	Air ride seat pull down (S4) for RollTek air bag system.	2
1685-0366	Side Rollover Airbag (SRA) for RollTek air bag system.	4
1685-0446	Severe duty overhead console. Includes driver, center and officer overhead ahead of air conditioning plenum. Center overhead includes siren mounting locations. Overhead to match cab interior.	1
1685-0490	Control lanyard Y type with "Heavy-Duty" (keyring) attachment for air horns. Aircraft style cable (1/8" wire cable covered with clear plastic/nylon tubing).	1
1685-0532	Stepped profile rear engine cover.	1
1685-0669	Severe duty dash package with low profile center section. Cast alum construction. Includes smooth plate alum lower kick panels; all painted to match cab interior.	1
1685-0692	Cab insulation package. Includes insulation for ceiling, front wall, rear wall, side walls, below seat risers and in doors.	1
1685-0863-966	3D printed ABS/Carbon fiber extra large cup holder / tray painted to match cab interior. Cup holders to hold Hydro Flask or similar drink carrier up to 3.875" base diameter. Tray to be approximately 14" wide x 10" long with cup holder at each rear corner and 6 divided storage areas. Location: to be mounted at final inspection.	1
1685-0891	Cab interior padding to be gray.	1
1685-0988	3/16" aluminum plate on top engine cover approx. 32"W x 28"L. Plate to be spaced up approx 1/2" with a finish to match cab interior. Plate to be notched around engine cover mounted park brake if equipped.	1
<b>CAB ELECTRICAL OPTIONS</b>		
1750-0010	Radio speakers additional pair. Locate each side rear cab ceiling.	1
1750-0025-313-04	Super Auto-Eject receptacle inlet 30 amp 120 volt located rear of body driver side and with a Yellow cover.	1
1750-0046-195	Cab Headlights. Position: lower.	1
1750-0073-842	Antenna base Tessco P/N 90942 (NMO Motorola Style - also called MATM style) on cab roof. Location: driver side forward with coaxial cable terminating at the center of the overhead console.	1
1750-0073-B98	Antenna base Tessco P/N 90942 (NMO Motorola Style - also called MATM style) on cab roof. Location: officer side forward with coaxial cable terminating below officer seat.	1
1750-0166	ATC override switch.	1

Salescode	Extended Description	Qty
<b>CAB ELECTRICAL OPTIONS</b>		
1750-0198-I76	Battery charger to be located up high in driver side wheel well medical cabinet offset forward.	1
1750-0265	Speedometer for officer side multiplex display.	1
1750-0423-09X	Programming instructions for auxiliary switch 1 on steering wheel switch pod. Switch function: Front brow light(s). (Requires relay option if lights are not 12v).	1
1750-0424-09V	Programming instructions for auxiliary switch 2 on steering wheel switch pod. Switch function: Q2B.	1
1750-0425-09W	Programming instructions for auxiliary switch 3 on steering wheel switch pod. Switch function: Q2B Brake.	1
1750-0449	Momentary DPF regeneration override switch.	1
1750-0450	Steering wheel with switch pods IPOS. Includes wiper functions, master warning sw, air horn sw, aux brake on/off and (3) aux switches. Required with Typhoon and Cyclone equipped with 4Front and all Quest. (Requires separate programming options to activate aux switches)	1
1750-0483	Control push-button switch on officer's switch panel for Q2B siren brake.	1
1750-0554	FireTech LED cab headlights.	1
1750-0580	Light EON LED (EA) mounted in riser height compartment.	2
1750-0768	TecNiq D07 LED cab door step area lighting. Includes (2) lights at each door area. Lights to be switched with door ajar.	1
1750-0796	Turn signal TecNiq LED strip (PR) with clear lens and polished alum housing located between quad headlight bezels (New Typhoon and Cyclone only).	1
1750-0815-170	Radio Aptiv model PP105221 heavy duty AM/FM/Weatherband with Bluetooth, aux input, and USB port. Located center overhead. Includes speakers adjacent to driver and officer seats and remote Bluetooth microphone P6604240.	1
1750-1004	Battery charger Kussmaul Chief Series. 120/240 volt inlet, 40 amp output. Includes remote and built-in touch screen displays.	1
1750-1013-339	Dual port USB charging receptacle in the cab wired battery hot. Includes USB-A and USB-C ports. Location: center of dash.	2
1750-1013-593	Dual port USB charging receptacle in the cab wired battery hot. Includes USB-A and USB-C ports. Location: officer side dash.	2
1750-1013-763	Dual port USB charging receptacle in the cab wired battery hot. Includes USB-A and USB-C ports. Location: rear wall of driver side medical compartment up high.	1
1750-1013-764	Dual port USB charging receptacle in the cab wired battery hot. Includes USB-A and USB-C ports. Location: rear wall of officer side medical compartment up high.	1
1750-1016	Digital dash display for driver.	1

Salescode	Extended Description	Qty
<b>CAB ELECTRICAL OPTIONS</b>		
5400-0057	Dome <u>lts</u> red/white 4" LED (4). Lights to be located two front and two rear. White light wired through door and light assembly mounted rocker switch. Red light through light assembly mounted rocker switch.	1
<b>BODY COMPT LEFT SIDE</b>		
3100-0278	Driver side body with full height 26" and 56" wide forward compartments and 56" wide rearward compartmentation. Includes (1) 56" wide compartment over the wheel well and one (1) storage tunnel. Side Mount eMAX only.	1
3100-0373	(2) driver side roof top compartments with extra width to inboard side. Includes hinged raised compartment lids with turn latches, grab handle(s) and gas shock hold open and drain line(s) ran to below body. Each lid to have (1) Amdor LED strip light and to be wired to door ajar indicator in cab.	1
3100-0807	Rear aluminum smooth plate sanded vertical hinged door on driver side roof top compartments. Includes thumb latch and wiring for door ajar switch.	1
3100-0814	Driver side roof top compartment contents: (1) 6" x 10' hard suction hose (not included) stored in lower rearward area of the roof top storage with Nylatron compartment flooring. Includes surround forward and above hard suction hose to allow for additional storage in remaining available roof top storage area.	1
<b>BODY COMPT RIGHT SIDE</b>		
3120-0456	Officer side body with full height 26" and 56" wide forward compartments and 56" wide rearward compartmentation. Includes (1) 56" wide compartment over the wheel well.	1
3120-0547	(2) officer side roof top compartments with extra width to inboard side. Includes hinged raised compartment lids with turn latches, grab handle(s) and gas shock hold open and drain line(s) ran to below body. Each lid to have (1) Amdor strip LED light and to be wired to door ajar indicator in cab.	1
<b>BODY COMPT REAR</b>		
3110-0285	The rear end area of the extra wide roof top compartment above the access ladder to be recessed in 16". The stepping area to be embossed diamond plate and side and forward plates to be diamond plate.	1
3110-0407	Single low rear compartment. For use with low hosebed. Includes smooth plate panels. This is a non transverse compartment.	1
3340-0319	Bolt-on diamond plate 10" tailboard (full width of body). For use with rear ladder application. Includes handrails- (1) vertical on trailing edge of body opposite side of ladder and handrail(s) horizontal below hosebed.	1
<b>BODY MODULE FRONT</b>		

Salescode	Extended Description	Qty	
<b>BODY MODULE FRONT</b>			
3125-0158	eMAX Forward body configuration - SM. Includes a lower double preconnect storage area, upper misc storage area or dry lay storage, center front pump access doors and removable center floor in upper area. Pump module opening 23" wide for use with roll-up doors.	1	
<b>DOORS</b>			
3300-0195-003	Door roll up tall (greater than 45") with painted finish Amdor. Location(s):L1.	1	
3300-0195-004	Door roll up tall (greater than 45") with painted finish Amdor. Location(s):L2.	1	
3300-0195-006	Door roll up tall (greater than 45") with painted finish Amdor. Location(s):L4.	1	
3300-0195-015	Door roll up tall (greater than 45") with painted finish Amdor. Location(s):R1.	1	
3300-0195-016	Door roll up tall (greater than 45") with painted finish Amdor. Location(s):R2.	1	
3300-0195-018	Door roll up tall (greater than 45") with painted finish Amdor. Location(s):R4.	1	
3300-0197-005	Door roll up short (up to 45") with painted finish Amdor. Location(s): L3.	1	
3300-0197-017	Door roll up short (up to 45") with painted finish Amdor. Location(s): R3.	1	
3300-0276	All rear panel body storage compartments and tunnels with hinged doors greater than 1 sq. ft. shall have D-Ring latches in place of thumb latches .	1	
3300-0294-027	Door double 3-point vertical hinged w/rotary latches - smooth plate sanded. Location(s): B1. Includes latch handle extension installed on secondary door's interior latch with "PULL" tags using .125 plate.	1	
3300-0368	Pull-down bungee type straps for full height and high side roll-up door(s) on body / pump module. For use with ROM and AMDOR doors only.	1	
<b>SHELVES</b>			
3370-0245	Permanent fixed shelf. Aluminum or stainless steel body applications. Location:	2	L2 and L4 at offset
3370-0247	Tracks for adjustable shelf and/or adjustable tray in a compartment. Location:	8	L2 L3 L4 B1 R1 R2 R3 R4
3370-0263	Adjustable shelf w/ HD front lip for non-transverse compartments. Location:	3	R4 ahead of the fixed partition
<b>COMPARTMENT DIVIDERS</b>			
3390-0557	Partition, bolt-in vertical partition wall. Location:	1	R4 14 inches from the front wall
<b>TRAYS / TOOLBOARDS</b>			
3380-0498	Tray, floor mounted roll-out with gas spring. 500 lbs. capacity. Location:	3	L2 L4 B1
3380-0507	Pac Trac Vertical hinged swing-out toolboard PM-1000. Hinge along forward compartment wall (unless otherwise stated in location). Includes latch to secure in the closed position that is accessible from the ground. Location:	1	L3
3380-0515	PAC TRAC panels vertical stacked with tool mounting grooves orientated horizontal on wall of a compartment. Location:	2	L2 and L4 upper

Salescode	Extended Description	Qty	
<b>TRAYS / TOOLBOARDS</b>			
3380-0571	Floor mounted steel SlideMaster roll-out/tilt down model SMT powder coated silver with aluminum tray. Note: May require spacer/s on floor due to striker (With lift-up door, tray latch to be offset as required to clear striker). Location(s):	1	R3
3380-0572	Adjustable mounted steel SlideMaster roll-out/tilt down model SMT powder coated silver with aluminum tray. Location(s):	1	R3
3380-0838	Tool Board, PAC TRAC brand double sided adjustable slide out tool board on slide model VSOHD-24 with 24 inches of travel. Location:	2	R2
<b>COVERS</b>			
3305-0022-000-13	Vinyl rear cover for diamond plate hose bed cover. Color: Black.	1	
3305-0027	Nylon black cargo net on sides of speedlay. One pair per opening.	2	
3305-0318	Two (2) piece aluminum hose bed cover. The rear section shall slide over the forward section on tracks and rollers. When rolled open, the two sections shall lift upward on a forward mounted stainless steel piano hinge to assist in loading hose. Includes appropriate handrails per NFPA guidelines. Maximum allowable hosebed length of 155".	1	
<b>PUMP PANELS</b>			
3134-0079	The side pump intake / discharge panels to be stainless steel. eMAX only.	1	
3134-0080	Pump operator control panel in driver side forward body compartment to be stainless steel. eMAX only.	1	
3134-0095	The upper gauge panel on the enclosed pump panel is to be hinged forward. Side mount eMAX only.	1	
<b>MISC PUMP PANEL OPTIONS</b>			
4460-0003	Pump panel tags color coded per NFPA compliance.	1	
4460-0004	All tags installed on the exterior of the apparatus shall be mechanically fastened with stainless steel screws. These include but not limited to tags installed on the pump module, body, cab and bumper. Pump panel tags shall be mechanically fastened regardless whether the panel is enclosed behind a door.	1	
4460-0058	Push-pull handles on the pump operator's panel to be oriented vertical. eMAX only.	1	
4460-0088-282	Air outlet with Innovative Control 1/4" valve w/1/4 turn "T" handle and label for: driver's side pump panel.	1	
<b>PUMP MODULE OPTIONS</b>			
3136-0000-202	Air horn switch at pump panel. Switch to be labeled "Evacuation Alert". Location: driver side pump panel.	1	

Salescode	Extended Description	Qty
<b>PUMP MODULE OPTIONS</b>		
3136-0058	E-ONE logo mounted one each side on pump module/preconnect panels or at upper body section as shown on approval drawing. Logos to be sized as applicable to available space on panels.	1
3136-0310	Removable Poly Speedlay Tray Qty EA. The floor of the tray(s) to be slotted to prevent the accumulation of water and allow for ventilation of wet hose. Includes vertical slotted hand hold cutouts extending approximately 3" beyond the hose bed on each end to facilitate easy removal of the hose tray empty or loaded.	4
3340-0712	Recessed area in storage pan for deck gun or other applicable option located in pan to be as low as practical.	1
<b>WATER TANK</b>		
4010-0064	780 Gallon" L" shape Water Tank. Includes lowered rear section for lower hosebed height. Note: Any foam cell(s) optioned will reduce the overall water capacity. Tank capacity is 780 US gallon / 649 Imperial gallons / 2952 Liters.	1
4010-0099	Fill tower(s) to be located offset to officer side of water tank.	1
<b>WATER TANK OPTIONS</b>		
4020-0056	Tank sleeve for rear or hosebed (low hosebed applications) discharge.	1
<b>TANK PLUMBING</b>		
4450-0086	2" Tank Fill Elkhart Unibody Manual Valve	1
4450-0125	3" Tank To Pump Elkhart Unibody Air Actuated Valve w/4" Plumbing	1
4450-0283	Direct .75" Water Tank Fill with valve plumb to the fill Tower and Terminate with .75 Female Hose Bib. Location: driver side pump panel.	1
<b>FOAM TANK</b>		
4100-0009-590	30 gallon integral foam tank for Class A foam. Foam tank capacity will reduce the water tank capacity. Tank capacity is 30 US gallon / 25 Imperial gallons / 113 Liters.	1
<b>LADDER STORAGE / RACKS</b>		
3365-0050	Brand of ladders capable of being carried on unit to be Duo-Safety.	1
3365-0087-Z71	The length of ladders capable of being stored shall be the following: 24' 2-section, 14' roof ladder and 10' attic ladder w/shoes.	1
3365-1303-0JZ	Driver side vertical storage tunnel. For use with low hose bed. Tunnel to hold: 2-section 24', 14' roof, 10' attic, (1) standard backboard and (2) pike poles. Includes vertical hinged rear smooth plate door(s) with push-button latch.	1
<b>HANDRAILS / STEPS</b>		

Salescode	Extended Description	Qty
<b>HANDRAILS / STEPS</b>		
3110-0099-525	NFPA hose bed access ladder. Zico model RL12 that gives increased visibility of DOT/NFPA lighting if mounted outboard rear of body. Includes required step lights and additional hand rail(s) if applicable. Location: rear of body officer side.	1
3330-0002-0BB	Slide-out platform, rollerless. Includes chrome grab handle centered on the front face of the platform (includes hand rail as applicable). Located centered below tailboard.	1
3330-0072	Hansen red LED body rubber insert handrails upgrade package (includes pump module if applicable).	1
3330-0158	Step below side intake / discharge panel (PR). Gator grip diamond plate. Each location requires a minimum of (1) handrail / handhold per NFPA. eMAX only.	1
<b>MISC BODY OPTIONS</b>		
3340-0004	Hosebed above the booster tank. Includes forward hosebed and tower(s) cover plate work (as applicable). Hosebed adjustable divider extrusion in the forward area and rearward area of the hose bed to run full width of the hosebed (as is practical with other hosebed mounted equipment).	1
3340-0035	Divider Long. To run full length of hose bed (front to rear).	1
3340-0049	Hosebed storage pan. Locate in forward area of hosebed.	2
3340-0058	Recessed fuel fill driver side wheel well.	1
3340-0079	Locate Tank Fill Tower(s) in the hose bed storage pan as applicable.	1
3340-0093	Mud flaps, rear, black with E-ONE logo.	1
3340-0102	(Boston style) Angled tailboard corners.	1
3340-0110	The rear of each hose bed divider to have a hand hold cut-out(s).	1
3340-0151-000-13	Dri-Dek Brand Black floor matting covering all applicable body compartment floors, shelves, and rollout trays. Does not include roof top compartments (Added separately)	1
3340-0191	Divider Support to run full width of hosebed (side to side) at the front of the hosebed and towards the rear of the hosebed at top of the divider(s). Attach to each hosebed divider to provide additional support.	1
3340-0282-I06	Tilt Switch & Jack for cab. Tilt switch and manual jack to be located: R1 low on forward wall.	1
3340-0392	Underbody full width mudflap behind rear axle (as applicable) mounted to body. Option shall accommodate a rear hitch receiver if applicable.	1
3340-0494	Rubrail for the body.	1
3340-0586	Storage pan over eMAX transverse storage area(s).	1
3340-0626	Body mainframe and hosebed side assemblies for a 94" high body.	1

Salescode	Extended Description	Qty
<b>MISC BODY OPTIONS</b>		
3340-0681	Body mainframe layout line to be 24". Includes body and all applicable modules.	1
3340-0894	Smooth plate and flush single axle wheel well painted job color. Includes bolt-on composite wheel well liners and bolt-on polished alum fenderettes.	1
3340-1648	Anodized aluminum trim on bottom edge of all body compartment openings including pump enclosure if applicable with painted edges.	1
3340-2090	Aluminum treadplate removable enclosure for the cascade system bottle storage racks in the dunnage pan. Includes a valve access door.	1
3340-2668	The outboard panels of the roof top compartments (or full width hosebed if applicable) to have painted smooth plate overlays that are flush with the body sides. Note: The front and rear of the panel will have a shallow vertical seam. Long bodies may also have a center seam.	1
3340-2761	Raise floor in right side compartment(s) as required to clear engine after-treatment system. Door opening(s) to remain standard height. This modification affects compartment dimensions in specs. See sales drawing for updated dimensions.	1
<b>CASCADE SYSTEM/FILL STATIONS</b>		
3315-0005-3V8	2-Bottle UN-ISO 6000 PSI Breathing Air Cascade System with air panel, bottle rack and all associated air lines, valves and gauges. Rack and bottles to be located in as shown per customer approval drawing. Option requires additional sales code(s) to accommodate structure and access.	1
<b>SCBA BOTTLE STORAGE</b>		
3320-0100	Strap, loop style to retain SCBA bottle(s). Locate one per bottle in each exterior body storage compartment.	1
3320-0182-497	E-ONE designed (1) SCBA bottle storage driver side body wheel well offset rearward with hinged door and push button latch. Door material to match wheel well material. Holds standard size SCBA bottle, 20lbs ABC Extinguisher (10.25"x7"x24") or 2.5 gal Water Extinguisher (9"x7"x24.5"). Door shall cover the recessed fuel fill if located in the wheel well adjacent to the SCBA storage.	1
3320-0184-495	E-ONE designed (3) SCBA bottle storage driver side body wheel well offset forward with hinged door and push button latch. Door material to match wheel well material. Holds standard size SCBA bottles. Upper storage troughs hold standard size 20lbs ABC Extinguisher (10.25"x7"x24") or 2.5 gal Water Extinguisher (9"x7"x24.5") in each trough.	1
3320-0184-498	E-ONE designed (3) SCBA bottle storage officer side body wheel well offset forward with hinged door and push button latch. Door material to match wheel well material. Holds standard size SCBA bottles. Upper storage troughs hold standard size 20lbs ABC Extinguisher (10.25"x7"x24") or 2.5 gal Water	1

Salescode	Extended Description	Qty
<b>SCBA BOTTLE STORAGE</b>		
3320-0184-500	Extinguisher (9"x7"x24.5") in each trough. E-ONE designed (3) SCBA bottle storage officer side body wheel well offset rearward with hinged door and push button latch. Door material to match wheel well material. Holds standard size SCBA bottles. Upper storage troughs hold standard size 20lbs ABC Extinguisher (10.25"x7"x24") or 2.5 gal Water Extinguisher (9"x7"x24.5") in each trough.	1
<b>PUMPS</b>		
4005-0031	Rating 1500 GPM.	1
4005-0204	E-ONE 1250-1500 GPM pump, single stage. Requires primer option.	1
<b>PUMP CERTIFICATION</b>		
4475-0000	Pump certification 750-2250 GPM (or metric/imperial equivalent).	1
<b>PUMP OPTIONS</b>		
4015-0053-198	Steamers to be Flush + 1". Location: driver's side.	1
4015-0053-199	Steamers to be Flush + 1". Location: officer's side.	1
4015-0098	Manual operated master pump drain. The master drain shall be clearly marked and placed in accessible location on pump panel.	1
4015-0130-737	Additional Trident Primer Valve, Located: officer side before master intake valve. Requires aux air tank if connected to front or rear intake.	1
4015-0130-738	Additional Trident Primer Valve, Located: driver side before master intake valve. Requires aux air tank if connected to front or rear intake.	1
4015-0133	Anode for Darley pump - (1) intake side.	1
4015-0150	Darley pump shift override.	1
4015-0177	Additional Anode for Darley pump. Location: Discharge side of pump.	1
4015-0242	Trident primer W/3 barrel push button control. For use with 1250 GPM and larger pumps. Requires 15.6 CFM or larger engine air compressor.	1
4015-0324-202	6" Intake Elkhart Electric Valve with relief. Requires valve controller option. Location: driver side pump panel.	1
4015-0324-203	6" Intake Elkhart Electric Valve with relief. Requires valve controller option. Location: officer side pump panel.	1
4015-0384	2-Button electric pump shift.	1
<b>INTAKES</b>		
4440-0152	2.5" Left Intake Elkhart Unibody Manual Valve w/30 degree Chrome Droop.	1
<b>DISCHARGES AND PRECONNECTS</b>		

Salescode	Extended Description	Qty
<b>DISCHARGES AND PRECONNECTS</b>		
4415-0036	3" Left Front Hose Bed Discharge Akron Manual Valve.	1
4415-0178-530	Polished Stainless Steel Swivel Located on Top of Bumper driver's side outboard for Front Bumper Discharge.	1
4415-0491-581	2.5" Left Panel Discharge Elkhart Manual UnibodyValve w/30 Degree Chrome Droop. Location: left side discharge 1.	1
4415-0491-582	2.5" Left Panel Discharge Elkhart Manual UnibodyValve w/30 Degree Chrome Droop. Location: left side discharge 2.	1
4415-0492-584	2.5" Right Panel Discharge Elkhart Manual UnibodyValve w/30 Degree Chrome Droop. Location: right side discharge 2.	1
4415-0547	2.5" Front Bumper Discharge Elkhart Unibody Manual Valve	1
4415-0629-351	2.5" Right Rear Discharge Elkhart Unibody Manual Valve Location: right rear discharge	1
4415-0685	Triple Speedway (2) 1.5" and (1) 2.5" with Elkhart Unibody Manual Valves.	1
4415-1354-583	4" panel discharge w/3" Elkhart electric Unibody valve, 30 degree droop and cap (Waterous pumps noted location to be forward lower port). Requires valve controller option. Location: right side discharge 1	1
4415-1360	3" Deck gun discharge w/ Elkhart Unibody electric valve. Requires valve controller option. Includes MNPT termination.	1
4417-0054-357	The hosebed preconnect shall be extended to the rear of the hosebed area. End of pipe with adapter and cap installed shall be flush with the end of the hosebed and shall not protrude past the rear of the body. A protective cover with slots for ventilation shall be provided to protect the preconnect piping and the hose stored in the area. Location: driver's side hose bed preconnect 1	1
4417-0106-684	Deck gun piping to be positioned officer side of hose bed storage pan.	1
<b>DISCHARGE OPTIONS</b>		
4417-0073	Deck gun TFT 12" Extend-A-Gun, 3" manual operation.(outlet shall terminate with MNPT threads)	1
4417-0154-356	Additional electric controller for discharge electric valve locate adjacent to the outlet. Locate.deck gun.	1
4417-0175	Innovative Controls push/pull valve controls with locking T handles.	1
4417-0176	Innovative Controls 3/4" bleeder/drain valve include lift lever with ergonomic grip.	10
4417-0185	Innovative Controls discharge and intake bezels with integral color code and verbiage for side mount pump panel.	1
4417-0246	Dealer/Customer installed monitor, nozzle and/or tips, make and model as specified.	1

Salescode	Extended Description	Qty
<b>DISCHARGE OPTIONS</b>		
4417-0281	Speedlay plumbing location (2) 1.5" in lower storage area and (1) 2.5" in upper storage area.	1
4417-0364-356	Elkhart Apex 100 electric valve controller with full color LCD display. Locate on pump operator panel to control deck gun.	1
4417-0364-583	Elkhart Apex 100 electric valve controller with full color LCD display. Locate on pump operator panel to control right side discharge 1.	1
4417-0375-3JI	Elkhart Apex-S electric valve controller. Locate on pump operator panel to control driver side 6 in pump inlet.	1
4417-0375-3JJ	Elkhart Apex-S electric valve controller. Locate on pump operator panel to control officer side 6 in pump inlet.	1
4417-0424	Hinge diamond plate cover with latch for the 2nd deck gun controller located adjacent to the discharge outlet.	1
4417-0475-878	Akron Navigator Pro 3 9343 open/close electric valve controller with full color LCD display. Locate on pump operator panel to control driver side intake.	1
4417-0475-879	Akron Navigator Pro 3 9343 open/close electric valve controller with full color LCD display. Locate on pump operator panel to control officer side intake.	1
<b>PRESSURE GOVERNORS</b>		
4465-0047	FRC PumpBoss Max pressure governor (PBA500 series). Includes engine monitor gauges.	1
<b>GAUGES</b>		
4435-0034	Fuel level gauge on pump operator's panel.	1
4435-0252	Innovative Controls SL Plus series foam tank level gauge (foam tank A).	1
4435-0256-295	Innovative Controls SL Plus series tank gauge w/SL Plus Monster tank level gauge package. Location of SL Plus Monster Lights: each side of cab towards rear.	1
4435-0290-229	Additional IC Monster Water Level Light. Located: driver rear.	1
4435-0393	Innovative Controls gauge heater and cables for 4 gauges.	2
4435-0394	Cable for IC gauge heater system. additional (EA).	9
4435-0451	Innovative Controls TC Series 2.5" (63MM) pressure gauge with chrome bezel.	10
4435-0453	Innovative Controls TC Series 4" (100MM) Master pressure gauges with dual chrome bezel. Includes integrated test ports and alarm.	1
4435-0458	Pump panel pressure gauges to be 0-400 / Master Intake gauge to be 30-0-400.	1
<b>FOAM SYSTEMS</b>		
4430-0020	2002 Hypro/FoamPro foam system.	1

Salescode	Extended Description	Qty
<b>FOAM SYSTEMS</b>		
4430-0079	The foam system performance shall be tested and certified in compliance with the applicable NFPA requirements.	1
<b>FOAM SYSTEM OPTIONS</b>		
4432-0053-355	Foam system plumbed to 2.5 in. speedlay preconnect.	1
4432-0053-562	Foam system plumbed to 1.5 first speedlay.	1
4432-0053-563	Foam system plumbed to 1.5 second speedlay.	1
4432-0053-565	Foam system plumbed to driver's side front jump line.	1
<b>ELECTRICAL SYSTEMS</b>		
5010-0049	Vehicle data recorder - 2009 / 2016 / 2024 NFPA compliant. Includes occupant detection shown in multiplex display. E-ONE chassis only.	1
5010-0094	Nanoprotech (or equivalent) corrosion inhibiting spray coating to be applied on all exposed electrical connections.	1
5010-0145	HVAC Controlled through multiplex display(s).	1
5010-0153	ControlMaxx Electrical system for pumper / tanker / rescue / ARFF.	1
5010-0158-168	10" display for multiplex electrical system. Location: officer's side engine cover.	1
5010-0158-649	10" display for multiplex electrical system. Location: driver's side engine cover.	1
<b>LIGHT BARS</b>		
5300-0504	Whelen MKEZ7 1.5" standard mount for front light bar (PR).	1
5300-0506-000-4U	Front light bar LED color: RED with RED lenses (If applicable, includes side facing when colors are the same.)	1
5300-0507	Light bar Whelen Freedom IV Model F4X7 72" with 14 LED modules. Location: Centered on the front cab roof.	1
<b>WARNING LIGHTS</b>		
5600-0787-3RH-4U	Warning light Whelen M2W Wide Angle Super LED (PR). Surface mounted w/chrome flanges (if applicable). Location: (1) each side NFPA/ULC required lower zone rear side facing, color will be RED with RED lenses.	1
5600-0789-3RF-4U	Warning/ground and/or scene light Whelen M6V2 series Linear Super LED (PR). Location: (1) each side NFPA/ULC required lower zone forward side facing, color will be RED with RED lenses.	1
5600-0789-3RG-4U	Warning/ground and/or scene light Whelen M6V2 series Linear Super LED (PR). Location: (1) each side NFPA/ULC required lower zone midship side facing, color will be RED with RED lenses.	1
5600-0850-170	Hazard (door ajar) light TecNiq S38 LED red. Location: center overhead.	1

Salescode	Extended Description	Qty
<b>WARNING LIGHTS</b>		
5600-0940	Mars 888 LED pedestal mounted traffic clearing light on front of cab centered below windshield. Lens color: clear.	1
5600-0948-3RE-4U	Warning light Whelen M6 series Linear Super LED (PR) RED with RED lenses. Location: (1) each side NFPA/ULC required lower zone front facing.	1
5600-0948-3RI-4U	Warning light Whelen M6 series Linear Super LED (PR) RED with RED lenses. Location: (1) each side NFPA/ULC required lower zone rear facing.	1
5600-0948-463-4U	Warning light Whelen M6 series Linear Super LED (PR) RED with RED lenses. Location: (1) each side in front quad inboard of NFPA warning light.	1
5600-0948-464-4U	Warning light Whelen M6 series Linear Super LED (PR) RED with RED lenses. Location: (1) each side of cab down low just ahead of rear doors.	1
5600-0949-457-4U	Warning light Whelen M9 series Super LED (PR) RED with RED lenses. Location: (1) each side of body rear facing up high.	1
5600-0949-G98-4U	Warning light Whelen M9 series Super LED (PR) RED with RED lenses. Location: (1) each side of body side facing upper forward.	1
<b>DIRECTIONAL LIGHT BARS</b>		
3340-0125	Smooth plate sanded box for recessed directional light bar on rear body.	1
5310-0020-846	Directional light bar control is to be located center overhead console offset to driver side.	1
5310-0025	Directional light circuit wiring through upper level warning.	1
5310-0028	Whelen Traffic Advisor Model TAM83 LED - 31" long, with clear lenses.	1
<b>SIRENS</b>		
5500-0010-209	Federal Q2B siren - flush mounted in bumper. Location: driver side front bumper. Requires activation switch.	1
5500-0024-847	The primary electronic siren control is to be located center overhead console offset to officer side.	1
5500-0103	Whelen model 295SL101 siren with plug-in microphone.	1
<b>SPEAKERS</b>		
5510-0029-852	Speaker, Federal Signal Dynamax ES100 with "E-ONE" grille through bumper. Location: one each side front bumper inboard of frame.	2
<b>DOT LIGHTING</b>		
5150-0017	License plate light LED with chrome housing located at the rear of the body.	1
5150-0151	Marker light package cab / body LED. Body lights to be .75" Dia for custom pumper and tankers.	1
5150-0271	Bracket license plate at rear of body. Smooth plate sanded bracket.	1

Salescode	Extended Description	Qty
<b>DOT LIGHTING</b>		
5150-0299-5WD	Front (if applicable) and rear turn signal flash pattern: sequential arrow.	1
5150-0302	Whelen M6 series LED vertical mount tail lights. Includes LED stop/tail, turn and back-up lights with vertical 4 light housing and weatherproof connectors. Requires turn signal flash pattern.	1
<b>LIGHTS - COMPARTMENT, STEP &amp; GROUND</b>		
5380-0111	Compartment light Amdor LED for medical cabinet (EA).	2
5380-0144	Compartment light package Amdor Luma-Bar LED for medium bodies. Includes two lights per compartment (four if transverse).	1
5380-0182	Ground light package EON LED - large.	1
5380-0323	The auxiliary steps below the cab doors and/or below pump module/body (if applicable) to have EON LED lights to illuminate the stepping surface and ground below (IPO lights indicated in the main ground light package).	1
<b>LIGHTS - DECK AND SCENE</b>		
5390-0007	Deck/scene light circuit wiring through chassis reverse. Requires rear deck or scene light.	1
5390-0025	Cab scene lights are to be switched with cab doors in addition to standard.	1
5390-0190	Hose bed light Amdor H2O. Locate at the front area of hose bed. Switched with work light switch in cab.	1
5390-0264-457	FireTech FT-GESM scene lights (PR) with chrome flange (when required) and weatherproof connectors. Switch in cab (driver and officer side lights switched separately). Locate: (1) each side of body rear facing up high.	1
5390-0264-490	FireTech FT-GESM scene lights (PR) with chrome flange (when required) and weatherproof connectors. Switch in cab (driver and officer side lights switched separately). Locate: (1) each side of vista forward of rear doors.	1
5390-0264-861	FireTech FT-GESM scene lights (PR) with chrome flange (when required) and weatherproof connectors. Switch in cab (driver and officer side lights switched separately). Locate: driver side forward and rearward areas of roof top storage compartment (inboard of warning lights if equipped).	1
5390-0264-862	FireTech FT-GESM scene lights (PR) with chrome flange (when required) and weatherproof connectors. Switch in cab (driver and officer side lights switched separately). Locate: officer side forward and rearward areas of roof top storage compartment (inboard of warning lights if equipped).	1
<b>LIGHTS - NON-WARNING</b>		
5400-0137	Pump panel LED light package for side mount eMAX. Includes (6) TecNiq EON lights with S/S housings, located (3) each side above lower side intake/discharge	1

Salescode	Extended Description	Qty
<b>LIGHTS - NON-WARNING</b>		
5400-0185	panels. Includes S/S light shields. SM eMAX only. LED pump compartment light (EA).	1
5400-0224	Engine compartment light Optronics LED Series ILL22 (EA).	1
<b>CONTROLS / SWITCHES</b>		
1750-0034-A24	Switch, additional 12 volt/15 amp. Location and function: driver rear of body for rear work lights.	1
5100-0001-1I2	Switch circuit three way. Includes (1) additional switch. An additional switch required for more than two locations. Location: driver rear of body for rear scene lights.	1
5100-0001-2BH	Switch circuit three way. Includes (1) additional switch. An additional switch required for more than two locations. Location: pump operator panel for driver side 12v scene/flood lights.	1
5100-0001-2BI	Switch circuit three way. Includes (1) additional switch. An additional switch required for more than two locations. Location: pump operator panel for officer side 12v scene/flood lights.	1
5100-0001-2BJ	Switch circuit three way. Includes (1) additional switch. An additional switch required for more than two locations. Location: pump operator panel for rear 12v scene/flood lights.	1
5100-0001-2BK	Switch circuit three way. Includes (1) additional switch. An additional switch required for more than two locations. Location: pump operator panel for front 12v scene/flood lights.	1
5100-0001-2TX	Switch circuit three way. Includes (1) additional switch. An additional switch required for more than two locations. Location: driver side rear of body for left side facing scene/flood lights.	1
5100-0001-2TY	Switch circuit three way. Includes (1) additional switch. An additional switch required for more than two locations. Location: driver side rear of body for right side facing scene/flood lights.	1
5100-0006-198	Foot switch to control Q2B located driver's side.	1
5100-0006-968	Foot switch to control Q2B located officer's side for left foot.	1
5100-0131	Foot switch(es) mounted on a 30 degree bracket.	2
5100-0165	Audible door ajar alarm wired through door ajar light. For use with multiplex display(s) only.	1
<b>CAMERAS / INTERCOM</b>		
5350-0060	Diamond plate camera shield.	1
5350-0182	Safety Vision officer's side camera SV-622RS w/ SV-512 cable. Requires Safety	1

Salescode	Extended Description	Qty
<b>CAMERAS / INTERCOM</b>		
	Vision back-up camera option. Camera to be located on front cab corner interlocked with right turn signal. Camera to be approx 31" up from bottom of cab (35" with lowered cab step option). Camera only - does not include monitor.	
5350-0192	Safety Vision back-up camera wired through multiplex display. Video displays automatically when transmission is in reverse. Camera only - does not include monitor.	1
5350-0319	FireCom wireless intercom kit to include a digital intercom model 5100D, one (1) base transmit unit with up to (5) radio/intercom only transmission and up to (5) headset hooks shall be installed within the cab. Headsets are not included and ordered separately (misc loose equip).	1
<b>MISC ELECTRICAL</b>		
5110-0004	Alternating flasher for headlights. Not available on Ford chassis.	1
5110-0017	Back-up alarm 97 dB.	1
5110-0219-762	Blue Sea 12V power distribution module model 5032. Location: behind officer's seat.	1
<b>GENERATOR</b>		
5250-0036-684	Generator Smart Power 6KW hydraulic model HR-6 (with top mount cooler). Includes generator control / PTO engage switch and a gauge panel located adjacent to breaker box. Generator location: officer side of hose bed storage pan.	1
<b>GENERATOR TEST</b>		
5255-0001	Testing - Line voltage power source (generator / inverter) on units with rated water pump. (3rd Party)	1
<b>BREAKER BOXES</b>		
1750-0060	Auto transfer switch 120 volt. Includes 8 place breaker box. Allows all interior receptacles to be powered by either shore power or generator. Locate adjacent to the main breaker box or as specified.	1
5200-0000-752	Breaker box 8 place single phase. Includes main breaker. Note: Main breaker occupies 2 places leaving 6 available. Locate L2 upper forward wall.	1
5200-0014-A31	Breaker box 2 place single phase. For use with up to two options wired through shoreline power with 20A or larger inlet recept. Location behind driver's seat.	1
<b>LIGHTS - AREA</b>		
5450-0293	FireTech 75" 12V brow light with integrated marker lights and white housing with spot, flood & beam pattern. Includes switch accessible to driver. Replaces front brow marker lights. Requires special bracket 5450-0340 on aerials with waterway	1

Salescode	Extended Description	Qty
LIGHTS - AREA		
5450-0337-493	trough. Not available on aerials with deep trough. FireTech 35" 12V mini brow light with white housing and flood optics. Includes switch in cab (driver and officer side facing lights switched separately). Location: driver and officer side over rear cab door.	2
RECEPTACLES		
5470-0004-664	Receptacle household 20A/110V duplex 3-prong NEMA 5-20 with cover plate interior mounted wired to inlet receptacle. Location: L2 high on forward wall.	1
5470-0004-743	Receptacle household 20A/110V duplex 3-prong NEMA 5-20 with cover plate interior mounted wired to inlet receptacle. Location: L3 high on forward wall.	1
5470-0004-744	Receptacle household 20A/110V duplex 3-prong NEMA 5-20 with cover plate interior mounted wired to inlet receptacle. Location: R1 high on forward wall.	1
5470-0004-745	Receptacle household 20A/110V duplex 3-prong NEMA 5-20 with cover plate interior mounted wired to inlet receptacle. Location: R2 high on forward wall.	1
5470-0004-746	Receptacle household 20A/110V duplex 3-prong NEMA 5-20 with cover plate interior mounted wired to inlet receptacle. Location: R3 high on forward wall.	1
5470-0004-763	Receptacle household 20A/110V duplex 3-prong NEMA 5-20 with cover plate interior mounted wired to inlet receptacle. Location: rear wall of driver side medical compartment up high.	1
5470-0004-764	Receptacle household 20A/110V duplex 3-prong NEMA 5-20 with cover plate interior mounted wired to inlet receptacle. Location: rear wall of officer side medical compartment up high.	1
5470-0004-K61	Receptacle household 20A/110V duplex 3-prong NEMA 5-20 with cover plate interior mounted wired to inlet receptacle. Location: L4 high on forward wall.	1
5470-0004-K62	Receptacle household 20A/110V duplex 3-prong NEMA 5-20 with cover plate interior mounted wired to inlet receptacle. Location: R4 high on forward wall.	1
ELECTRIC CORD REELS		
5130-0002-887	Cord reel electric with 200' of 10/3 yellow cable. Locate roof top compartment above R4	1
5130-0022-C78	Rollers for cord reel mounted through panel. Qty. EA. Location(s): on support bracket.	1
5130-0024-392	Electric cord reel rewind switch. Switch located on wall near cord reel.	1
5130-0028	Rollers, captive for cord reel mounted on reel. May include a bracket (as required).	1
5130-0039-887	Bracket for rollers. A support bracket for rollers shall be provided up high at compt opening for reel(s) in roof top compartment above R4.	1
MISC LOOSE EQUIPMENT		

Salescode	Extended Description	Qty
<b>MISC LOOSE EQUIPMENT</b>		
7900-0014	DOT Required Drive Away Kit - Kit includes three (3) triangular warning reflectors with carrying case. This kit is for the <u>end</u> user and is to remain with the truck.	1
<b>EXTERIOR PAINT</b>		
8100-0062	Paint Sample Spray Out - Dealer is responsible for returning written approval prior to order release. Base color of cab / chassis. Qty one in BOM will supply a pair of paint samples (one for dealer/customer, one for factory).	1
8100-0116	Rear body surface to have a sanded finish (not painted job color). Includes hinged doors that do not have discrete sales codes and removable panels.	1
8100-0222	Paint roll up door header plate(s) job color for all painted roll-up doors.	1
8100-0421-000-39	Paint air conditioning condenser cover (Non-metallic color). Paint color: Job Color.	1
8100-0838	PPG brand paint will be used on the E-ONE supplied components.	1
8100-0839	Paint Body - Small - For Pumpers, Rear Mounts, S/A Tankers and Rescues (non-metallic). Color:	1
8100-0851	Paint E-ONE cab - (non-metallic) paint. Color:	1
<b>INTERIOR PAINT</b>		
8150-0011	The interior of the cab to be painted multi-tone gray finish.	1
<b>STRIPING</b>		
8300-0042	White rubrail scotchlite insert.	1
8300-0061-000-7W	Chevron "A" style 6" individual Scotchlite striping full width on rear of body. Includes rear facing extrusions, panels and doors. Colors to be As Specified.	1
8300-0142-000-7W	Chevron "A" style 6" individual Scotchlite striping on front bumper. Colors to be As Specified.	1
8300-0333	Single NFPA Scotchlite Stripe - upto 10" wide with hockey style, Z or S style or other customer specific design style. Stripe to be installed on cab and the body. Size, color and location as specified by the customer.	1
8300-0334	Additional NFPA Scotchlite Stripe - up to 3" wide on cab and the body. Design, size, color and location as specified by the customer.	2
8300-0381	Yellow perimeter marking to indicate designated standing / walking areas above 48" high in compliance with NFPA 1900/1901 consisting of individual Reflexite diamonds approximately 1" wide. Steps, ladders and areas with a railing or structure at least 12" high are excluded from this requirement.	1
<b>GRAPHICS</b>		
8400-0060	Graphics drawing showing striping, lettering and logos. Requires E-ONE installed	1

Salescode	Extended Description	Qty
<b>GRAPHICS</b>		
8400-0067	graphics. E-ONE logo with grey backing on M6 series vertical tail light housing (PR).	1
<b>WARRANTY / STANDARD &amp; EXTENDED</b>		
9100-0101	Meritor 5 year / unlimited miles parts and labor warranty for front non-drive axle. Exceptions: MFS rated at 22,800 includes a 2 year / 200K miles parts and labor warranty and a front drive axle includes a 2 year / unlimited miles parts and labor warranty.	1
9100-0102	Meritor 5 year unlimited miles, parts and labor rear drive single or rear drive tandem axle warranty.	1
9100-0117	General One (1) year or 24,000 Miles Limited Warranty (RFW0001)	1
9100-0126	Custom chassis One (1) Year or 18,000 Miles Limited Warranty (RFW0101).	1
9100-0132	Electrical One (1) Year or 18,000 Miles Limited Warranty (RFW0201).	1
9100-0136	Body Structure Aluminum Ten (10) years or 100,000 Miles Limited Warranty (RFW0502).	1
9100-0138	Cab Structural Ten (10) Years or 100,000 Miles Limited Warranty (RFW0602).	1
9100-0139	Plumbing and piping (Stainless Steel) Ten (10) years or 100,000 Miles Limited Warranty (RFW0800).	1
9100-0140	Paint and Finish (Exterior Clear coated) Ten (10) Years Limited Warranty (RFW0710).	1
9100-0141	Cab Paint and Finish (Exterior Clear coated) Ten (10) Years Limited Warranty (RFW0710).	1
9100-0151	Frame Rail Corrosion (Zinc Plate and Powder Coat) Twenty Five (25) Years or 150,000 Miles Limited Warranty (RFW0316).	1
9100-0152	Frame Components Corrosion (Zinc Plate) Twenty (20) Years or 132,000 Miles Limited Warranty (RFW0314).	1
9100-0165	Frame Rail Lifetime (50) Years or 250,000 Miles Limited Warranty (RFW0305).	1
9100-0168	Regulated Emissions Systems Ten (10) Years or 450,000 Miles or 22,000 Engine Hours Limited Warranty (RFW0144).	1
9100-0169	Regulated Emissions Two (2) Year or 24,000 Miles Tire Warranty (RFW0145).	1
9100-0170	Regulated Emissions Five (5) Year or 100,000 Miles AC Leak Warranty (RFW0146).	1
<b>SUPPORT, DELIVERY, INSPECTIONS AND MANUALS</b>		
9300-0009	Manuals, Operator and Service in digital format.	1
9300-0012	Pump panel approval drawings. Will be provided on purchased units prior to construction.	1

Salescode	Extended Description	Qty
<b>SUPPORT, DELIVERY, INSPECTIONS AND MANUALS</b>		
9300-0016	Approval Drawings-Standard.	1
9300-0031	Dash/Console panel layout approval drawings. Will be provided on purchased units prior to construction.	1
9300-0316	Fire Apparatus Safety Guide published by FAMA, latest edition.	1
<b>Dealer Supplied Equipment</b>		

TRACY WELCH  
MAYOR

PEGGY S. BATEMAN  
CITY CLERK

CHARLES N. CONZO  
CITY TREASURER

JOHN A. HOBLIT  
CITY ATTORNEY



## CITY OF LINCOLN, ILLINOIS

700 Broadway St., P.O. Box 509, Lincoln, IL 62656

*Named for and Christened by Abraham Lincoln, 1853—Incorporated February 16, 1865*  
CITY COUNCIL MEETS FIRST AND THIRD MONDAY NIGHTS EACH MONTH

To: Mayor and Aldermen of the City of Lincoln

From: Andrew Bowns, Wastewater Project Manager

Meeting Date: January 13, 2026

RE: Influent Pumping Station - Heater Replacement

### Background

The 3 electric heaters in the Influent Pumping station are at the end of their life and in need of replacement.

### Analysis/Discussion:

The heaters are only 5 years old, but we will have this turnaround timeframe due to the Hydrogen-Sulfide(H2S) exposure in the Influent Pumping Station. Every effort to evacuate this gas out of the building is made; while also not increasing the utility invoice by a significant amount. The heaters are like kind direct replacements and will be installed by onsite staff.

### Fiscal Impact:

The total cost, including a 10% buffer, will be \$23,132.97.

### COW Recommendation:

Place "Influent Pumping Station - Heater Replacement" on the January 20th voting session in an amount not to exceed \$23,132.97.

### Council Recommendation:

Approve "Influent Pumping Station - Heater Replacement" in an amount not to exceed \$23,132.97.

### CITY COUNCIL

**FIRST WARD**  
STEVE PARROTT  
ROBIN McCALLEN

**SECOND WARD**  
SAM DOWNS

**THIRD WARD**  
KEVIN BATEMAN  
DENNIS CLEMONS

**FOURTH WARD**  
RHONDA O'DONOGHUE  
STAN ANDERSON



**NORTHERN®**  
TOOL + EQUIPMENT

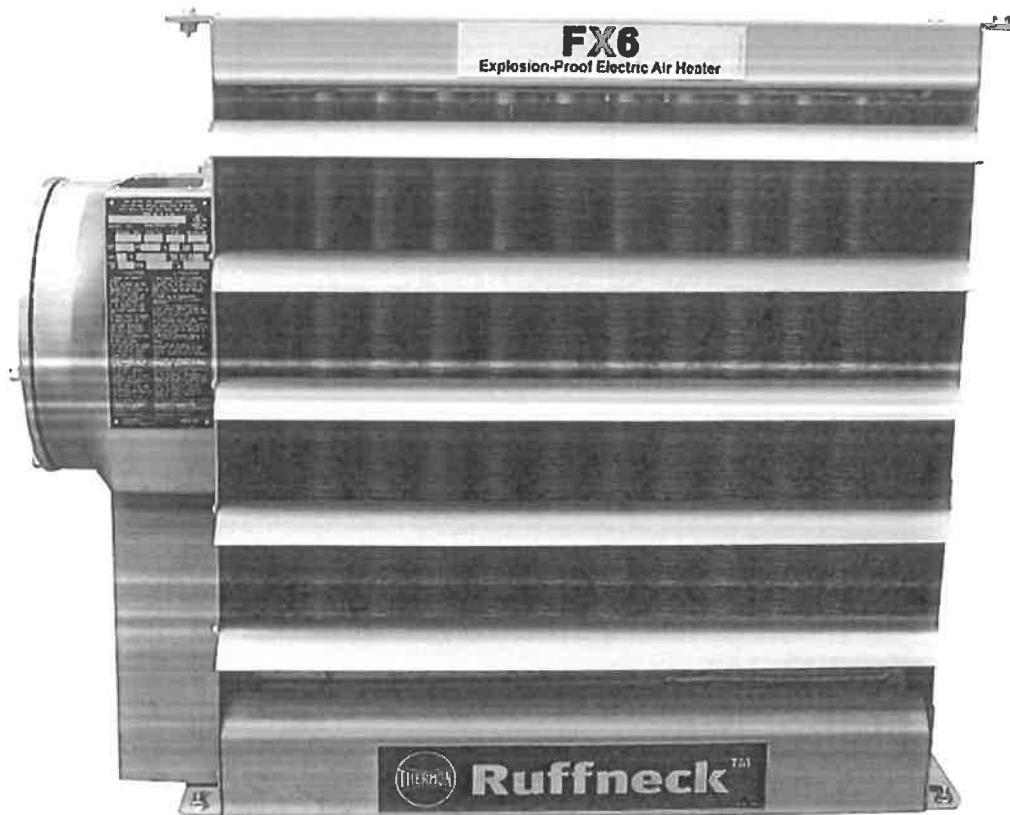
< Electric Hazardous Location + Explosion-Proof Heaters / Item# 5089024

**Ruffneck FX6 Explosion-Proof Forced Air Heater, 5kW, 17050 Btu,  
Model# FX6-480360-050-T**

*\$ 210/ea/shipping*



(0) [Write a Review](#) [Ask a Question](#)



## Instant Answers by Northern Tool

- What safety features does it have?
- What is the airflow rate?
- Is this heater explosion-proof?
- What materials is the cabinet made from?
- Is it hardwired or plug-in?

Ask a question about this item

Powered by  alby

This is an AI tool. Please double-check product details before purchasing.

# \$6799.99

Quantity

Qty: 1 ▾

Add to Cart

 Save to List

 **Shipping:**

Factory shipped

Heavy/large item. Lift gate service available. 

[See Shipping Options](#)



**Store Pickup:**

Not available - online only

- Hazardous Location Rating: Class I, Divisions 1 and 2; Groups C and D; Class II, Groups E, F and G; Class II Division 2, Groups F & G; Class I Zones 1 & 2, Groups IIA & IIB Temperature Code T3B [329°F (165°C)]\*
- Enclosures: NEMA Type 7 & 9. For dry, indoor use only. Do not immerse in water. Do not store or use in areas exposed to rain or snow
- Backup over pressure protection standard on all heaters. › Standard unit now has low ambient operating ranges to -58°F (-50°C) › Backup over temperature protection with dedicated contactor.

- Two levels of over temperature protection new standard on all FX6 heaters.
- Motor Type: Explosion-proof. Thermally protected. Permanently lubricated ball bearings. 1725 RPM.

[See full description](#)

## Product Summary



Ruffneck FX6 heaters are cULus-certified for use in hazardous locations. They are designed for the harshest environments such as dry indoor industrial applications, oil refineries, petrochemical plants, pulp and paper mills, grain elevators, hazardous waste storage facilities, wastewater treatment plants, etc., where specific explosive gases or dust may be present. Suitable for extreme environments with low ambient operating temperatures as low as -58°F (-50°C). The FX6 offers a larger junction box for easier installation, additional limit controls, and a heavy-duty core. Two levels of pressure and thermal protection provided standard on all units for best-in-class safety and reliability. The heater core assembly is contained in a sturdy, epoxy-coated 12-gauge steel cabinet, which also carries the motor and fan assembly. Adjustable louvers allow directional control of the airflow. A narrow gap, two-piece fan guard is provided to shield all moving parts. All fasteners are zinc plated for corrosion protection. Ruffneck heaters are built to last. All Ruffneck products are subjected to exhaustive technical analysis and testing during design and development and are manufactured under a registered quality assurance program. As a result, they have consistently proven their safety and reliability. For hazardous location heating, rely on the Ruffneck FX6 heater for the most

### What's Included

(1) Explosion-Proof Forced Air Heater c/w T'stat - 5kW, 480V, 3Ø - Temp Code T3B

dependable, trouble-free service available. Suitable for the following hazardous location classifications: Class I, Division 1 2 Groups C D Class II, Division 1 Groups E, F G Class II, Division 2 Groups F G Class I, Zones 1 2 Groups IIA IIB Temperature Code T3B 329°F (165°C) Low Ambient Operating Ranges -58°F (-50°C)

## Downloads

 Additional Product Info

 Additional Product Info2

## Features + Benefits

- Hazardous Location Rating: Class I, Divisions 1 and 2; Groups C and D; Class II, Groups E, F and G; Class II Division 2, Groups F & G; Class I Zones 1 & 2, Groups IIA & IIB Temperature Code T3B [329°F (165°C)]\*
- Enclosures: NEMA Type 7 & 9. For dry, indoor use only. Do not immerse in water. Do not store or use in areas exposed to rain or snow
- Backup over pressure protection standard on all heaters. › Standard unit now has low ambient operating ranges to -58°F (-50°C) › Backup over temperature protection with dedicated contactor.
- › Two levels of over temperature protection new standard on all FX6 heaters.
- Motor Type: Explosion-proof. Thermally protected. Permanently lubricated ball bearings. 1725 RPM.
- Fan: Aluminum blade. Steel spider and hub with 5/8" (15.875 mm) bore
- Fan Guard: Split design with close wire spacing. 1/4" (6.3 mm) diameter probe will not enter
- Mounting Holes: Two 9/16". (14.3 mm) diameter holes at top
- Heating Elements: Three long-life, low-watt-density, high grade metal-sheathed elements
- Safety Protection Circuit: Snap action bimetal switch, rated for 100,000 cycles at 10 amps. Part of secondary thermal protection circuit with dedicated contactor. Independent of main control circuit.
- Control Circuit: 120 V, 0.128 amps, 15 VA. (Grounded)
- Slim Junction Box: 10.25" (230 mm) x 8.00" (180 mm) x 6.75" (172 mm)
- Control Transformer: Multi-tap primary, 120 V secondary, 50 VA
- Contactor: 75 amps. Rated for 1,000,000 mechanical operations. 120 V, 15 VA coil (separately fuse-protected)

- Heat Transfer Fluid: Long life formulated propylene glycol and water
- Cabinet Material: 12 ga. (0.104") (2.60 mm) steel. Epoxy coated with five-stage pretreatment, including iron phosphate. Optional stainless steel.
- Overpressure Protection: Preset 100 psig (690 kPa) pressure relief valve, aluminum body, no field serviceable parts
- Core: Steel with integral aluminum fins, vacuum charged and hermetically sealed
- Conduit Material: Heavy walled, 0.122" (3.1 mm) steel
- Optional Built-In Thermostat: Explosion-proof. 36°F to 82°F (2°C to 28°C)

## Key Specs

Attribute	Specification	Attribute	Specification
Item#	5089024	Volts	480
Brand	Ruffneck	Watts	5,000
Manufacturer's Warranty	3 year limited warranty	Amps	7.2
Ship Weight	197.0 LB	Air Flow	500 cfm
Heat Type	Forced Air	Hardwired	Yes
Heat Output	17,050 Btu/hour	Product Weight	143.0000 lb
Indoor/Outdoor Use	Indoor	Dimensions L x W x H (in.)	24.125 x 24.63 x 19.13 in

## Warranty

### Manufacturer's Warranty

3 year limited warranty

TRACY WELCH  
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CITY ATTORNEY



## CITY OF LINCOLN, ILLINOIS

700 Broadway St., P.O. Box 509, Lincoln, IL 62656

*Named for and Christened by Abraham Lincoln, 1853—Incorporated February 16, 1865*  
CITY COUNCIL MEETS FIRST AND THIRD MONDAY NIGHTS EACH MONTH

To: Mayor and Aldermen of the City of Lincoln

From: Andrew Bowns, Wastewater Project Manager

Meeting Date: January 13, 2026

RE: MRO Savings Program - USABlueBook

### Background

The program attached to this memo provides savings between 5% and 25% on various products. USABlueBook is a current vendor for the City of Lincoln and Veolia

### Analysis/Discussion:

Both the Sewer Department and the Streets and Alleys Department currently order various items through USABlueBook, this program will provide a minimum of 5% annual savings on purchases through USABlueBook. USABlueBook carries a significant amount of items that are used in the street and wastewater maintenance and management activities.

### Fiscal Impact:

N/A

### COW Recommendation:

Place "MRO Savings Program - USABlueBook" on the January 20th voting session.

### Council Recommendation:

Approve "MRO Savings Program - USABlueBook" to save money when purchasing through USABlueBook.

### CITY COUNCIL

#### FIRST WARD

STEVE PARROTT  
ROBIN McCLALLEN

#### SECOND WARD

SAM DOWNS

#### THIRD WARD

KEVIN BATEMAN  
DENNIS CLEMONS

#### FOURTH WARD

RHONDA O'DONOGHUE  
STAN ANDERSON

## LETTER OF PARTICIPATION

DATE: \_\_\_\_\_

COOPERATIVE PURCHASING ORGANIZATION: GOVMVMT \_\_\_\_\_ ("Cooperative")

**CONTRACT DESCRIPTION:**

Agreement Name: (MRO) Maintenance, Repair, Operating Supplies, Industrial Supplies and Related Products and Services

Agreement Number: 24-6800

Lead Agency: Cobb County, GA

Products: Water & Waste Water Products

**SUPPLIER:** HD SUPPLY FACILITIES MAINTENANCE, LTD. [D/B/A USABLUEBOOK]

**PARTICIPATING PUBLIC AGENCY:** \_\_\_\_\_ ("Agency")

Effective as of the date set forth above, the undersigned Agency hereby affirms that it is currently registered with the Cooperative and eligible to participate under the Contract by and between Supplier and Lead Agency as administered by the Cooperative. Supplier has agreed to provide certain Products to eligible Cooperative participants under the terms and conditions set forth in the Contract. Agency agrees to purchase Products from the Supplier according to the terms and conditions of the Contract.

Participation in the Contract will be effective on the date noted above and will run coterminous with the Contract, including any extensions thereof, until such time as Supplier receives written revocation from Agency.

Agency agrees that upon signing this Letter of Participation, Agency is bound by the terms and conditions of the Contract, and the Contract supersedes all previous communications, representations, understandings, and agreements, either oral or written, with respect to said specific matters. The Contract shall exclusively govern the purchases of Products by Agency that occur during the term of the Contract.

### AGENCY

Signature: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

**Upon signature, please send a copy by email to HD Supply Facilities Maintenance, Ltd.:**

Email: \_\_\_\_\_

Attn: \_\_\_\_\_

# Your Water/Wastewater MRO Supplier Dedicated to Your Success

## Compliant Purchasing At Your Fingertips

As a valued partner of GOVMVMT, you have access to:

- Discounted pricing on 55,000 items for water/wastewater MRO
- Free Shipping
- No minimum order requirements
- Free Technical Support
- Dedicated Account Representative to assist with product selection, order assistance, technical advice and more

## Competitive Solicitation Awarded By A Lead Public Agency

**Lead Agency:**  
Cobb County, GA

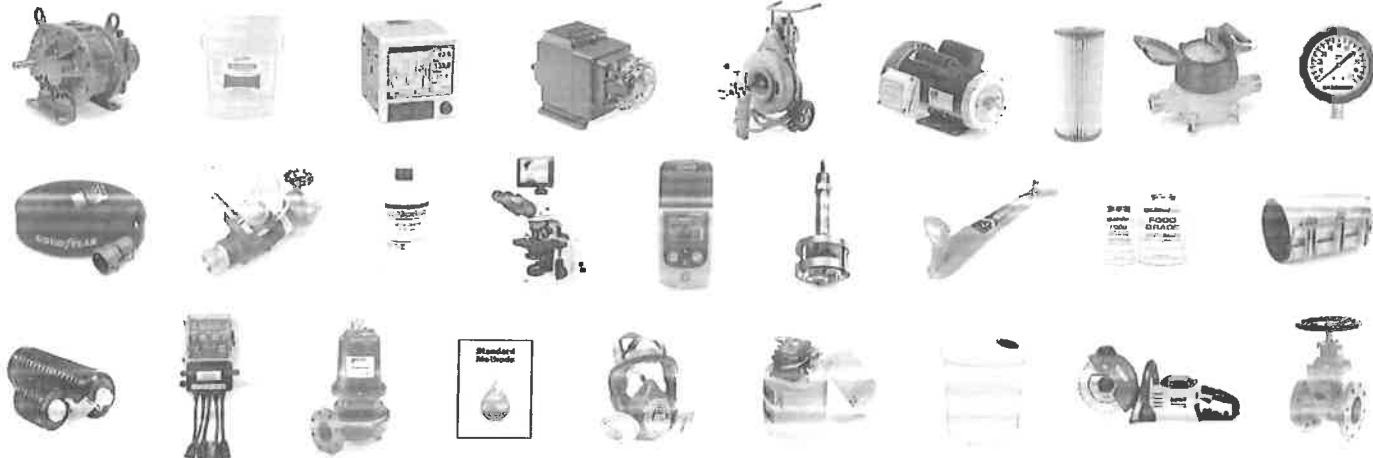


**Contract Number:** **GOVMVMT**  
24-6800

**Term:** Nov 13, 2024 - Nov 12, 2028

Option to renew for three (3)  
one (1) year renewal

## Discounts On Our Water/Wastewater MRO Assortment\*



Reach out to your USABlueBook Representative today for help with orders, information, and more or contact customer service at **800.548.1234**.

\* No source code needed. Tax, freight and special orders are excluded. Pricing subject to change. Sign in to [usabluebook.com](http://usabluebook.com) to access property-specific pricing. Registration may be required. Discount calculated on list price at time of publication and may vary based on customer-specific pricing.

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USABlueBook and HD Supply FEIN #75-2007383



delivers the Best Treatment with...

**Unsurpassed customer service**

Speak with our helpful reps from 6 am–7 pm Central Time, Monday–Friday.

**FREE expert technical support**

Get help with tough applications, equipment troubleshooting and custom product configurations from our knowledgeable team.

**Dedicated account management**

Enjoy personalized service and a single point of contact through your dedicated Account Manager.

**Extensive product selection**

Choose from more than 55,000 items specifically for water and wastewater operations and maintenance.

**Fast shipping**

Our distribution centers stock thousands of products for same-day shipping or will-call pickup.

**24/7 emergency services**

For urgent situations after hours, just call 800.548.1234 and follow the emergency instructions.

**In-house repair services**

Get free evaluations and fast turnaround times on our factory-authorized warranty and non-warranty repair services.

**Satisfaction guarantee**

Our satisfaction guarantee and 30-day return policy let you order with confidence.\*

\*Exceptions apply; please call before returning items.

We have the  
**BRANDS  
YOU  
TRUST**

Choose from more than 55,000 items from over 700 manufacturers.



A Gorman-Rupp Company



Endress+Hauser

People for Process Automation



THE POWER OF CONNECTED



An Ingersoll Rand Business



The Safety Company



Pipe Tools & Vises  
Since 1896



thermo  
scientific



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**HD Supply Facilities Maintenance, Ltd.**

**Product Category Discounts**

<b>Category</b>	<b>Description</b>	<b>Sub-category</b>	<b>Fixed Discount Off List Price</b>
Category 1	<b>Appliances</b>		
		Range Hoods	20%
		Range Hood Filters	20%
		Oven Repair	20%
		Microwave Repair	20%
		Refrigerator Repair	15%
		Washer & Dryer Repair	15%
		Dishwasher Repair	15%
		Gas Supply Lines & Fittings	15%
		Thermometers	10%
		Ice Machine Repair	10%
		Microwaves	10%
		Refrigerators	5%
		Ovens	5%
		Ice Machines	5%
		Dishwashers & other Appliances	5%
		Laundry	5%
		Compact Appliances	5%
Category 2	<b>Electrical</b>		
		Batteries	20%
		Flashlights	20%
		Surge Protection	15%
		Wiring Devices	15%
		Time Switches	15%
		Carbon Monoxide Alarms	15%
		Wiring Devices - Receptacles	15%
		Conduit&Weatherprf/Eltcl Boxes	15%
		Telephone & Video Repair	15%
		Door Chimes & Intercoms	15%
		Wall Plates	15%
		Plug & Connectors	15%
		Wiring Devices - GFCIs	15%
		Power Cords & Connectors	15%
		Smoke Alarms & Fire Safety	15%
		Lighting Controls	15%
		Security & Surveillance	10%
		Building Wire	10%
		Audio/Video Accessories	10%
		Circuit Breakers & Fuses	10%
		Wiring Supplies	10%
		Electrical Tools & Meters	10%
		Cameras	5%
		Electrical - Unclassified	5%
		Fire Extinguishers & Cabinets	5%
		Clearance - Electrical	0%

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Category 3	<b>Ground Maintenance/Landscaping</b>		
	Garden Hoses & Nozzles		10%
	Pest Control		10%
	Sprinkler Valves & Accessories		10%
	Fireplace		10%
	Petwaste		10%
	Floor Mats		10%
	Pool Equipment		10%
	Benches & Picnic Tables		5%
	Playgrounds		5%
	Pool Chemicals		5%
	Bike Racks		5%
	Pool&Patio Furniture		5%
	Outdoor Equipment		5%
	Grounds - Unclassified		5%
	Sprinkler Heads, Nozzles &Accs		5%
	Grounds Amenities		5%
	Barbecues		5%
	Ice Melt		5%
Category 4	<b>Hardware</b>		
	Weatherization & Thresholds		20%
	Flooring Tools		15%
	Screen Doors, Frame & Wire		15%
	Mailboxes & Accessories		15%
	Door Security Hardware		15%
	Door & Wall Protection		15%
	Wardrobe Hardware		15%
	Floor Prep & Adhesive		15%
	Cabinet & Drawer Hardware		15%
	Commercial Door Hardware		10%
	Fasteners		10%
	Door Hinges & Closers		10%
	Gate & Garage Door Hardware		10%
	Sliding Patio Door Hardware		10%
	Laminate Flooring		10%
	Window Hardware		10%
	Commercial Locksets		10%
	Residential Locksets		10%
	Floor Tile		10%
	Carpet		5%
	Ceiling Tile		5%
	Electronic Locks & Safes		5%
	Hardware - Unclassified		5%
	Storm Door		5%
	Fabricated Hinges		0%

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Category 5	<b>HVAC</b>		
	Exhaust Fans		15%
	Air Filtration		15%
	Compressors & Fittings		10%
	Tools & Supplies		10%
	Thermostats & Temperature Ctrl		10%
	Heaters		10%
	Ventilation		10%
	Window & Portable Air Cndtner		10%
	Repair Parts		10%
	Indoor Air Quality (IAQ)		10%
	HVAC - Unclassified		5%
	Air Handlers, Furnaces & Coils		5%
	Hydronic Prd Controls & Gauges		5%
	Motors & Fan Blades		5%
	Thru-The-Wall Condensers		5%
	PTAC & Ductless (Mini Splits)		5%
	Wall Air Conditioners		5%
	Refrigerants & Compressed Gas		5%
	Condensing Units		5%
	Circulator Pumps		5%
	Clearance - HVAC		0%
	Warranty/OEM Parts		0%
Category 6	<b>Janitorial/Cleaning</b>		
	Cleaning Chemicals		20%
	Paper Product		20%
	Trash Liners		20%
	Personal Care		15%
	Hand Sanitizer		15%
	Cleaning Tools		15%
	Hand Soap & Cleansers		15%
	Cleaning Supplies		10%
	Waste Receptacles And Liners		10%
	Safety & Sundries		5%
	Brooms & Brushes		5%
	Paper Products - AbilityOne		5%
	Janitorial/Cleaning - Unclsfd		5%
	Floor Care		5%
	Odor Control		5%
	Paint & Tape		5%
	Cleaning Equipment		5%
	Dillution Systems		0%
Category 7	<b>Lighting, Lamps and Ballasts</b>		
	Indoor Flushmounts		20%
	Fluorescent Tubes		20%

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<b>Category</b>	<b>Description</b>	<b>Sub-category</b>	<b>Fixed Discount Off List Price</b>
	Recycling Kits		20%
	Fluorescent Bulbs		20%
	Ceiling Fans		15%
	LED Fixtures		15%
	Ceiling Fan Parts		15%
	Special Order		15%
	Outdoor Decorative Wall Fxtrs		10%
	Outdr Decorative Ceiling Fxtrs		10%
	Ballasts & Starters		10%
	Incan A-Bulbs		10%
	Halogen MR Bulbs		10%
	Incan BR Bulbs		10%
	Replacement Lenses & Repair		10%
	Incan Decorative Bulbs		10%
	Indoor Vanity & Wall Fixtures		10%
	Incan Special Application		10%
	Hospitality Lamps & Shades		10%
	Indoor Chandeliers & Pendants		10%
	Metal Hal&Sodium Pressure Bulb		10%
	Indoor Commercial Fixtures		10%
	Outdoor Security Lighting		10%
	Emergency & Exit Lighting		10%
	Halogen PAR Bulbs		10%
	LED Decorative Bulbs		5%
	LED MR Bulbs		5%
	LED HID Bulbs		5%
	LED Special Application		5%
	LED PAR Bulbs		5%
	LED Tubes & Pin Based		5%
	LED A-Bulbs		5%
	LED BR Bulbs		5%
	Indoor Recessed Lighting		5%
	Indoor Track Lighting		5%
Category 8	<b>Paint and Sundries</b>		
	Caulking		15%
	Interior Surface Repair		15%
	Spray Paint		10%
	Paint Application		10%
	Tapes & Adhesives		10%
	Exterior Surface Repair		5%
	Paint/Sundries - Unclassified		5%
	Primers		5%
	Custom Paint		5%
	Custom MFG Paint		5%
	Paint		5%

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<b>Category</b>	<b>Description</b>	<b>Sub-category</b>	<b>Fixed Discount Off List Price</b>
Category 9	<b>Plumbing</b>		
	Toilet Seats		20%
	Sink Repair		20%
	Water Supply & Fittings		15%
	Metal & Plastic Tubular		10%
	Public Washroom		10%
	Toilets		10%
	Tub Waste and Drain Repair		10%
	Pipe Repair & Weatherization		10%
	Toilet & Tank Repair		10%
	Shower Doors, Tubs & Enclosures		10%
	Water Heaters		5%
	Water Filtration		5%
	Water Coolers & Bubblers		5%
	Bathing Units/Supplies & Repair		5%
	Water Heater Repair		5%
	Disposers & Repair		5%
	Bathing & Toileting		5%
	Kitchen/Bath - Unclassified		5%
	Pumps & Regulators		5%
	Clearance - Kitchen & Bath		0%
Category 10	<b>Safety Products</b>		
	Hand Protection		20%
	Respiratory Protection		15%
	Eye Protection		15%
	Hearing Protection		15%
	Safety Storage		10%
	First Aid		10%
	Respiratory Aid		10%
	Safety Training Materials		10%
	Safety Apparel		10%
	Spill Control & Containment		10%
	Color Page - Safety & Signage		10%
	Biohazard Containment		10%
	Lockout Tagout		10%
	Patient Care		10%
	Recliners & Accessories		5%
	Wheelchairs & Walkers		5%
	Traffic Safety		5%
	Fall Protection		5%
	Defibrillators		5%
	Incontinent Care		5%
	Therapy & Fitness		5%
	Lifts & Slings		5%
	Wheelchair Cushions & Accs.		5%

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<b>Category</b>	<b>Description</b>	<b>Sub-category</b>	<b>Fixed Discount Off List Price</b>
		Safety Products - Unclassified	5%
		Resident Monitoring/Fall Prev.	5%
		Diagnostic	5%
Category 11	<b>Tools, Hand-held/Power</b>		
		Storage	15%
		Power Tool Accessories	10%
		Wheels & Casters	10%
		Hand Tools	10%
		Special Order	10%
		Lubricants	10%
		Plumbing Hand Tools	10%
		Carts & Trucks	10%
		Ladders & Ladder Acc.	5%
		Power Tools	5%
		Utility Vehicle & Accessories	5%
		Shop Tools	5%
		Drain Cleaning Equipment	5%
		Power Equipment	5%
Category 12	<b>Miscellaneous</b>		
		Trash Receptacles & Liners	20%
		1" Deluxe Vinyl Mini Blinds	20%
		Vinyl Mini Blinds	20%
		1" Deluxe Cordless	20%
		Standard Vertical Blinds	20%
		Aluminum Cordless	20%
		Vinyl Cordless	20%
		Aluminum Mini Blinds	20%
		Cordless Blinds	20%
		Bathroom Vanities	15%
		Medicine Cabinets	15%
		Wheelchair Repair Parts	15%
		Faux Wood Cordless	15%
		Bathroom Grab Bars & Safety	15%
		Handsoaps & Dispensers	15%
		2" Deluxe Vinyl Mini Blinds	15%
		Backsplash	15%
		Window Covering Accessories	15%
		Faux Wood Blinds	15%
		Window Shades & Rods	15%
		Respiratory Aid	10%
		Laundry Carts	10%
		Sinks	10%
		Biohazard Containment	10%
		Patient Care	10%
		Aerators	10%

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<b>Category</b>	<b>Description</b>	<b>Sub-category</b>	<b>Fixed Discount Off List Price</b>
	Shower Trim Kits & Tub Spouts		10%
	Deluxe Vertical Blinds		10%
	Bathroom Decorative Hardware		10%
	Faucet & Sink Repair Parts		10%
	Moldings		10%
	Floor Mats		10%
	Privacy Curtains & Hardware		10%
	Food & Beverage Eqpmt & Supplies		10%
	Safety Training Materials		10%
	Guest Room Printed Supplies		10%
	Showerheads & Accessories		10%
	Guest Room Supplies		10%
	Slab Doors		10%
	Housekeeping Carts & Accs.		10%
	Bathroom Faucets		10%
	Kitchen & Bar Faucets		10%
	Kitchen Cabinets		10%
	Shelving & Storage		5%
	Paper		5%
	Towels		5%
	Apparel		5%
	Raw Materials		5%
	Artwork, Clocks & Mirrors		5%
	Speciality Faucets		5%
	Fitness Equipment		5%
	Wheelchair Ramps		5%
	Flags & Flagpoles		5%
	Pillows And Protectors		5%
	ADA Communications		5%
	Defibrillators		5%
	Blankets		5%
	Drinkware		5%
	Forms		5%
	Table Line		5%
	Funeral		5%
	Bath Robes Bath Rugs & Slippers		5%
	General Office Supplies		5%
	Commercial Faucets & Accessories		5%
	Gifts		5%
	Bed Repair Parts		5%
	Greeting Cards		5%
	Pre-hung Int. Doors		5%
	Guest Kitchen Appliances		5%
	Resident Monitoring/Fall Prev.		5%
	Guest Room Appliances		5%

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<b>Category</b>	<b>Description</b>	<b>Sub-category</b>	<b>Fixed Discount Off List Price</b>
	Bellman's Carts & Accessories		5%
	Brand Standards Linen		5%
	Shower Curtains & Liners		5%
	Bypass Doors		5%
	Events		5%
	GuestRoom Case Goods&Furniture		5%
	Banners		5%
	Hampers & Accessories		5%
	Therapy & Fitness		5%
	Audio/Video Equipment		5%
	Banquet Furniture		5%
	Healthcare Beds		5%
	Violations		5%
	Healthcare Furniture		5%
	Wheelchairs & Walkers		5%
	Baby Cribs and Supplies		5%
	Nurse Call & Audio/Video Eqpmt		5%
	Healthcare Scales		5%
	Parking Permits		5%
	A-Frame Signs		5%
	Personal Care Amenities		5%
	Yard Signs		5%
	Pool Permits		5%
	Hospitality Supply - Unclsfd		5%
	Crowd Management		5%
	Cabinet/Window Cover - Unclsfd		5%
	Recliners & Accessories		5%
	Incontinent Care		5%
	Resident Room Furniture		5%
	Indoor Banners		5%
	Safety Signs		5%
	Ink/Toner		5%
	Sheets		5%
	Interior Signs		5%
	Shower & Tub Repair Parts		5%
	Key Tags		5%
	Diagnostic		5%
	Carts & Receptacles		5%
	Sign Post		5%
	Aids to Daily Living		5%
	Exterior Doors		5%
	Labels		5%
	Specialty Signs		5%
	Clearance		5%
	Stationery		5%

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<b>Category</b>	<b>Description</b>	<b>Sub-category</b>	<b>Fixed Discount Off List Price</b>
	Lift Repair		5%
	Telephones & Accessories		5%
	Lifts & Slings		5%
	Top Of Bed		5%
	Lobby Supplies		5%
	Traffic Signs		5%
	Logo Personal Care Amenities		5%
	Two-Way Comm.		5%
	Mattress Pads Covers Toppers		5%
	Exterior Signs		5%
	Balloons		5%
	Wheelchair Cushions & Accs.		5%
	Message Boards		5%
	Fall Protection		5%
	Millwork - Unclassified		5%
	Bi-Fold		5%
	Mobility Aids & Repair Parts		5%
	Holiday		5%
	Hospitality Beds		5%
	Healthcare Office		5%
	Fab-Interior Slab Bypass Doors		0%
	Fab - Kitchen Cabinets		0%
	Countertops		0%
	Hardware		0%
	Fab-5/8" TF Cabint Doors&Frnts		0%
	Haul Away Appliances		0%
	Bypass Doors Fabrication		0%
	Fab - Countertops		0%
	Mirror/Glass Fabrication		0%
<b>Wastewater Treatment</b>	Aeration		5%
	Bioaug and Process Chemicals		10%
	Chart & Data Recorders		20%
	Chem Feed		7%
	Collections Systems		5%
	Filters and Strainers		5%
	Flow Metering		5%
	Gauges		20%
	Hose		15%
	Hydrants		5%
	Lab Equipment		7%
	Laboratory Testing		5%
	Leak Detection		5%
	Level & Pressure		7%
	Locators		5%
	Pipe		5%

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Category	Description	Sub-category	Fixed Discount Off List Price
		Plugs	5%
		Process Analyzers	5%
		Pumps	5%
		Reference, Training and Office	5%
		Sampling	5%
		Tanks	5%
		Valves	5%
		All Other Wastewater Treatment	5%